

### BHARATI VIDYAPEETH (DEEMED TO BE UNIVERSITY) PUNE, 411030 (INDIA)

(Established under section 3 of the UGC Act, 1956 Vide notification No.F.9-15/95-U.3 of the Government of India)

'A'Grade University Status by Ministry of HRD, Govt.Of India Re-Accreditedby NAAC with 'A'Grade

## FOUR YEARS PROGRAMME IN BACHELOR IN HOTEL MANAGEMENT & CATERING TECHNOLOGY (BHMCT)

#### CHOICE BASED CREDIT SYSTEM

SYLLABUS

# To be implemented from the Academic Year 2018 - 2019

1

## BHARATI VIDYAPEETH DEEMED UNIVERSITY, PUNE

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#### **Facultyof Management**

#### Syllabus for Bachelor in Hotel Management and Catering Technology BHMCT

Bharati Vidyapeeth, the parent body of Bharati Vidyapeeth University wasestablished on 10th May1964, byDr.Patangrao Kadam with the objective o fbringing about intellectual awakening and all side development of the people of ou rcountry through dynamiceducation.

Bharati Vidyapeeth isnow a leading educational institution in the country, which has created a history by establishing, with in a short span of 52 years or so, 180 educational institution imparting education from the preprimary stage to postgraduate stage. Our college and institutions of higher education impart education in different discipline including Medicine, Dentistry, Avurved. Homeopathy, Nursing, Arts, Science, Commerc, Engineering, Pharmacy, Management, Social Sciences. Environmental Science.Hotel Management Law. and CateringTechnology,Architecture,PhysicalEducation,Journalism,Photography,Computer Science and InformationTechnology, Biotechnology & Agriculture.

These educational institutions which have achieved acclaimed academic excellence also cater to the educational needs of thousands of students coming from various states and abroad. Our teaching faculty includes highly qualified, experienced, dedicated and student caringteachers. These educational institutions are located at various places viz. Pune, NaviMumbai, Kolhapur, Solapur, Sangli, Karad, Panchgani, Jawahar and New Delhi. This spectacular success achieved by Bharati Vidyapeeth is mainly a creation of unusual foresight, exceptionally dynamic leadership and ableguidance of the founder of theVidyapeeth, Dr. PatangraoKadam. It has been our constant endeavor to impart high quality education and training to our students and so, no wonder that ou rinstitutions have been nationally known for their academic excellence. In recognition of the academic merit achieved by these institutions and Their potential for development which they have, the Department of Human Resource Development, Government of India and theUniversity Grants Commission of India have accorded the status of a deemed to be university to Bharati Vidyapeeth with its twent nine constituent units. Besides these 180 educational institutions, BharatiVidyapeeth has also been running a Co–operative Bank, Co–operative ConsumerStores, Co–operative Poultry, Co–operative Sugar Factory, Charitable Hospitals and Medical Research Centre and the like

Bharati Vidyapeeth, the parent organization of this University is one of the largest educational organizations in the country. It has171 educational units under its umbrella including 67 Colleges and Institutes of conventional and professional disciplines.

## The Department of The Contract of The Department of The Department

recommendations of the University Grants Commission accorded the status of "Deemed to be University "initially to a cluster of 12 units of BharatiVidyapeeth. Subsequently,17 additional colleges/institutes were brought with in the ambit of BharatiVidyapeeth Deemed University vide various notifications of the Government of India.Bharati Vidyapeeth Deemed University commenced its functioning on 26thApril, 1996.ConstituentUnitsof BharatiVidyapeethDeemedUniversity

- 1. BVDU Medical College, Pune.
- 2. BVDU Dental College & Hospital, Pune
- 3. BVDU College of Ayurved, Pune
- 4. BVDU Homoeopathic Medical College, Pune
- 5. BVDU College of Nursing, Pune
- 6. BVDU Yashwantrao Mohite College of Arts, Science & Commerce, Pune.
- 7. BVDU New Law College, Pune
- 8. BVDU Social Sciences Centre (M.S.W.), Pune
- 9. BVDU Yashwantrao Chavan Institute of Social Science Studies & Research, Pune.
- 10. BVDU Centre for Research & Development in Pharmaceutical Sciences & Applied Chemistry, Pune
- 11. BVDU College of Physical Education, Pune.
- 12. BVDU Institute of Environment Education & Research, Pune
- 13. BVDU Institute of Management & Entrepreneurship Development, Pune
- 14. BVDU Poona College of Pharmacy, Pune

15. BVDU College of Engineering, Pune16. BVDU Interactive Research School in Health Affairs (IRSHA), Pune

- 17. BVDU Rajiv Gandhi Institute of InformationTechnology & Biotechnology, Pune
- 18. BVDU College of Architecture, Pune
- 19. BVDU AbhijitKadam Institute of Management & Social Sciences, Solapur
- 20. BVDU Institute of Management, Kolhapur
- 21. BVDU Institute of Management & Rural Development administration, Sangli
- 22. BVDU Institute of Management & Research, NewDelhi
- 23. BVDU Institute of Hotel Management & Catering Technology, Pune
- 24. BVDU Yashwantrao Mohite Institute of Management, Malakapur-Karad
- 25. BVDU MedicalCollege&Hospital, Sangli
- 26. BVDU Dental College & Hospital, Mumbai
- 27. BVDU Dental College & Hospital, Sangli

28. BVDU College of Nursing, Sangli

29. BVDU College of Nursing, Navi Mumbai

Approval

## BHARATI VIDYAPEETH DEEMED UNIVERSITY, PUNE

This University has come into being as per the provisions in the Act of the University Grants Commission (Section 3 of the UGCA ct of 1956) and by the notification of Government of India. It has the same legal status as that of the other statutory Universities in India.

#### BHARATIVIDYAPEETH (DEEMED TO BE UNIVERSITY)

#### **INSTITUTE OF HOTEL MANAGEMENT AND CATERING TECHNOLOGY Pune** A Great Choice:

BVDUIHMCT is an institute dedicated to providing quality professional hospitality education. We teach our students the knowledge & specific skills necessary to live successful and to grow into position s of influence&leadership in their chosen profession.BVIHMCT has been engaged in preparing students to make successful careers for thelast27 years, along theway, we have developed our own way of doing things. Things that our studentslike, and things that the employer's like&appreciate too.

OurVision: Our vision is "To make education affordable and accessible to masses".

Our Mission: As a part of Bharati Vidyapeeth, we contribute in our own way to the vision of our founder, DrPatangrao Kadam "Social transformation through dynamiceducation", by nurturing the spirit of professional education as a sourceand a system to enhance equality of life in society.

Our Goal: To ensure professional approach to teaching withan excellent environment for students to gain an international awareness of the industry through effective communication techniques.

Our Objectives:

- To offer students the opportunity to develop their practical, management, and communication abilities.
- To provide each individual student with the training know how for a successful career in the highly competitive industry.
- To develop the personality of a student as required by the hospitality industry.
- To make students worthy citizensof the nation.

Increasingly selective hotels target BVDUIHMCT students not only fortheir achievements but also for their attitude which is vital in today's competitive world.

Realising the increasing importance of Hotel Managemen and Tourism as a profession and industry and also the need to make arrangements for Hotel Magement and Tourism

Education Dr. Patangrao Kadam, the founder of BharatiVidyapeeth with his unusual futuristic vision established the Institute of HotelManagement&CateringTechnologyin the year 1992.

Over the years, the institution has established itself as an ideal centre of Hotel Management education.

### BHARATI VIDYAPEETH (DEEMED TO BE UNIVERSITY) Faculty of Management Studies Bachelor in Hotel management and Catering Technology Revised Course Structure to be implemented from2018-2019

#### I. Title:

a)	Nameof theProgramme:	Bachelor in Hotel Management and Catering	
		T echnology	
b)	Nature and Duration of Programme:	Full Time under Graduate Programme	of
		04Years	
		(Approved by A.I.C.T. E)	

#### II. Introduction:

Bachelor in Hotel Management and Catering Technology is a FullTime Four-year programme offered by Bharati Vidyapeeth Deemed University andconducted at Bharati Vidyapeeth Deemed University-Institute of Hotel Management &Catering Technology, Pune.The institute has experienced faculty members, excellent infrastructure, well stocked library and ComputerLab with LAN/Internetfacility and other facilities to provide a conducive environment for learning anddevelopment.

#### III. Rationale for Syllabus Revision

The ciurriculum of the of the Four years programme in hotel management and catering technology is deviced to incorporate changes in the hopitaltiy and tourism industry and to keep abreast with the current trends in the hospitality industry. In view of the dynamic nature of the hospitality industry and the evolving expectations of the stake holders sych as the students, parents and the society, need was felt for the revision of the syllabus and the introduce a Choice Based Credit system.

Over the period of two years the faculty members of the institute, adjunct faculty members and industry experts have been involved in the framing of the structure and course content.

The revised syllabus is designed to equip the students with the essential knowledge, skills and attitudinal orientation vital for successful carrers in the hospitality industry.

Attempt has been made to incorporate the current trends such as Environmental studies, Saftey and security, Application of Computers in Hotels, Skill enhancement for Media and Journalism in Hospitaltiy. Other relevant courses such as Retail Management, Event Management, Entepreneurship Development, Hotel Economics, first aid have also been encorporated. The Cirriculum provides students with an opportunity to select an area of specilization among the Discipline Specific electives.

#### IV. Objectives and Framework of the curriculum of BHMCT programme

The spectres and transmission of the current and Differ Programme	
1. The basic objectives of the <b>BHMCT</b> programme is to provide to industry a steady stream of competent young men and women knowledge, skills, values and attitudes to occupy key	o the hospitality with the necessary operational positions.
2. The course structure of the <b>BHMCT</b> programme is designed keep objectives stated above. Consequently, certain essential structure would be:	ping in view with the features of such model programmes
a) To impart to the student latest and relevant theoretical and practical their competencies to work in the field of	knowledge for deloping hospitality services.
b) To provide opportunities to the students within and outside the developing necessary operational skills necessary	institute for for for for the hospitality industry.
c) To develop the right kind of values and attitudes to function industy.	effectively in the hospitality
3. The following considerations have been taken into account:	
<ul><li>a) The knowledge inputs and opportunities for skill development an evenly distributed and logically sequenced</li><li>b) The design is simple and logical.</li></ul>	have been offered in manner.
4. The relative importance of skill development and attitudional oreination education suggest that the instituons offering <b>BHMCT</b> programmes shou development in choosing methods of instuctions and internal assessment and cirriculum structure.	ld have some freedom on course
5. A weightage of 40 precent is given toInternal Assessment, consisting of exercises, tests, seminars, presentations. quizzes, group tasks, self study etc.	tasks like classroom assignments, class room discusiion

6. The External Assessment (University Examination) has a weightage of 60 percent.

This full time Three Year programme BHMCT has 8semesters.Each semester has a total of 20 academic weeks of which16 weeks's comprises instructional weeks.

#### V. Eligibility for Admission

Admission to the **BHMCT** programme is open to anycandidate having passed the H.S.C.(ClassXII) examination or its equivalent in academic streams of Science, Arts, Commerce or vocation from any recognized board.

Candidates who have taken admission to Four Years BHMCT and would like to change over to

B. Sc(H&HA) after first year of BHMCT can do so subject to availability of seats and provided the candidate has passed all the subjects in First Year of BHMCT.

Candidates who have appeared for class XII Re-examination may also apply for admission. Asmission of such candisates will remain provisional until submission of the H.S.C (Class XII) Mark list and passing Certificate in orginal.

Subject to the above conditions, the final admission is based solely on:

ii) Submission of CollegeLeaving/Transfer/ Migration Certificate and Anti Ragging Affidavit.

#### VI. Structure of the Programme

1. **BHMCT** is a four years programme divided into eight semesters.

2. A student of **BHMCT** programme must take 200 credits to full fill the total number of credits required for the completion of the academic programme

3. The curriculum requires the students to spend at least 32 hours per semester for non credit course options such as Community Service, Sports Activities, Cultural Activities, General Intrest Activities during Semester III **BHMCT** and in order to encourage participation in extra curricular activities which is aimed at developing an all rounded personalaity of the students.

4. After imparting general understanding of the hotel operations during the first two years of the academic programme, the studentns are provided with an opportunity to select areas of specialization in the fourth semester from amongst the Discipline Specific Elective courses in the fifth semester and in detail in the subsequent semesters.

5. Students have to choose and study atleast any two courses from among thelist of AbilityEnhancing Elective Courses and atleast any two courses fromamong the list of Skil lEnhancingElective Courses of their choice duringthe third and fourth year of BHMCT AbilityEnhancing Elective course and Skill Enhancing Elective course carries 04 credits each.

6. The programme includes on the job learning in the form of Industrial period of 21 weeks in a classified hotel of 3-star category and above in the elected discipline of specialization during eight semesters with 21 creditd.

7. The medium of instruction and examination will be English.

8. A student would be required to complete the course within 08 academic years from the date of admission.

9.Outline of the Structure of **BHMCT** programme is given in Appendix I and Detailed Syllabus is given in Annexure II.

## Programme outcome (PO's) & Course Outcome (CO's) for BHMCT are as follows-

PO1. Interpret and apply basic principles and concepts of hospitality management functions.

PO2. Equip students with a range of technical, social, conceptual, entrepreneurial and leadership skills required for the employability in the hospitality and allied sectors.

PO3. Develop communication skills to enable students to function effectively as individuals and member or leader in diverse teams.

PO4. Provide industrial exposure which will help identify to identify challenges and opportunities in hospitality industry.

PO5. Develop research based approach to offer solutions to mitigate problems.

PO6. Create an environment for learning and adapting to newer trends and technologies for better performance.

The students are offered specialization in the core operational area in the programme and the outcome is:

PSO1	Develop culinary skills, technical and theoretical knowledge of culinary field for employability in the hospitality and its allied sectors.
Food and Beverage Production	
PSO2 Food and Beverage Service	Develop hands-on skills in serving and handling guests needs, knowledge of national and international food and beverage trends and menu engineering.
PSO3 Accommodatio n management	Develop skills and attitude for effective Guest services management.

## COURSE OUTCOMES OF BHMCT – 2018

## After the completion of the course, student will be able to:

SEM	COU RSE COD E	COURSE NAME	COURSE OUTCOMES:
I	DSC 101	Basic Indian food Production( TH)	CO1 -Understand origin of culinary and its history.
			CO2-Understand duties,
			responsibilities and professional
			standards of kitchen brigade.
			CO3- Understand various ingredients, its
			local equivalence, pre preparation, mixing
			methods, various cooking methods and
			its effects on food.
			CO4-Understand the importance of
			sanitation &safety in hospitality industry,
			types of tools and equipments and its
			handling, types of storage and hygiene and
			safe practices in food handling and its
			preparation.
			CO5-Understand the concept of standard
	DSC	Basia	recipe and various Indian culinary terms.
	101 A	Basic Indian	CO1-Familiarise and identify various types
	101 A	food	and cuts of vegetables, and their culinary
		Produ	uses, tools & equipments used in cooking.
			CO2- Learn basic pre-preparation, mixing ar
		ction	various methods of cooking.
		( PR)	CO-3 Learn basic hygiene and safety practices while handling kitchen tools
			and equipments.
	DSC	Basic Food	CO-1 Familiarise with Food and Beverage
	102	& Beverage	service areas in the Hotel
		Service – I	service areas in the hoter
		(TH)	
			CO-2 Differentiate between various caterin
			establishments CO3- Understand different styles of service
			<ul> <li>9 CO4- Understand Food and Beverage</li> </ul>
			personnel
			CO5- Understand Operations of IRD
	DSC	Basic Food	CO1 - Learn basic restaurant etiquettes and
	102 A	& Beverage	equipments
		Service I – (PR)	
			CO2 - Understand Mise –en- scene, Mise –
			en- Place and order of service
			CO3- Learn and Practice Napkin Folds, Table

		setups and Handling service gear
		CO4- Understand and learn continental and
		Indian menu cover set up with service
DSC 103	Basic Housekeeping	CO1- Learn the Duties and responsibilities o
	operations (TH)	Housekeeping department.
		CO2- Understand the various categories of
		rooms in the hotel.
		CO3- Know the Functions of
		housekeepingdepartment.
		CO4- Classify the cleaning equipments and
		cleaning agents used in housekeeping.
		CO5- Describe the cleaning Routine of
		housekeeping department.
DSC 103 A	Basic Housekeeping	CO1- Know various sections of Housekeepir
	operations (PR)	department.
		CO2- Understand the use of various cleanin
		equipment and agents.
		CO3- Know the standard procedure of
		cleaning and polishing various surfaces.
		CO4- Understand the procedure of cleanin
		the guest room and making the bed
		CO5 -Know the contents of chamber maid'
		trolley.
		CO6- Gain knowledge about cleaning routin
		of various areas in hotel.
DSC 104	Basic Front Office	CO1- Understand the classification of
	Operations (TH)	hotels based on various categories like
		size, location, clientele, and length of
		stay, facilities and ownership.
		CO2- Learn the Standard Operating
		Procedures for handling Check-in and Chec
		out.
		CO3- Identify types of guests, types of
		guestroom, meal plans and room tariff.
DSC 104 A	Basic Front Office	CO1- Learn the Telephone Etiquettes and
	Operations (PR)	mannerisms
		CO2- Know the procedure of handling gues
		mail and messages.
		CO3- Understand various systems of charging
		room tariff.
		CO4- Know the standard procedures
		1 <del>carried out at Bell Desk during arrival</del>
		and departure.
		CO5- Know the procedure of handling scant
		baggage and left luggage at Bell Desk.
		CO6- Learn to handle reservation enquiry
		and process the same.
AEC 101	Food Commodities	•
AEC 101	Food Commodities	CO1- Identify the main food commodities
AEC 101	Food Commodities	CO1- Identify the main food commodities like vegetables and fruits, cereal and
AEC 101	Food Commodities	CO1- Identify the main food commodities

	Preserves, Milk and milk products like
	cheese, cream, Butter, yoghurt various
	types of vegetables fruits, cereals

			and pulses, fats, oils, sugar, herbs, spices and
			condiments.
			CO2- Learn their Classification,
			composition and structure, Types,
			Sources and properties, manufacturing
			processes, forms available, and
			instructions of use.
			CO3- Will be able to describe what to look for
			when buying, and storing commodities like
			dairy products including their use in food
			preparation, learn about the various types of
			cheeses and their uses in culinary.
			CO4- Will be able to list a variety of products
			made from different commodities
	LEE 101	Business	CO1- Learn the importance of communication.
		Communication	
		(TH)	
			CO2- Identify types of communication and its
			barriers.
			Know the importance of Body language while
			communicating.
			CO3- Demonstrate proficiency in reading skills.
			CO4- Understand the importance of formal
			Communication.
	LEE101	Business	CO1- Discuss different types of reports and
	Α	Communication	their purposes.
		(PR)	
			CO2- Identify key principles of effective
			speaking.
			Discuss the usefulness of visual aids and
			identify useful presentation tools.
			CO3- Create a presentation using power point.
			CO-4 Discuss the key elements of successful
			interview.
	LEE 102	Basic French( TH)	CO-1 Understand the basic knowledge of
	LEE 102	Basic French( TH)	French language like Alphabet, conjugations
	LEE 102	Basic French( TH)	French language like Alphabet, conjugations of verb, Grammar and basic conversation
	LEE 102	Basic French( TH)	French language like Alphabet, conjugations of verb, Grammar and basic conversation <u>1</u> skills in personal as well as professional life.
	LEE 102	Basic French( TH)	French language like Alphabet, conjugations of verb, Grammar and basic conversation <u>1 skills in personal as well as professional</u> life. CO2- Learn translations from French to English
			French language like Alphabet, conjugations of verb, Grammar and basic conversation <u>skills in personal as well as professional</u> life. CO2- Learn translations from French to English and English to French.
	LEE 102	Basic French( TH) Basic French( PR)	French language like Alphabet, conjugations of verb, Grammar and basic conversation <u>1 skills in personal as well as professional</u> life. CO2- Learn translations from French to English and English to French. CO1 -Develop basic French speaking and
			French language like Alphabet, conjugations of verb, Grammar and basic conversation <u>skills in personal as well as professional</u> life. CO2- Learn translations from French to English and English to French. CO1 -Develop basic French speaking and reading skills- Days of the week, seasons,
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SEM	LEE 102		French language like Alphabet, conjugations of verb, Grammar and basic conversation <u>skills in personal as well as professional</u> life. CO2- Learn translations from French to English and English to French. CO1 -Develop basic French speaking and reading skills- Days of the week, seasons, weather, professional terms, family, time, hobbies and daily routine. CO2- Acquire correct pronunciation of French

Production( TH)	
	CO2- Understand various aspects of Egg and
	Fish Cookery.
	CO3- Learn about different types of
	Salads & Potato dishes served in
	Continental Cuisine
	CO4- Learn culinary terminology.

DSC 201 A	Basic Continental Food Production( PR)	CO1- Learn basic preparation of Stocks, Soups & Sauces.
		CO2- Learn preparation of various potato dishes and vegetable side dishes served in continental cuisine.
		CO3- Learn preparation of different types of salads served in hotels.
		CO4- Learn preparation of egg variations. CO5- Learn preparation of basic continental desserts.
DSC 202	Basic Food & Beverage Service - II (TH)	CO1- Gain understanding of types of KOT's , BOT's , Billing methods and feedback mechanism
		CO2- Acquire knowledge about Menu , accompaniments , cover & service of classical dishes
		CO3- Enhance the understanding of Control System , its objectives & purpose of Revenue Control System
DSC 202 A	Basic Food & Beverage Service - II (PR)	CO1- Learn mise-en place & mise-en scene procedure in restaurant
		CO2- Learn to take orders , write KOT & sequence of service
		CO3- Learn various types of breakfast & their service
		CO4- Learn French Classical menu and its service procedure
DSC 203	Managing <u>Housekeeping</u> Operations (TH)	CO1- Understand the importance of = 1 <u>supervision and know the Dirty</u> Dozens in Housekeeping.
		C2-2 Learn the importance and functions of control desk.
		CO3- Understand various types of lost and found articles and procedures.
		CO4- Identify various functions of linen room and Laundry.
		CO5- Identify fabrics used in hotel Industry & learn stain removal procedures.

DSC 203 A	Managing Housekeeping Operations (PR)	CO1- Understand the use of Inspection checklist.
		CO2- Know the use of various registers and formats at control desk.
		CO3- Understand the procedure of linen inventory.
		CO4- Learn various techniques of mending and monogramming.
		CO5 - Understand and construct different weaves used in making the fabric.
		CO6- Know various laundry and stain removal procedures

DSC 204	Managing Front Office Operations (TH)	CO1- Understand various procedures carried out at front desk like room change procedure.
		CO2- Analyse the various forms and formats used at the time of Departure& methods of payment.
		CO3- Handle Guest Complaints.
		CO4- Understand various procedures carried out at the Hospitality Desk.
DSC 204 A	Managing Front Office Operations (PR)	CO1-Know the check-in procedures for different types of guests.
		CO2-Understand the check-out procedures for different types of guests.
		CO3-Gain knowledge about handling foreign currency.
		CO4-Understand other procedures like room change carried out at front desk.
		CO5-Know the SOP's to follow at front desk.
SEC101	Personality Skills for Hospitality	CO1-Understand the components of personality and importance of verbal
	Industry (TH)	communication , non-verbal communication, body language and SWOT analysis.
		CO2-Learn how to deal with stress and frustration.
		1 CO3-Understand the importance of Technical skills, Organisational skills and Human skills for a successful career.
		CO4-Learn the concept of time management and its techniques.
		CO5-Enhance the presentation skills and listening skills.
SEC101 A	Personality Skills for Hospitality Industry (PR)	CO1-Understand the importance of grooming, and proficiency in communication.

			CO2-Learn essential business manners and etiquettes.
			CO3-Be confident in expressing their views through Debate, Group Discussion and Extempore.
			CO4-Be able to do self-analysis with SWOT analysis.
			CO5-Develop listening skills, presentation skills, time management and organisation skills.
			CO6-Gain more knowledge through field visits and guest lectures.
SEM III	DSC 301	Quantity Food Production & Basic Baking (TH)	CO1-Understand selection criteria, care, and maintenance of quantity kitchen equipments.

			CO2-Gain knowledge of layout, menu
			planning and operations of various catering
			establishments.
			CO3-Understand the importance of balance
			diet and healthful meals.
			CO4-Learn and understand the applications of
			elements of costing.
			CO5-Understand the role of ingredients
			used in bakery, basic principles of baking
			and make-up methods of breads, cakes
			and cookies.
	DSC 301	Quantity Food	CO1-Improve speed of work, time
	Α	Production & Basic	management and gain experience with
		Baking (PR)	handling quantity cooking.
			CO2-Acquire the technical skills required for
			preparing breads, cakes and cookies.
			CO3-Identify and correct the faults in breads,
			cakes and cookies.
	DSC 302	Introduction to	CO4-Understand classification of Alcoholic
		Beverage	beverages
		Service (TH)	č
			CO5-Differentiate between non-alcoholic
			beverages.
			CO6-Understand manufacturing process of
			liqueurs and bitters
	DSC 302	Introduction to	CO1-Identify types of glassware
	Α	Beverage	
		Service(PR)	
			CO2-Acquire skills for service of Beer,
			Wine, Spirits, Liqueurs, Bitters, Cocktails
			and Cigars
			CO3-Implement the knowledge in wine and
			food pairing
	DSC 303	Allied	CO1-Understand the concepts &
		Housekeepin	principles of making different types of
L		•	

	g Functions (TH)	flower arrangements used in hotels.
		CO2-Determine various pests and understand the eradication and prevention techniques.
		CO3-Learn the concept, advantages and disadvantages of contract services in housekeeping department.
		CO4-Learn various types of safety and security measures used in hotel industry.
		CO5-Analyse purchase, storage and issue of housekeeping supplies, linen, cleaning agents and cleaning equipment.
DSC 303 A	Allied Housekeeping Functions (PR)	CO1-Know the use and importance of inspection checklist.
		CO2-Understand the importance of pest control and horticulture in the hotels.
		CO3-Know the technique of making different types of flower arrangements used in

		hotels.
		CO4-Understand the standard procedure of taking inventories of stock.
		CO5-Understand the use of Material Management System with the help of software.
		CO6-Understand the importance and use of Store requisition and other records used in housekeeping store.
		CO7-Know the importance of Key Control and safety procedures.
DSC 304	Front Office Accounting (TH)	CO1-Learn Importance of the front office accounting system, Types of accounts, Vouchers, Folios & Ledger.
		CO2-Enhance the knowledge of cash and credit handling through front office cashiering.
		CO3-Understand the process of a Night Audit. CO4-Learn various types of room rates and
		methods used to establish room rate.
		1 <u>CO5-Understand the importance of</u> forecasting and various types of forecasting used in front office department.
		CO6-Understand the Calculations of various statistical data using Formulae in front office.
DSC 304 A	Front Office Accounting (PR)	CO1-Know how to use software for accounting and preparing MIS at front desk.
		CO2-Understand the importance and use of various vouchers at front desk.

		CO3-Learn various techniques used for credit
		control at various stages of guest stay.
		CO4-Gain knowledge about
		calculation of statistics of hotel
		performance and understand the
		procedure of Night Auditing.
		CO5-Learn to prepare forecast of occupancy.
		CO6-Know how to calculate room rate with the
		help of Hubbart's formula.
LEC 101	Hotel French (TH)	CO1-Understand the basic
		knowledge of French language
		like Alphabets, conjugation,
		Grammar
		CO2-Acquire correct pronunciation of French
		terminology.
		CO3-Learn conjugations of verbs- present
		tense, past tense and future tense.
		CO4-Learn how to Translate the recipe from
		French to English.
		CO5-Learn Vocabulary related to Food
		and Beverage Service, Kitchen, House
		Keeping and Front Office.

	LEC	Hotel French ( PR)	CO1-Develop basic speaking skills-
	101 A		CO2-Learn standard phrases used in the hotel.
			CO3-Read menu in French, wine label, translate recipes from French to English .
			CO4-Develop basic conversation related to Food & beverage service, House Keeping and Front office
SE M IV	DSC 401	Industry Exposure	CO1-Gain practical understanding of the daily operations of the host organization (hospitality)
			CO2-understand the inter departmental functions of the organization.
			CO3acquire knowledge, hands on experience and improve skills for effective performance.
			CO4-know the desirable profile for the industry and help students prepare for it. make informed career choices.
S <u>EM V</u>	DSE 101	Larder [TH]	— 1 <u>CO1-Gain understanding of the functions</u> , layout, equipments and measures of larder control.
	101		CO2-Enhance understanding of Hors d'oeuvres & sandwiches.
			CO3-Acquire knowledge of Charcutière and the process of curing and smoking.
			CO4-Visualize and understand the cuts of meats and appropriate cooking methods of the same.
			CO5-Learn about Custards, Puddings and frozen desserts.
	DSE	Larder [PR]	CO1-Learn preparation of Hors d'oeuvres.

101 A		
		CO2-Learn preparation of Sandwiches.
		CO3-Learn to prepare different puddings and
		custards.
		CO4-Learn to set up a Cold buffet.
		CO5-Learn to cook various meats along with
		appropriate methods.
		CO6-Learn through demos of various cold cut
		preparations.
DSE 102	Alcoholic Beverages I (TH)	CO1-The classification of alcoholic beverages
		CO2-Acquire knowledge of manufacturing process of wine & beer
		CO3-Learn about the production process of Cigar & Cigarettes
		CO4-Learn the classification of Bitter and its
		service.
DSE 102 A	Alcoholic Beverages I	CO1-Identify glassware , & equipments required
102 A		for beverage service

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	(PR)	
		CO2-Serve wines, liqueurs, Aperitifs, bitters & Beers
		CO3-Enhance knowledge on Menu planning with Food
		& Beverage Harmony
		CO4-Learn the role of Sommelier & taking wine
		orders.
DSE 103	Accommodation	CO1-Understand the elements of Interior designing,
	<b>Operations (TH)</b>	Refurbishing and Restoration.
		CO2-Learn calculation of Par stock & Inventory.
		CO3-Know the standard contents of a guest room in a hotel.
		CO4-Learn Sales techniques and role of Sales in Marketing
		Departments.
		CO5-Understand the importance of Hospitality and
		maintaining quality in delivery of services.
		CO6-Know the use of latest technology in hotels.
DSE 103	Accomm	CO1-Know the different colour schemes used in
A	odation	interior decoration of guest rooms and public areas in
	Operatio	hotel.
	ns (PR)	= 1 ==========
		CO2-Understand the use of snag list.
		CO3-Gain knowledge about various aspects of Interior
		Decoration.
		CO4-Know the selling techniques like USP, up-selling and
		suggestive selling used at front desk.
		CO5-Understand the importance of advertisement and
		repeat business.
		CO6-Know the facilities offered to MICE clients.

SEC 102	Accounting Skills for	CO1-Acquire basic knowledge of Accounting-Double entry
	Hospitality	system.
		CO2-Learn the preparation of Trial Balance & Final
		Accounts of Small Hotels & Restaurants.
		CO3-Learn Visitor Tabular Ledger & Guest weekly bill.
		CO4-Learn Uniform System of Accounting.
AEC 102	Researching for	CO1-Understand the importance and significance of
	Hospitality	Research
	& Tourism	
	Management	
		CO2-Learn to identify research problem and design the title of Research.
		CO3-Learn Data Collection Methods, various approaches of
		research.
		CO4-Learn various Sampling types.

		CO5-Understand the process of analysing data & steps in Report writing.
AEC 103	Hospitality Law	CO1-Understand the various laws and legislations
		pertaining to Hotel & Food Service.
		CO2-Enable the students to understands the various
		Food Legislations under the FSSAI Act
		CO3-Give an understanding to the students on the
		various licenses and permits required for Hotel and
		Catering establishment.
		CO4-Understand the various legislation in regards to the
		Health, Safety and welfare of the employees.
AEE 101	Catering Science	CO1-Learn the importance of Hygiene and Sanitation.
		CO2-Gain Knowledge about Food handling.
		CO3-Know about Environmental sanitation.
		CO4-To understand the concept of food contamination and
		food borne illness.
		CO5-To know the beneficial effects of microorganisms.
AEE 102	<b>Dietetics &amp; Nutrition</b>	CO1-Understand the importance of nutrition in our diet for
		good health.
		CO2-Learn the composition, functions and sources of
		nutrients.
		CO3-Understand the effects and deficiency of nutrients.
		CO4-Understand the concept of balance diet and various
		food groups.
		= 1 — CO5 Understand the principles of diet therapy,
		modification of normal diet for therapeutic
		purposes.
		CO6-Learn the various types of food additives, its
		functions and uses in food industry.
AEE 103	Food & Beverage	CO1-Learn various cost and inventory concepts in food and
	Controls	beverage operation.
		CO2-Understand the various techniques through which
		revenue can be increased and pilferage can be reduced.
		CO3-Acquire knowledge on Management Information
		System

		CO4-Understand Cost, Profit and sales concept of Food and beverage.
AEE 104	Principles Of Management	CO1-Learn about managers, nature of their work, leadership, entrepreneurship,and strategy, meaning and characteristics and scope of management, External and Internal factors affecting management.
		CO2-Evolution of management theory- Scientific management and classical

		organization theory
		CO3-Determine concepts and principles of
		organizational structure, dimensions of planning-
		organizing-leading-controlling, rational model of
		decision making
		CO4-Describe the importance of organizational
		structure, understand meaning and features of
		organizational charts and manuals, various types of
		organization, importance of organizational culture
		CO5-Understand importance of leadership, its styles
		and patterns, skills of leadership, decision making, role
		of direction, nature, principles and elements of
		direction, tools and techniques of directing the staff
		CO6-Describe meaning, nature and types of
		motivation and coordination- need- problems
		associated and approaches, motivation theories, its
		pre-requisites
		,methods, meaning and characteristics of management
		control, the steps and requirements of control
		CO7-Understand the concept of Human skills.
AEE 105	Organizational	CO1-Understand the various dynamics of organizational
	Behaviour	behaviour.
	Denarioun	CO2-Understand the various elements of Organizational
		Behaviour.
		CO3-Learn the development of the field of organizational
		behaviour
		CO4-analyze and compare different models used to
		explain individual behaviour related to motivation
		and rewards
		CO5-Learn the importance of effective communication in
		an organization.
		1 <u>CO6-explain group dynamics and demonstrate skills</u>
		required for working in groups
		CO7-identify the various leadership styles and the
		role of leaders in a decision- making process
		CO8-Understand the organizational culture and
		describe its dimensions and to examine various
		organizational designs
AEE 106	Hotel Economics	CO1-Understand the nature and significance of Managerial
		Economics
		CO2-Understand basic terms in Economics.

CO3-Develop understanding of concept of demand analysis, consumer demand, elasticity of demand
CO4-Develop understanding of concept of Production analysis, Supply analysis and types of market.

	AEE 107	Financial	CO1-Learn and understand the definition,	
		Management	scope and objectives of Financial Management.	
			CO2-Understand different types of ratio	
			analysis, Funds flow and Cash flow statements,	
			CO3-Learn the concept of Working capital management	
			and capital budgeting.	
			CO4-Learn various types of budgets, budgetary	
			controls, pricing and Value added Tax.	
SEM	DSE 201	<b>Regional Cuisines of</b>	CO1-Understand the religious food ethos followed in	
VI		India	India.	
		(TH)		
			CO2-Understand the principles of ayurveda in food.	
			CO3-Understand the role of spices & masalas used in	
			Indian cooking.	
			CO4-Learn the various regional cooking styles of	
			India with reference to geographical locations,	
			historical influence, availability of ingredients and	
			staple diet.	
	DSE 201	Regional Cuisines	CO1-Acquire specialised skills and techniques required	
	Α	of India (PR)	for preparations of various regional Indian cuisines.	
			CO2-Learn to prepare popular regional Indian dishes.	
	DSE 202	Alcoholic Beverages II (TH)	CO1-Classify types and brands of spirits	
			CO2-Learn production methods of liqueurs and bitters	
			CO3-Understand methods of making cocktails	
	DSE 202 A	Alcoholic Beverages II (PR)	CO1-Identify types of glassware used in a bar	
			CO2-Acquire the skills for service of spirits and cocktails	
			CO3-Develop the ability to compile a beverage list	
	DSE 203	Trends in	CO1-Know various Trends in housekeeping.	
		Housekeeping (TH)		
			CO2-Understand the concept of ergonomics and Green	
			Housekeeping.	
			CO3-Understand the scope of facility management.	
			CO4-Gain knowledge about Green practices like	
			2 conservation of energy, water etc.	
			CO5-Learn about the recent trends in Material	
			Management in housekeeping.	
	DSE 203	Trends in	CO1-Know the techniques of energy conservation in	
	Α	Housekeeping	hotels.	

	(PR)		
		CO2-Calculate the energy consumption in various areas of	
		hotel.	
		CO3-Understand the systems used for safety and security	

		in hotel.	
		CO4-Understand the calculation of staff requirement,	
		scheduling and maintaining performance records of	
		the employees in the housekeeping department.	
		CO5-Be able to check the feasibility of outsourcing in	
		housekeeping department.	
		CO6-Know the latest trends in uniforms.	
		CO7-Gain knowledge about reports generated in MIS in	
		housekeeping department.	
SEC 10	3 Tourism Operations	CO1-Gain knowledge of the constituents and	
		infrastructure of tourism.	
		CO2-Gain knowledge on the operations and	
		management of tour and travel segments of tourism	
		industry including types and impacts of tourism.	
		CO3-Gain knowledge about the various active	
		organisations involved in the active development of	
		the travel and tour operations across the globe.	
		CO4-Gain knowledge and skills of tour operator's	
		products which includes travel, transfer and	
		accommodation planning.	
		CO5-Equip them with the skills of how to manage tour	
		and travel related procedures and activities enabling	
		them to become effective managers	
		CO6-Learn Itinerary planning.	
		CO7-Learn the use of ICT in the travel industry.	
DSCP	Project Work	CO1-Learn Compilation of Data & Interpretation of Data	
		CO2-Learn the format of Project Report- Cover page,	
		Title page, Introduction, Aims & Objectives,	
		Recommendations, Conclusion, Bibliography &	
		Appendix.	
		CO3-Presentation of Research.	
AEC 10	4 Hospitality Marketing	CO1-gain awareness of the core concepts ,	
		orientations toward marketing and the current	
		marketing environment.	
		CO2-understand the scope, differentiating	
		characteristics of services and the challenges in	
		marketing of services.	
		CO3-comprehend the concept of market segmentation	
		<ul> <li>bases of segmentation and consumer behavior -</li> </ul>	
		factors influencing consumer behavior.	
		2 <u>— CO4-learn about the 4 Ps of marketing</u> mix and their	
		strategies.	
SEE 10	1 First Aid	CO1-Understand the role and responsibility of a first aider.	

		CO2-Access and manage an emergency incident.	
		CO3-Manage and assist casualties'- choking, bleeding, resuscitation, shock, strangulation, asthma, and drowning, poisoning and minor	
		injury.	
SEE 102	Hotel Maintenance	CO1-Know the basic services of engineering in hotel	

		industry.	
		CO2-Understand basic working of Refrigeration system	
		and Air conditioning.	
		CO3-Learn basic fuels, electricity types, working of	
		water systems and Fire and its prevention.	
		CO4-Understand energy conservation systems in	
		the hotels, safety and security procedures in hotels	
		and Pollution and its control systems.	
		CO5-Understand the functions of various machines.	
		CO6-Know about the safety & security in the hotel.	
SEE 103	Retail Management	CO1Learn about the concepts of Retail management and	
		its types.	
		CO2-Learn about the Indian and Global scenario	
		in Retail and the consumer behaviour.	
		CO3-Understand the Retail strategies,, its	
		locations and basics of Retail	
		merchandising.	
		CO4-Learn about the Retail Pricing, Retail	
		Merchandising, and Retail store operations.	
		CO5Understand the legal and ethical aspects of Retail	
SEE 104	Fuent Menagement	business.	
SEE 104	Event Management	CO1-Understand the concept of event management	
		CO2-Learn the principles and steps in an event.	
		CO3-Understand the marketing tools like	
		advertising, publicity and media, legal compliances,	
		in managing events. CO4-Plan venues, deal with vendors and understand pre	
		and post event activities	
SEE 105	Entrepreneurship	CO1-To develop the spirit of Entrepreneurship	
	Development		
	•	CO2-To understand the attributes required to become a	
		successful entrepreneur	
		CO3-To understand the techniques of ideation.	
		CO4-Learn about Modern trends in Entrepreneurship.	
		CO5-To enable the students to prepare a project report	
		CO6-To understand Market Feasibility studies	

SEE 106	Facility Planning	CO1- Learn the principles and fundamentals of planning and designing of different areas in hotels.	
		CO2- Know the importance of various exterior facilities of the building.	
		CO3- Learn how to plan the guest floors and guest rooms, food service areas, other operational areas like lobby and parking areas in hotels.	
		CO4- Understand the process of starting up a new hotel property.	
		CO5- Gain knowledge about designing various back of the house areas like kitchens,	
		stores, employees locker rooms, recreational and dining facility for employees etc.	

SE	DSE 301	Advanced Food	CO1- Learn various International Cuisine-	
M		Production &	Geographical location, Historical background	
VII		Kitchen	and influence on food, staple diet and	
		Management ( TH)	ingredients.	
			CO2- Learn Advanced bakery skills- Meringues, Chocolate decorations, Sugar work, Icings and toppings, Pastries & Recipe balancing.	
			CO3- Learn New concepts in culinary- Vegan, Molecular Gastronomy & Organic foods.	
	DSE 301	Advanced Food	CO1- Acquire professional skills and techniques	
	Α	Production &	required for various International cuisines.	
		Kitchen	CO2- Detect and correct various faults in bakery and	
		Management( PR)	confectionery products.	
	DSE 302	Food & Beverage	CO1- Understand the different layouts of Bar and their	
		Operations and	considerations	
		Management		
		(TH)		
			CO2- Learn the Bar control procedures & concerned statutory requirements	
			CO3- Acquire knowledge about Science of Mixology	
			CO4- Learn the function catering procedure and types of buffets	
			CO5- Enhance the knowledge about types of trolleys, service procedure & classical dishes made in Gueridon Service.	
			CO6- Understand modern concepts of Menu Engineering & Customer relationship	
	DSE - 302 A	Food & Beverage Operations and	CO1- To enhance the skills required for the service of spirits & cocktails	

	Management (PR)			
			CO2- To strengthen the managerial skills	
			with hands on experience of Hospitality	
			software	
			CO3- Students will be able to prepare innovative	
			cocktails & mocktails	
DSE 303	Accommodation		CO1- Learn about Indian Chain Hotels & their growth.	
	management (TH)	= 2		
			CO2- Understand the concept of Budgeting, MIS and	
			Revenue Management.	
			CO3- Know the aspect of Human Resource Management in	
			rooms division.	
			CO4- Learn about preparations done before opening of a	
			new property.	
			CO5- Understand the role of Housekeeping in allied	
			sectors.	
			CO6- Understand the concept and importance of Customer	
			Relationship.	

DSE 303	Accommod	CO1- Be able to prepare budgets and calculate	
A	ation	income and expenditure for rooms division.	
	manageme		
	nt (PR)		
		CO2- Know how to maintain reports of guest consumable with the help of software.	
		CO3- Learn to calculate various statistical data of	
		performance of rooms division.	
		CO4- Understand various aspects of human resource	
		like manpower planning, scheduling, orientation and	
		training, maintaining performance appraisal etc.	
		CO5- Know the importance and use of Time & Motion Study in housekeeping.	
		CO6- Be able to prepare a list of jobs to be done in a new property.	
SEC 104	Applications of	CO1- Understand the fundamentals of Computer.	
	computers		
	in Hotels		
		CO2- Learn Windows, Ms Word, Ms Excel & Ms PowerPoint.	
		CO3- Learn Hospitality Software- Shawman.	
		CO4- Understand the fundamentals of Computer.	
		CO5- Understand the E – Commerce and ERP concept	
		CO6- Know the aspect of using ICT and utilized in Hospitality various department	
SEC 104	Applications of	CO1- Be able to prepare the payroll management system	
A	computers in Hotels (PR)		
		CO2- To know how to utilize short cut keys.	
		CO3- Learn how to utilize the formula in excel sheet	
		CO4- Learn how to calculate Appraisal system	

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			CO5- Learn how to read the computer	
			language	
	AEC105	Huma	CO1- Understand the role,	
		n	importance & Characteristics of	
		Resou	Human Resource Management in	
		rce	modern Hospitality.	
		Mana		
		geme		
		nt		
			CO2- Learn the concept of Performance	
			Appraisal and Job Evaluation.	
			CO3- Learn about Grievance mechanism and	
			importance of Discipline.	
			CO4- Gain knowledge about types of	
			Compensations and Incentives.	
			CO5- Understand the importance of Industrial	
			Relations and role of Trade Unions.	
			CP6- Learn Grievances and Discipline.	
	AEC	Total Quality	CO1- Understand the importance of	
	106	Management	maintaining quality in service industry.	
			CO2- Learn the basic concepts and benefits of	
			Quality Management.	
			CO3- Know different philosophies of Quality	
			Management.	
			CO4- Gain knowledge about emerging quality	
			standards and TQM program.	
			CO5- Understand the importance of CRM.	
			CO6-Learn the process, advantages and	
			disadvantages of Benchmarking.	
			CO7- Know the difference between goods &	
			services, importance of service quality in	
			five star hotels and PZB model of service	
			quality.	
S	DSC	Industry Exposure	CO1- gain practical understanding of the	
E	401		daily operations of the host organization (	
Μ			hospitality)	
V				
П				
Ι				
			CO2- understand the inter departmental	
			functions of the organization.	

CO3- acquire knowledge, hands on experience and improve skills for effective performance in the area of specialisation.	
CO4- know the desirable profile for the industry and help students prepare for it. o make informed career choices.	

#### VII. Attendance

The students are required to have atleast 75% attendance in each course. The students who failt to comply with the above requirement shall not be allowed to appear for the University examinations. Such students shall have to seek readmission in the same classof the succeeding year.

#### VIII. Choice Based Credit System

In the credits sytem, each course is defined in terms of expected learning outcomes. The study load (The average number of clock hours spend per student is needed to achieve theExpected learning outcomes) determines the assigned credit value for each course. The total assigned credits of all courses are the assigned credit for the programme and this toatal constitutes the minimum credits required to be earned to complete the programme and obtain the degree from the university. The minimum credits to complete **BHMCT** programme shall be 200 credits.

The courses in **BHMCT** programmes are of various kinds and include:

- DSC Discipline Specific Compulsory Course
- DSE Discipline Specific Elective Course
- AEC Abilit yEnhancing Compulsory Course
- AEE Ability Enhancing Elective Course
- SEC Skill Enhancing Compulsory Course
- SEE Skill Enhancing ElectiveCourse
- LEC Language Enhancing Compulsory Course
- LEE Language Enhancing Elective Course
- NC Non-Credit Course

In terms of a semester of 15/16weeks, Every One-hour session per weekof theory /

lecture=One Credit per semester. Every Two hours Session per week of practice= OneCredit per semester. Discipline Specific courses are about 70% of the minimum credits that constitute the programme.

#### Assessment

1. The final total assessment of the candidates shall be made in terms of an Internal Assement (IA) and External Assessment (EA) with the exception of Ability Enahancing Elective courses and Skill Enhancing Elective Courses which will be made in terms of countinious Assessment only. The internal assessment will be conducted by the institute and external assessment will be conducted by the university. The external assessment will be based on the entire Syllabus.

Internal Assessment (IA), Continious Assessment (CA) and External Assessment (EA) will constitute as separate heads of passing and they will be shown separately in the transcripts.

2. For each course, the ratio of internal assessment in relation to the external assessment shall be 40:60.

3. Internal assessment (IA) will becalculated as follows: 50% based on Attendance, class participation, performance, journalwork, classroom exercises, presentations, quizzes, grouptasks, self-study assignments, classroom discussionetc, and50% based on the performance in minimum two class tests during the semester.

4.External Assessment (EA) will be based on the examinations conducted by the University at the eend of each semester.

5. Ability Enhancing Elective courses and Skill Enhancing Elective Courses will have only Continuous Assessment (CA) based on the performance in minimum two class tests and submission of minimum 04 assignemnts during the semester.

6.Industrial Exposure will have Continuous Assessment and External Assessment.

Continuous Assessment will be based on the Performance Appraisal filled by the departmental heads of the various Operatnical Departments of the Hotel in which the student undergoes Industrial Exposure. The Training Report has to be prepared and submitted to the Princiapal witin in the stipulated time for assessment. The training report will be assessed by a pannel of examiners appointed by the University, comprising of one internal examiner and one external examiner preferably HOD of a classified hotel of 3 Star category and above or a Senior faculty from any recognized Institute of Hotel Management.

7. Non-Credit courses will be assess as 'Satisfactory'or 'Unsatisfactory'Performance based on completion of assigned activities/tasks and submission of the report there of.

8. Students hav to complete the Compulsory Core Module in Environmental Studies and will be assessed as 'Pass or 'Fail' based on their performance in the examination conducted by the University.

9.Re-assessment of Internal Marks: In case of those students who have secured less than 5 grade points in internal assessment the intitue shall adminster additional internal assessment test, the result of which shall be conveyed to the University as revised internal marks. In case the result of the internal test as above results in lower marks than the original figure of marks shall prevail, in short, the rule is that the higher of the two figures of the marks, shall be taken into consideration.

10. The Grades obtained in Internal Assessment/ContinuousAssessment will communicated to the University at the end of each semester. These marks will be considered for the declaration of the results.

#### Standard of passing

For all courses, both internal assessment and External assessment constitute separate heads of passing. In order to pass in such courses and to earn the assigned credits, the students must obtain a minimum grade point of 5(40% marks) at External Assessment and also a minimum of grade point of 5(40% marks) for Internal Assessment.

In order to pass in curses which are assessed on the bais of continuous assessment the student must secure at

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least Pass Grade equivalent to 5 grade points.

A student who fails at External Assessment (EA) of acourse has to reappear only for External assessment and clear the head of passing, Simlarly a student who fails in internal Assessment/ContinuousAssessment of a course has to appear only for Internal Assessment /Continious Assessment as a backlog student and clear the head of passing to secure the Grade Point Average (GPA) required for passing. The performance of Inernal assessment and continuous assessment will be combined to obtain Grade Point Average for the course the weights for performance at External Assessment and Internal Assessment shall be 60 % and40 % respectively. Students can avail the verification/revaluation facility as per the prevailing policy, guidelines and norms of the University.

#### GradingSystem

10-point Grading System for grading in each head of passing shall be adopted as suggested

By the Bharati Vidyapeeth University.

Range of Marks (out of 100)	GradePoint	Grade
80≤Marks≤100	10	0
70 Marks 80	9	A+
60 ≤Marks<70	8	А
55≤Marks<60	7	B+
50 ≤Marks<55	6	В
40 ≤Marks<50	5	С
Marks<40	0	D

The grading system shall be as shown in the Table1 below

The performance at Internal Assessment /Continuous Assessment will be combined to abating the Grade Point Average (GPA) and EA will be combined to obtain the Grade Point Average (GPA) for the course. The Weights for performance at External Assessment and Continious Assessment shall be 60 % and 40% respectively.

The GP for a course shall be calculated by first finding the totalmarks for the course. The corresponding GPAverage as per the table below shall be the GPA for the course.

The Formula to calculate the GradePoint (GP) -

Suppose that 'Max' is the maximum marks assigned for an examination or evaluation based on which Grade point will be computed. In order to determine the GP, setx=Max/10(since we have adopted 10 Points systerm) The GP is calculated bytheformul as shown in the Table2. Aftercomputing the gradepoint, the grade can be found fromTable1.

Table2: Formula to calculate Grade Point in individual evaluations.

Range of Marks atthee valuation	Formula for the Grade Point
8x≤M≤10 x	10
5.5x≤M<8x	Truncate $(M/x) + 2$
4x≤M<5.5 x	Truncate (M/x) +1

Two kinds of performance indicators namely Semester Grade Point Average (SGPA) and the Cumulative Grade Point Average (CGPA) shall becomputed at the end of each term. The SGPA measures the cumulative performance of the learner in all the courses in a particular semester, while the CGPA measures the cumulative performance in all courses since his/her enrolment.The

CGPA of a learner when he or she completes the programme is the final result of the learner.

The SGPA is calculated by the formula

$$\frac{\text{SGPA}=\sum Ck \times GPk}{\sum Ck}$$

Where Ck is the credit value assigned to a course and GPk is the GPA obtained by the learner in the course. In the above, the sum is taken overall courses that the learner has undertaken for the study during the emester, including those in which he/she might have failed or those forwhich he/she remained absent.

#### Formula to compute equivalent percentage marks for specified CGPA.

	$10 \times CGPA$ - 10, if $5.00 \leq CGPA \leq 6.00$
	05 ×CGPA+10, if 6.00 ≤CGPA≤8.00
%Marks (CGPA) =	10 ×CGPA- 20, if $8.00 \le$ CGPA $\le$ 9.00
	20 ×CGPA- 110, if 9.00 ≤CGPA≤9.50
	40 ×CGPA- 300, if 9.50 ≤CGPA≤10.00

#### **ATKT Rules:**

A student is allowed to keep term for semester III if he/she has a backlof of not more than eleven courses (Theory as wellasPractical) inSemester I and Semester II together

A student shall be allowed to keep term for semester V, if he /she has a backlog of not more (Theorey as well as Practical) in Semester III and IV together and should pass all the subjects of Semester Iand Semester II.

#### **Award of Honours**

A student whi has completed the mi nimum credit specified for the prgrammes shall be shall be declared to have passed in the programme.

The final result will be interms of letter grade only and is based on the CGPA of allcourses studied and passed.

The criteria for the award of honours are given the table below.

Question Paper Pattern for External Assessment conducted by theUniversity

Range of CGPA	Final Grade	Performance Descriptor	EquivalentRange of Marks
9.50 $\leq$ CGPA $\leq$ 10.00	0	Outstanding	80 ≤Marks≤100
9.00 $\leq$ CGPA $\leq$ 9.49	A+	Excellent	70 ≤Marks≤80
$8.00 \leq CGPA \leq 8.99$	А	Very Good	60 ≤Marks≤70
$7.00 \leq CGPA \leq 7.99$	B+	Good	55 ≤Marks≤60
$6.00 \leq CGPA \leq 6.99$	В	Average	50 ≤Marks≤55
$5.00 \leq CGPA \leq 5.99$	С	Satisfactory	40 ≤Marks≤50
CGPAbelow≤5.00	F	Fail	Marksbelow40

S	SUBJE	SUBJECT NAME	CHOICE	MARK				HOURS/WE	CREDI	Interdisciplin
Е	СТ					S		EK	TS	ary
M	CODE			İÂ	Ē	C	тот			
	CODE				A	Α	AL			
	DSC	BASIC INDIAN FOOD	COMPULSO	40	60		100	03	03	YES
	101	PRODUCTION (THEORY)	RY							
	DSC 101 A	BASIC INDIAN FOOD PRODUCTION	COMPULSO RY	40	60		100	08	04	YES
	10170	(PRACTICAL)								
1			CON 40111 CO	40	60		100	00	02	VEC
	DSC 102	BASIC FOOD & BEVERAGE SERVICE I	COMPULSO RY	40	60		100	03	03	YES
	101	(THEORY)								
	DSC	BASIC FOOD &	COMPULSO	40	60		100	02	01	YES
	102 A	BEVERAGE SERVICE I	RY	40	00		100	02	01	TL5
		(PRACTICAL)								
	DSC	BASIC HOUSEKEEPING	COMPULSO	40	60		100	02	02	
	103	OPERATIONS	RY	-0	00		100	02	02	YES
		(THEORY)								
	DSC	BASIC HOUSEKEEPING	COMPULSO	40	60		100	02	01	
	103 A	OPERATIONS	RY							
		(PRACTICAL)								YES
	DSC	BASIC FRONT OFFICE	COMPULSO	40	60		100	02	02	
	104	OPERATIONS	RY							YES
		(THEORY)								
	DSC	BASIC FRONT OFFICE	COMPULSO	40	60		100	02	01	
	104 A	OPERATIONS	RY							YES
		(PRACTICAL)								TES
	AEC	FOOD COMMODITIES	COMPULSO	20	30		50	02	02	YES
	101		RY							
	LEE	BUSINESS	ANY ONE	40	60		100	02	02	YES
	101	COMMUNICATION*(TH								
		EORY)								
		BASIC FRENCH								NO
	LEE 102	(THEORY)								NO
	102									
	LEE 101	BUSINESS	ANY ONE*	20	30		50	4	02	YES
	А	COMMUNICATION						**		
	LEE	(PRACTICAL)								NO
	102 A	BASIC FRENCH (PRACTICAL)								

The pattern of Question Paper for ExternalAssessment (60Marks) of Theory subjects conducted by theUniversity will be asfollows:

1. The Question Paper will be divided into 02 Sections, SectionI and SectionII.

2.Each Section will consist of 03 Questions and all questions will be compulsory.

3.Question1of each Section shall be Objective in nature (MultipleChoiceQuestion, fill in the Blanks, Match the Pairs, True or False etc.) and carry a total of 06marks only.

4. Question 2 and Question 3will be of 12marks each with internal choice. A question may be subdivided intosub-question a, b, c ... and the allocation of marks will depend on the weightage given to the topic.

5. Questions shall be set to assess the basic knowledge acquired, comprehension and application of knowledge in a given situation.

6. The Chairman of Board of Paper Setters for each course shall ensure that the questions cover the entire syllabus as per theweightage of marks indicated in the syllabus.

7. The duration of written examination shall be 2 1/2 hour

## \*EXEMPTION OF BUSINESS COMMUNICATION ONLY IF THE CANDIDATE HAS SECURED MINIMUM 60 %& Above in QUALIFYING

#### EXAMINATION.

#### \*\* INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE CLASS

SE	SUBJEC	SUBJECT	CHOICE			MARI	KS	HOURS/	CREDITS	Interdiscipl
М	Т	NAME						W		inary
				IA	EA	С	TOTAL	EE		
	CODE					А		К		
	DSC 201	BASIC	COMPULSOR	40	60		100	0 3	03	YES
		CONTINENTAL FOOD PRODUCTION (THEORY)	Y							
	DSC	BASIC	COMPULSOR	40	60		100	0 8	04	YES
				= 3	2 =					

201A	CONTINENTAL FOOD PRODUCTION (PRACTICAL)	Y						
DSC 202	BASIC FOOD & BEVERAGE SERVICE II (THEORY)	COMPULSOR Y	40	60	 100	0 3	03	YES
DSC 202A	BASIC FOOD & BEVERAGE SERVICE II (PRACTICAL)	COMPULSOR Y	40	60	 100	0 2	01	YES
DSC 203	MANAGING HOUSEKEEPIN G OPERATIONS (THEORY)	COMPULSOR Y	40	60	 100	02	02	YES

	DSC	MANAGING	COMPULS	40	60	 100	02	01	
			OR						
	203A	HOUSEKEEPIN	Y						YES
		G OPERATIONS							
		(PRACTICAL)							
	DSC 204	MANAGING	COMPULS	40	60	 100	02	02	
			OR						
		FRONT OFFICE	Y						YES
		OPERATIONS							
		(THEORY)							
	DSC 204	MANAGING	COMPULS	40	60	 100	02	01	
			OR						
	A	FRONT OFFICE	Y						YES
		OPERATIONS							
		(PRACTICAL)							
	SEC 101	PERSONALITY	COMPULS	40	60	 100	03	03	
			OR						
		SKILLS FOR	Y						
		HOSPITALITY							YES
		(THEORY)							
	SEC	PERSONALITY	COMPULS	20	30	 50	04 *	02	
	1011		OR						
	101A	SKILLS FOR	Y						
		HOSPITALITY							VEC
		INDUSTRY (PRACTICAL)							YES
		(PRACTICAL)							
				380	570	950	31	22	
							1		

\* INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE CLASS

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SEM	SUBJECT	SUBJECT NAME	CHOICE		MA	RKS		HOURS	CREDITS	Interdisc
	CODE							/		iplin
	CODE		-	IA	E	С	ΤΟΤΑ	W		ary
				IA	A	A	L	EK		
							_			
	DSC 301	QUANTITY	COMPU	40	60		10	0	04	YES
		FOOD	LS				0	4		
		PRODUCTION	0							
		& BASIC BAKING	RY							
		(THEORY)								
	DSC	QUANTITY	COMPU	40	60		10	0	04	YES
	301A	FOOD	LS				0	8		0
		PRODUCTION	0							
		& BASIC	RY							
		BAKING								
		(PRACTICAL)								
	DSC 302	INTRODUCTION	COMPUL	40	60		10	0	03	YES
		TO BEVERAGE SERVICE	SO RY				0	3		
		SERVICE								
		(THEORY)								
	DSC 302A	INTRODUCTION TO	COMP	40	60		100	02	01	YES
		BEVERAGE SERVICE	ULSO							
		(PRACTICAL)	RY							
	DSC 303	ALLIED	COMP	40	60		100	02	02	YES
		HOUSEKEEPING	ULSO							
		FUNCTIONS(THEO	RY							
	DSC 303A	RY) ALLIED	COMP	40	60		100	02	01	YES
	2000000	HOUSEKEEPING	ULSO				200	01		. 20
		FUNCTIONS	RY							
	DSC 304	(PRACTICAL)	COMP	40	60		100	02	02	YES
	DSC 304	FRONT OFFICE ACCOUNTING	COMP ULSO	40	60		100	02	02	TES
		(THEORY)	RY							
	DSC304 A	FRONT OFFICE	COMP	40	60		100	02	01	YES
		ACCOUNTING	ULSO	-						_
		(PRACTICAL)	RY							
	LEC 101	HOTEL FRENCH	COMP	20	30		50	03	03	YES
		(THEORY)	ULSO							
			RY							
	LEC 101A	HOTEL FRENCH	COMP	20	30		50	04 *	02	YES
		(PRACTICAL)	ULSO							
			RY							
	NC 101A	COMMUNITY	ANY					02	00	
		SERVICE	ONE**							
				= 35						

NC 102A							
NC 103A	SPORTS ACTIVITIES						
NC 104A	CULTURAL						
	ACTIVITIES						NO
	GENERAL INTEREST ACTIVITIES SERVICE						
	(THEORY)						
		360	540	 900	34	23	

#### \* INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE CLASS

#### \*\* STUDENTS ARE REQUIRED TO TAKE ANY ONE OF THE NON CREDIT COURSES WHICH WILL BEASSESSED AS SATISFACTORY OR UNSATISFACTORY PERFORMANCE BASED ON COMPLETION OFASSIGNED ACTIVITIES / TASKS AND SUBMISSION OF REPORT THERE OF

SEM	SUBJECT	SUBJECT NAME	CHOICE		N	/ARKS		HOURS / WEEK	CREDITS
	CODE			IA	EA	CA	TOTAL	,	
IV	DSC 401 (I)	INDUSTRY EXPOSURE & REPORT – I	COMPULSORY		120	80	200	54	37
					120	80	200	54	37

# THE STUDENT IS REQUIRED TO UNDERTAKE 22 WEEKS OF INDUSTRIAL EXPOSURE WITH A CLASSIFIED HOTEL (3 STAR AND ABOVE) IN THE FOLLOWING OPERATIONAL DEPARTMENTS:

- FOOD PRODUCTION OPERATIONS
- FOOD & BEVERAGE OPERATIONS
- HOUSEKEEPING / ACCOMODATION OPERATIONS
- FRONT OFFICE OPERATIONS

SE	SUBJEC	SUBJECT NAME	CHOICE		Ν	MARKS		HOURS/WE	CREDITS	INTERDI
м	Т							EK		SCIPL
										INAR
	CODE									Y
				IA	E	CA	TOTA			
					А		L			
	DSE 101	LARDER	ANY ONE	40	60		100	04	04	YES
	D3L 101	(THEORY)	ANTONE	40	00		100	04	04	TLS
	DSE 102									
	D3L 102	ALCOHOLIC								YES
		BEVERAGES I								
		(THEORY)								
	DSE 103									
										YES
V		ACCOMMODATI								
		ON OPERATIONS								
		(THEORY)								
I										

DSE	LARDER	ANY ONE	40	60	 100	08	04	
101A	(PRACTICAL)							YES
DSE	ALCOHOLIC							
102A	BEVERAGES I					08*	04	YES
	(PRACTICAL)							

DSE 103A	ACCOMMODATI ON OPERATIONS (PRACTICAL)							04	YES
SEC 102	ACCOUNTING SKILLS FOR HOTELS (THEORY)	COMPULSO RY	40	60		100	03	03	YES
AEC 102	RESEARCHING FOR HOSPITALITY & TOURISM MANAGEMENT (THEORY)	COMPULSO RY	40	60		100	02	02	YES
AEC 102A	RESEARCHING FOR HOSPITALITY & TOURISM MANAGEMENT (PRACTICAL)	COMPULSO RY	40	60		100	08* *	04	YES
AEC 103	HOSPITALITY LAW (THEORY)	COMPULSO RY	40	60		100	03	03	YES
AEE 101 -107	SELECT FROM LIST	ANY ONE			50 ** *	50	04	04	YES
			240	360	50	650	32	24	

\*INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE THE CLASS STUDENTS OPTING FOR DSE 102 A MAY UNDERTAKE MINIMUM 08 ODC OR PART TIME / WEEKEND JOB

WITH REPUTED HOTELS / RESTAURANTS FOR MINIMUM 64 HOURS IN THE SEMESTER STUDENTS OPTING FOR DSE 103 A MAY ENGAGE THEMSELVES IN PRACTICAL TRAINING / PART TIME

JOB / WITH REPUTED HOTELS

FOR MINIMUM 64 HOURS IN THE SEMESTER.

\*\* INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE CLASS

\*\*\*ABILITY ENHANCING ELECTIVE COURSES WILL HAVE CONTINOUS ASSESSMENT BASED ON PERFORMANCE IN THE TWO CLASS TESTS AND SUBMISSION OF MINIMUM FOUR ASSIGNMENTS.

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SE	SUBJECT	SUBJECT	CHOICE			MARK		HOURS/WEE	CREDIT	Interdis
Μ	CODE	NAME				S		К	S	cipli nar
										y
				IA	EA	CA	ΤΟΤΑ			
							L			
	DSE 201	REGIONAL	ANY ONE	40	60		10 0	04	04	
	DCE 202	CUISINES OF INDIA (THEORY)								YES
	DSE 202	ALCOHOLIC BEVERAGES II								
VI	DSE 203	(THEORY)								
		TRENDS IN HOUSEKEEPIN G								
		(THEORY)								
	DSE	REGIONAL	ANY ONE*	40	60		10 0	08	04	
	201A	CUISINES OF INDIA (PRACTICAL)					Ū			YES
	DSE 202 A	ALCOHOLIC BEVERAGES II						08* 08*	04	
	А	(PRACTICAL)							04	
	DSE 203 A	TRENDS IN HOUSEKEEPIN G								
		(PRACTICAL)								
	SEC 103	TOURISM	COMPULSOR	40	60		10 0	03	03	
		OPERATIONS (THEORY)	Y				0			YES
	DSCP	PROJECT WORK	COMPULSOR Y	40	60		10 0	12**	06	YES
	AEC 104	HOSPITALITY	COMPULSOR	40	60		10 0	03	03	YES

	MARKETING	Y							
	(THEORY)								
SEE 101	SELECT FROM	ANY ONE			50* *	50	04	04	
-107	LIST				*				YES
-		(THEORY) SEE 101 SELECT FROM	(THEORY) SEE 101 SELECT FROM ANY ONE	(THEORY)       SEE 101       SELECT FROM       ANY ONE	(THEORY)        SEE 101     SELECT FROM     ANY ONE	(THEORY)       50*       SEE 101     SELECT FROM     ANY ONE       50*	(THEORY)         Image: Constraint of the second secon	(THEORY)           50*         50         04           SEE 101         SELECT FROM         ANY ONE           50*         50         04	(THEORY)          50*         50         04         04           SEE 101         SELECT FROM         ANY ONE           50*         50         04         04

		20	30	50	550	34	24
		0	0				

#### \*INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE THE CLASS STUDENTS OPTING FOR DSE 202 A MAY UNDERTAKE MINIMUM 08 ODC OR PART TIME / WEEKEND JOB

WITH REPUTED HOTELS / RESTAURANTS FOR MINIMUM 64 HOURS IN THE SEMESTER.

# STUDENTS OPTING FOR DSE 203 A MAY ENGAGE THEMSELVES IN PRACTICAL TRAINING / PART TIMEJOB / WITH REPUTED HOTELS FOR MINIMUM 64 HOURS IN THE SEMESTER

#### .\*\* INCLUDES CLASS HOURS AS WELL AS HOURS SPENT OUTSIDE THE CLASS FOR PROJECT RELATEDWORK

#### \*\*\*SKILL ENHANCING ELECTIVE COURSES WILL HAVE CONTINOUS ASSESSMENT BASED ON PERFORMANCE IN THE TWO CLASS TESTS AND SUBMISSION OF MINIMUM FOUR ASSIGNMENTS

SE	SUBJECT	SUBJECT	CHOICE		ſ	MARK		HOURS/WEE	CREDIT	Interdis
М	CODE	NAME				S		К	S	cipli
	CODE									nar
				IA	EA	CA	TOTA			У
					273	C/ (	L			
	DSE 301	SELECT	ANY ONE	40	60		100	04	0	
	D2E 201		ANY ONE	40	60		100	04	4	
	505.000	FROM THE LIST								VEC
	DSE 302	LIST								YES
	DSE 303									
	DSE		ANY ONE	40	60		100	08	0	Y
									4	E
	301A									S
VII	501/1							08*	0	
	DSE								4	
	302A							08*	0	
									4	
	DSE									
	303A									
	SEC 104	APPLICATION	COMPULSOR	20	30		50	02	0	
		OF	Y						2	YES
		COMPUTERS								125
		IN HOTELS								
		(THEORY)								
	SEE104	APPLICATION	COMPULSOR	40	60		100	04	0 2	
	А	OF	Y						2	YES
		COMPUTERS								
		IN HOTELS								
	1			I	40 -					

	(PRACTICAL)								
AEC 105	HUMAN	COMPULSOR	40	60		100	03	0 3	
	RESOURCE	Y						U U	
	MANAGEMEN								YES
	T (THEORY)								
AEC 106	TOTAL	COMPULSOR	40	60		100	03	0 3	
	QUALITY	Y						5	
	MANAGEMEN								YES
	T (THEORY)								
AEE 101	SELECT	ANY ONE			50 *	50	04	0	
-107	FROM LIST				*			4	YES
-									
	(THEORY)								
			22	33	50	600	28	2 2	
			0	0				2	
				-					

\*INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE THE CLASS STUDENTS OPTING FOR DSE 302 A MAY UNDERTAKE MINIMUM 08 ODC OR PART TIME / WEEKEND JOB

WITH REPUTED HOTELS / RESTAURANTS FOR MINIMUM 64 HOURS IN THE SEMESTER. STUDENTS OPTING FOR DSE 303 A MAY ENGAGE THEMSELVES IN PRACTICAL TRAINING / PART TIME

JOB / WITH REPUTED HOTELS FOR MINIMUM 64 HOURS IN THE SEMESTER

\*\* ABILITY ENHANCING ELECTIVE COURSES WILL HAVE CONTINOUS ASSESSMENT BASED ON PERFORMANCE IN THE TWO CLASS TESTS AND SUBMISSION OF MINIMUM FOUR ASSIGNMENTS

#### LIST OF DISCIPLINE SPECIFIC ELECTIVE COURSE (THEORY)

DSE 301 ADVANCED FOOD PRODUCTION & KITCHEN MANAGEMENT (THEORY)DSE 302 FOOD & BEVERAGE OPERATIONS & MANAGEMENT (THEORY)

DSE 303 ACCOMMODATION MANAGEMENT (THEORY)

#### LIST OF DISCIPLINE SPECIFIC ELECTIVE COURSE (PRACTICAL)

#### DSE 301 A ADVANCED FOOD PRODUCTION & KITCHEN MANAGEMENT (PRACTICAL)DSE 302 A FOOD & BEVERAGEOPERATIONS & MANAGEMENT (PRACTICAL)

DSE 303 A ACCOMMODATION MANAGEMENT (PRACTICAL)

SEM	SUBJECT	SUBJECT NAME	CHOICE		I	MARK S		HOURS	CREDITS	Interdiscip linary
	CODE			IA	EA	CA	TOTAL			,
VIII	SEE 101-	SELECT FROM	ANY ONE	-	-	50*	50	0	0	Y
	107	LIST				*		4	4	E
										S
	DSE 401 I	INDUSTRY	ANY ONE	-	12	80	200	5	2	Y
		EXPOSURE &			0			4	1	E
		REPORT – II								S
				-	12	80	250	5	2	
					0			4	5	

#### \*SKILL ENHANCING ELECTIVE COURSES WILL HAVE CONTINOUS ASSESSMENT BASED ON PERFORMANCE IN THE TWO CLASS TESTS AND SUBMISSION OF MINIMUM FOUR ASSIGNMENTS

# STUDENTS ARE REQUIRED TO UNDERTAKE 11 WEEKS OF INDUSTRIAL EXPOSURE WITH ANY REPUTED HOSPITALITY ORGANISATION

NAME OF THE COURSE	NO OF HOURS	CREDIT POINTS	INTERDISCIPILNARY
CATERING SCIENCE	4	4	YES
DIETITICS & NUTRITION	4	4	YES
FOOD & BEVERAGE CONTROLS	4	4	YES
PRINCIPLES OF MANAGEMENT	4	4	YES
ORGANISATION BEHAVIOR	4	4	YES
HOTEL ECONOMICS	4	4	YES
FINANCIAL MANAGEMENT	4	4	YES

#### LIST OF ABILITY ENHANCING ELECTIVE COURSES

LIST OF SKILL ENHANCING ELECTIVE COURSES

NAME OF THE COURSE	NO OF HOURS	CREDIT POINTS	INTERDISCIPILNARY
FIRST AID	4	4	YES
HOTEL MAINTENANCE	4	4	YES
RETAIL MANAGEMENT	4	4	YES
EVENT MANAGEMENT	4	4	YES
ENTREPRENEURSHIP DEVELOPMENT	4	4	YES
FACILITYPLANNING	4	4	YES
SKILL ENHANCEMENT FOR MEDIA &JOURNALISMINHOSPITALITY	4	4	YES

\_\_\_\_

\*INCLUDES CLASS HOURS AS WELL AS HOURS SPENT IN PRACTICE OUTSIDE THE CLASS STUDENTS OPTING FOR DSE 302 A MAY UNDERTAKE MINIMUM 08 ODC OR PART TIME / WEEKEND JOB WITH REPUTED HOTELS / RESTAURANTS FOR MINIMUM 64 HOURS IN THE SEMESTER. STUDENTS OPTING FOR DSE 303 A MAY ENGAGE THEMSELVES IN PRACTICAL TRAINING / PART TIME JOB / WITH REPUTED HOTELS FOR MINIMUM 64 HOURS IN THE SEMESTER

\*\* ABILITY ENHANCING ELECTIVE COURSES WILL HAVE CONTINOUS ASSESSMENT BASED ON PERFORMANCE IN THE TWO CLASS TESTS AND SUBMISSION OF MINIMUM FOUR ASSIGNMENTS

#### LIST OF DISCIPLINE SPECIFIC ELECTIVE COURSE (THEORY)

DSE 301 ADVANCED FOOD PRODUCTION & KITCHEN MANAGEMENT (THEORY) DSE 302 FOOD & BEVERAGE OPERATIONS & MANAGEMENT (THEORY) DSE 303 ACCOMMODATION MANAGEMENT (THEORY)

#### LIST OF DISCIPLINE SPECIFIC ELECTIVE COURSE (PRACTICAL)

DSE 301 A ADVANCED FOOD PRODUCTION & KITCHEN MANAGEMENT (PRACTICAL) DSE 302 A FOOD & BEVERAGEOPERATIONS & MANAGEMENT (PRACTICAL) DSE 303 A ACCOMMODATION MANAGEMENT (PRACTICAL)

\*SKILL ENHANCING ELECTIVE COURSES WILL HAVE CONTINOUS ASSESSMENT

BASED ON PERFORMANCE IN THE TWO CLASS TESTS AND SUBMISSION OF MINIMUM FOUR ASSIGNMENTS

STUDENTS ARE REQUIRED TO UNDERTAKE 11 WEEKS OF INDUSTRIAL EXPOSURE WITH

ANY REPUTED HOSPITALITY ORGANISATION

#### LIST OF ABILITY ENHANCING ELECTIVE COURSES

AEE 101 CATERING SCIENCE AEE 102 DIETITICS & NUTRITION AEE 103 FOOD & BEVERAGECONTROLS AEE 104 PRINCIPLES OF MANAGEMENT AEE 105 ORGANISATION BEHAVIOR AEE 106 HOTEL ECONOMICS AEE 107 FINANCIALMANAGEMENT

#### LIST OF SKILL ENHANCING ELECTIVE COURSES

SEE 101 FIRST AID SEE 102 HOTEL MAINTENANCE SEE 103 RETAIL MANAGEMENT SEE 104 EVENT MANAGEMENT SEE 105 ENTREPRENUERSHIP DEVELOPMENT SEE 106 FACILITY PLANNING SEE 107 SKILL ENHANCEMENT FOR MEDIA & JOURNALISM IN HOSPITALITY (PRACTICAL)

# **SEMESTER-I**

SUBJECT CODE: DSC 101 SUBJECT : BASIC INDIAN FOOD PRODUCTION (THEORY)					
Teaching Scheme/Week	Teaching Scheme/Week Examination Scheme				
Theory hours	IA EA Marks CA Marks Total Marks Credits				Credits
Marks					
03	40	60		100	03

This subject intends to develop knowledge and basic culinary skills, which will help students to develop a comprehensive insight into culinary history, ingredients and their uses, methods of cooking, basic cooking equipment and tools.

		Hours	Marks
Chapter 1	Introduction to art of cookery	06	08
1.1	Culinary History		
1.2	Origins of classical and modern cuisine		
1.3	Classical kitchen brigade for a five star hotel		
1.4	1		
	various chefs		
1.5	0		
1.6	Standards of professionalism		
1.7	Kitchen Uniforms		
1.8	Inter departmental co-ordination		
Chapter 2	Mise-en-place	04	08
2.1	Importance		
2.2	Weighing and measuring ingredients-weight and		
	volume consideration		
2.3	Preparation of ingredients		
2.4	Methods of mixing food		
Chapter 3	Equivalents of ingredients	04	04
3.1	Equivalents of various ingredients used in the		
	kitchen-cereals, pulses, vegetables, fruits, nuts, fish,		
	meat.		
Chapter 4	Methods of Cooking	14	16
4.1	Aims and Objectives of cooking food		
4.2	Effects of heat on food- proteins, carbohydrates,		
	vitamins, fats, minerals, fruit and vegetable fiber,		
	flavor components		
4.3	Types of pigments in vegetables, fruits and animal		
	products		
4.4	Effects of heat, acid, alkali, oxidation and metal on		
	pigments		

4.5	Precautions for enhancing and retention of colour.		
4.6	Methods of heat transfer- conduction, convection,		
	radiation.		
4.7	Cooking methods- Moist & Dry (Salient features of		
	various cooking methods, temperature precaution)		
	Steaming, braising, stewing, poaching, boiling,		
	baking, roasting, grilling, frying, broiling,		
	microwave and solar.		
Chapter 5	Tools & Equipments	04	06
5.1			
	and Small equipments, Measuring devices, Pots,		
	Pans and Containers		
5.2	Use and maintenance of Equipment- Cooking range,		
	Mixer, OTG, Refrigerator.		
5.3	Properties, Advantages and Disadvantage of various		
	materials used in tools and equipment		
Chapter 6	Sanitation and Safety	08	08
6.1	Personnel Hygiene		
6.2	Food Storage		
6.3	Hygiene & safe practices in food handling and		
	preparation		
	Cleaning and Sanitizing Equipments		
	Rodent and insect control		
6.6	Safety practices at work place, preventing cuts &		
	burns, falls & injuries		
6.7			
6.8			
Chapter 7	Standard Recipe	04	06
7.1	Definition		
7.2			
7.3	Structure		
Chapter 8	Culinary Terms	04	04

_	Raita	Payassam	Do pyaza
	Murabba	Korma	Bharwaan
	Phirnee	Kofta	Bhurta
	Chenna	Khoya	Pakora
	Rabarhi	Kachumber	Kadhi
	Khichri	Kachori	Baghar
	Achar	Boti	Bhujjia
	Halwa	Bonda	Foogath
	Bhunnana	Bhunao	Vindaloo
	Boondi	Kheema	Burfi
	Pachadi	Dhansak	Chikki
	Kulfi	Pulao	Falooda

#### **REFERENCE BOOKS:**

Sr.No.	Name of the Book	Author	Publisher
1	Professional Cooking	Wayne Gisselen	John Weily & Sons,
			N.Y
2	Modern cookery for	Thangam E. Philip	Orient Longman
	Teaching and Trade		Ltd.Mumbai
3	Theory of cookery	Krishna Arora	Frank Bros & Co.
			Ltd. New Delhi
4	Theory of Catering	Kinton Ceserani	ELBS
5	Practical cookery	Kinton Ceserani	ELBS
6	The book of ingredients	Jane Grigson	Pengiun Books
			,England
7	Basic Cookery	Richard Maetland &	Heinemann
		Derek Welsby	Professional
8	Food Commodities	Bernard Davis	Heinemann
			Professional
9	Food Commodities For	Lingard & Sizer	Butterworth &
	Cookery		Heinemann

SUBJECT CODE:DSC101A					
SUBJECT: BASIC INDIAN FOOD PRODUCTION (PRACTICAL)					
Teaching Scheme/Week	Examination Scheme				
Practical Hours	IA Marks EA Marks CA Marks Total Marks Credits				
04	40	60		100	02

Minimum 20 practicals of Indian menus to be conducted and should include basic rice/ Indian bread meat, vegetable and sweet dishes.

# It is recommended that demonstrations be conducted in the initial stages to familarise the students with the following:

- **1.** Introduction of various tools and their usage.
- **2.** Familiarization and identification of commonly used ingredients–weights and volume conversion, yield testing.
- **3.** Basic hygiene practices to be observed in the kitchen.
- 4. Safety practices in the kitchen.
- 5. Food storage.
- **6.** Use of knife and cutting techniques, cuts of vegetables.
- 7. Pre-preparations, mixing methods.
- **8.** Basic Cooking methods.
- Students are required to maintain a journal to record the various practicals attended and the teacher must record the performance evaluation of the same on a day to day basis.

SUBJECT CODE:DSC102					
SUBJECT: BASIC FOOD & BEVERAGE SERVICE-I (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
03	40	60		100	03

To impart comprehensive knowledge and develop technical skills in basic aspects of Food & Beverage operations in the hotel industry.

	Hours	Marks
The Food & Beverage Industry	06	08
Introduction to Food & Beverage Industry		
Classification of Catering Establishments		
Introduction to Food & Beverage Operations		
Food & Beverage Service Areas in the Hotel	08	10
Restaurant, Coffee Shop, Room Service, Bars,		
Banquets, Snack Bars, Executives lounges,		
Business Centre & Night Clubs Auxiliary Areas		
Food & Beverage Service Equipments	06	10
Types & Usage of Equipments, Furniture,		
Chinaware, Silverware, Glassware, Linen and		
Disposables		
Special Equipments, Care and maintenance of		
Equipments		
Food & Beverage Service Personnel	08	12
Food & Beverage Service Organizations		
Job Description & Job Specification of Food &		
Beverage Staff		
Attitudes & attributes of Food & Beverage service		
personnel, competencies		
Basic etiquettes for service staff, Interdepartmental		
relationship		
Food & Beverage Service Methods	12	12
Table Service- Silver / English, Butler / French,		
Russian, American		
Self Service, Buffet & Cafeteria		
	Introduction to Food & Beverage Industry Classification of Catering Establishments Introduction to Food & Beverage Operations <b>Food &amp; Beverage Service Areas in the Hotel</b> Restaurant , Coffee Shop, Room Service, Bars, Banquets, Snack Bars, Executives lounges, Business Centre & Night Clubs Auxiliary Areas <b>Food &amp; Beverage Service Equipments</b> Types & Usage of Equipments , Furniture, Chinaware, Silverware, Glassware, Linen and Disposables Special Equipments,Care and maintenance of Equipments <b>Food &amp; Beverage Service Personnel</b> Food & Beverage Service Organizations Job Description & Job Specification of Food & Beverage Staff Attitudes & attributes of Food & Beverage service personnel, competencies Basic etiquettes for service staff, Interdepartmental relationship <b>Food &amp; Beverage Service Methods</b> Table Service- Silver / English, Butler / French, Russian, American	The Food & Beverage Industry06Introduction to Food & Beverage IndustryClassification of Catering EstablishmentsIntroduction to Food & Beverage Operations08Food & Beverage Service Areas in the Hotel08Restaurant , Coffee Shop, Room Service, Bars, Banquets, Snack Bars, Executives lounges, Business Centre & Night Clubs Auxiliary Areas06Food & Beverage Service Equipments06Types & Usage of Equipments , Furniture, Chinaware, Silverware, Glassware, Linen and Disposables06Special Equipments,Care and maintenance of Equipments08Food & Beverage Service Personnel08Food & Beverage Service Organizations Job Description & Job Specification of Food & Beverage Staff Attitudes & attributes of Food & Beverage service personnel, competencies Basic etiquettes for service staff, Interdepartmental relationship12Food & Beverage Service Methods12Table Service- Silver / English, Butler / French, Russian, American11

	Specialized Service- Gueridon, Tray, Trolley,		
5.4	Lounge, Room		
5.5	Single Point Service – Take away, Vending Machine,		
5.6	Food Courts, Bars& Automats		
	Mise-en-place & Mise-en-scene		
Chapter 6	In Room Dining-IRD	08	08
6.1	Introduction		
6.2	Equipments Required for IRD-Trays& Trolleys		
6.3	In Room Dining Procedures-Misen place activities		
0.5			
6.4	Order Taking for IRD and Execution of IRD order		
	Order Taking for IRD and Execution of IRD order Collecting the order and Carryingit to the Room		

# **Glossary of Terms**

Popular catering	Mise – en- place	Crumb Down
Fast Food	Deferred Wash	Waiter's Friend
Take Away	Aboyer	Café Complet
Gastrodome	Bus Boy	Still Set
Gastropubs	Sommelier	Evian
Table Service	Gueridon Service	Still Room
Silver Service	Russian Service	Café Simple
English Service	Americain Service	EPNS
Dummy Waiter	Drive- In	Industrial Catering
Mise –en –scene	Food Court	ODC
Tray Jack	Kiosk	Bistro
Off Board	Drive Through	Brasserie
Hot Plate	Echelon	Self service
Chef d'etage	Carvery	Assited Service
Single Point Service	Transport Catering	Maitre d'hotel
In Situ Service	Welafare Catering	Chef de rang
Debarrasseur	Perrier	Barista
Still Room	EPOS	Polivit
Carte du jour	Tisane	Cover
Demi Chef de Rang	Station	Commis de Rang

# **REFERENCE BOOKS:**

Sr.No.	Name of the Book	Author	Publisher
1	Food & Beverage Service	Denis Lillycrap Cousins	Book Power
2	Modern Restaurant Service	John Fuller	Hutchinson

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	3	Food & Beverage Service	Sudhir Andrews	Tata McGraw
				Hill

# SUBJECT: SUBJECT: CODE: DSC 102 ASUBJECT: BASIC FOOD & EVERAGE SERVICE - I (PRACTICAL)Teaching Scheme/WeekEVERAGE SERVICE - I (PRACTICAL)Practical HoursIA MarksEA MarksCA MarksTotal MarksCredits024060--10001

- **1.** Restaurant Etiquettes
- 2. Restaurant Hygiene Practices
- 3. Mise en place & Mise en scene
- **4.** Identification of Equipments
- 5. Laying & relaying of tablecloths
- 6. Napkin Folds
- 7. Service of Water ,Carrying a salver/ tray
- 8. Room Service Order taking Procedure, Tray Set-ups
- 9. Handling service gear
- 10. Carrying plates, glasses & other Equipments
- 11. Setting of table d'hôte&A'la carte cover
- **12.** Changing of Ashtray
- **13.** Planning & Writing Indian Menus
- 14. Laying cover for Indian menu
- 15. Service of Indian Food & Accompaniments. Clearance following the same
- **16.** Laying the cover for a three course continental menu (Starter, Main Courses, Sweets)

# Assignments:

- A minimum of **2 assignments** based on the following topics to be given to individual student and the marks to be considered in internal marks.
- a. Identify various outlets providing different types of service in the city.
- b. Identify different brands of various F & B service outlets in the city.
- c. Various F & B equipments with sizes, capacity, picture –in form of Power Point Presentation.
- d. Making various creative napkin folds.

#### SUBJECT CODE: DSC103

#### SUBJECT : BASIC HOUSEKEEPING OPERATIONS (THEORY)

Teaching Scheme/Week	Examination Scheme				
Theory hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
02	40	60		100	02

Rationale

The subject aims to establish the importance of Housekeeping and its role in the hospitality Industry. It prepares the student to acquire basic knowledge and skills necessary for different tasks and aspects of housekeeping

		Hours	Marks	
Chapter 1	Introduction to Hotel House Keeping	04	08	
1.1	Importance of Housekeeping.			
1.2	Functions ofHousekeeping.			
1.3	Areas of House Keeping responsibility			
1.4	Types of Guest Rooms			
1.5	Standard Guest Room amenities & facilities for			
	regular and VIP rooms			
Chapter 2	Layout of House Keeping Department	04	06	
2.1	Section of the housekeeping department			
2.2	Layout of Housekeeping Department			
2.3	2.3 Functions of each section			
2.4	Maids Service room - Location, Function			
Chapter 3	Organization of House Keeping Department	04	08	
3.1	Hierarchy ofLarge, medium and small hotel's			
	Housekeeping department			
3.2	Attributes of Housekeeping staff			
3.3	Job Description and Job Specification of House			
	Keeping Personnel			
Chapter 4	Cleaning Equipment used in Housekeeping	04	06	
	Operations			
4.1	Classification, Use, care & maintenance			
Chapter 5	Cleaning Agents	04	06	
5.1	Classification, Use, care and Storage, Distribution			
	& Control			

Chapter 6	Co-ordination of Rooms division with other	02	06
6.1	<b>Departments</b> Departments like Front Office, Engineering, F &		
0.1	B, Kitchen, Security, Purchase, HRD, Accounts		
Chapter 7	Cleaning Routine of Housekeeping Department	04	06
7.1	General principles of cleaning		
7.2	Work routine for Housekeeping department floor		
	supervisors and chamber maids		
7.3	Rules of the floor		
Chapter 8	Cleaning Routine of Guest Rooms	04	08
8.1	Daily cleaning of occupied, departure, vacant,		
	under repair, VIP		
8.2	Evening service & second service procedures		
8.3	Weekly cleaning / periodic cleaning. Spring		
	Cleaning tasks to be carried out		
Chapter 9	Cleaning Routine of Public Areas	02	06
9.1	Areas to be maintained		
9.2	Daily, weekly cleaning procedures for various		
	Public areas such as Lobby/ Lounge, Restaurants,		
	Bar, Banquet Halls, Swimming Pool, Elevators,		
	and staircase and Corridors		

**Glossary of Terms** 

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#### **REFERENCE BOOKS**

WC		Maid's se	ervice room	Cabana	
Hollywo	ood room	Lanai		Suite	
Intercon	necting room	Efficiency room		Pent house	
Duplex	Duplex		ty suite	Murphy be	d
U/R		Z-bed	-	Duvet	
King be	d	Queen be	ed	Aerosols	
Bidet		Abrasives	S	Hand cadd	у
Blade di	ispenser	Coverlet		Chamois	
Buffing		Burnishir	ng	Shams	
Crib		Dustette		Dust ruffle	
Disinfec		Drugget		Jewelers' r	ouge
Dutch w		Vanity ur		Dust sheet	
Shoe mi	itt	Johnny m	юр	Tent card	
Squeege	ee	Upholster		Deodorizer	`S
Lint		Glass cloth		Swab	
	Wringer mop		Foot fold		ısh
Scrim		Orthodox cleaning		Linen chute	
Block c	leaning	Turndown service		Re-sheeting	
Mitring		Damp dusting		Spring cleaning	
Second	service	Team cleaning		Jacuzzis	
Sauna		Powder r	oom		
Sr.	Name of the H	Book	Autho	)r	Publisher
No.					
1	Hotel House Keepi	na	Sudhir Andrews	2	Tata McGraw
1	Operations & Mana		Suum Andrews	5	Hill
2			G Raghubalan		Oxford
Management		ξu	Smritee Raghut	nalan	University Press
3	Hotel, Hostel & Ho	spital	Branson & Ler		ELBS
	Housekeeping				
4	Accomodation Mar	nagement	Rosemary Hurs	t	Heinemann
		C C			publishing

#### SUBJECT CODE: DSC 103A

#### SUBJECT : BASIC HOUSEKEEPING OPERATIONS (PRACTICAL)

Teaching Scheme/Week	Examination Scheme				
Practical hours	IAMarks	EAMarks	CA Marks	TotalMarks	Credits
02	40	60		100	01

#### 1. Introduction to the Housekeeping department.

- Identifying various sections of the Housekeeping department
- Introduction to the various types of Guest rooms and Public areas in the Hospitality Training centre
- Introduction to Guest room supplies and their placement.

#### 2. Introduction to Cleaning Equipment's and cleaning agents.

- Identification of manual and mechanical cleaning equipment.
- Different parts of equipment.
- Function of cleaning equipments.
- Care and maintenance.
- Introduction to Cleaning Agents as per their classification and function.

## 3. Cleaning and Polishing of Laminated surfaces.

- Cleaning and polishing of plastic and acrylic surfaces.
- Cleaning and polishing of oil painted surfaces.

## 4. Polishing of Brass Articles.

• Cleaning and polishing of Brass Ornamental and utility articles.

## 5. Polishing of Silver articles

• Cleaning and polishing of Silver articles.

## 6. Cleaning of Glass surfaces

- Cleaning and polishing of window panes.
- Cleaning and polishing of glass counters.

## 7. Polishing of Wooden surfaces

- Cleaning and polishing of wooden surfaces sand papering and French polishing, Waxpolishing, Mansion polishing
- Cleaning of wooden and metal frames of furniture.

## 8. Cleaning of different floor finishes

• Cleaning and scrubbing of Kota, Ceramic, Wooden, Stone and Marble floor finishes.

# 9. Cleaning of different wall finishes

• Cleaning and scrubbing of Kota, Ceramic, Wooden, Stone and Marble wall finishes.

#### 10. Bed making

- Different styles of making a bed- Day bed, Evening bed.
- Cleaning of Guest room- Morning service and Evening service.

# 11. Daily Cleaning of Guest rooms - Departure, Occupied and Vacant rooms.

## **12.** Weekly Cleaning of Guest rooms.

• Super Cleaning and scrubbing of various surfaces in a guest room.

# **13.** Daily, Weekly cleaning of Public Areas (Corridors, Restaurant, Administrative Offices, Staircases and Elevators, Exterior areas)

SUBJECT CODE: DSC104					
SUBJECT : BASIC FRONT OFFICE OPERATIONS (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
02	40	60		100	02

The subject aims to establish the importance of Front office and its role in the hospitality Industry. It prepares the student to acquire basic knowledge and skills necessary to identify the required standards.

		Hours	Marks
Chapter 1	Introduction To Hospitality Industry	06	10
1.1	Evolution to Hotel Industry		
1.2	Classification of Hotels (Based on various		
	categories like size, location, theme, clientele,		
	length of stay, facilities, ownership)		
Chapter 2	Front office Organisation	06	10
2.1	Introduction to Front office Department		
2.2	Layout of Front office Department		
2.3	Equipment's used in Front office department.		
2.4	Essential Attributes and Qualities of Front Office		
	staff		
2.5	Organizational Chart of Front office department in		
	hotels (Large, Medium, Small)		
2.6	Duties and Responsibilities of Front office staff		
Chapter 3	Room Rates & Tariff	06	12
3.1	Types of Guests		
3.2	Types of room		
3.3	Room Tariff (factors affecting room Tariff,		
	Establishing the end of the day)		
3.4	Types of Rates		
3.5	Types of Meal Plans		
3.6 Basis of charging Tariff			
Chapter 4	Bell Desk & Concierge	04	10
4.1	Procedure for Guest Arrival & Departure		
4.2	Procedure for Left luggage & Scanty Baggage		
4.3	Paging & Luggage Handling		

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	4.4	Other Duties of Bell desk staff		
	4.5	Valet service		
	Chapter 5	Guest Cycle and Room Reservations	08	12
	5.1	Guest Cycle		
	5.2	Modes and Sources of reservation		
	5.3	Importance of reservation		
	5.4	Procedure for taking reservation		
	5.5	Records used in reservation		
	5.6	Types of reservation		
	5.7	Computerized reservation system		
	5.8	Overbooking		
	Chapter 6	02	06	
	6.1	Coordination of Front office department with other		
		departments (Housekeeping, Food and Beverage		
		department, Accounts department, Human		
		Resource department)		

**Glossary of Terms** 

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Resort Convention hotel Boutique hotel American Plan Bermuda Plan Check in No show Crib rate Rack rate	Motel Timeshare hotel Heritage hotel Modified American Plan Go plan Checkout Overstay Corporate rate Day rate	Transit hotel Casino hotel Budget hotel Continental Plan Walk in Walkout Under stay CVGR GDS
CRS Confirmed reservation	Amendment GIT	Guaranteed booking SB
Concierge	Waitlist	PBX
Paging	Retention charge	Sleep out
NB	Left luggage	Studio
PABX	EPABX	Valet
Skipper	Quad room	
<b>REFERENCE BOOKS</b>		

Sr. No.	Name of the Book	Author	Publisher
1	Hotel Front Office Operations & Management	Sudhir Andrews.	Tata McGraw Hill
2	Check-in Check -out	Jerome Vallen	WM.C Brown IOWA
3	Principles of Hotel Front Office Operations	Sue Baker, P.Bradley, J.Huyton	Continuum
4	Hotel Front Office	Bruce Graham Stanley	Thornes
5	Managing Front Office operations	Michael KasavannaRichard Brooks Charles Steadmon	AH&LA,
6	Front Office Procedures & Management	Peter Abott.& Sue Lewry	Butterworth & Heinemann
7	Front Office operations	Colin Dix, Chris Baird	Pearson
8	Front Office Operations and Administration	Dennis foster	Glencoe.

SUBJECT CODE: DSC 104 A					
SUBJECT : BASIC FRONT OFFICE OPERATIONS (PRACTICAL)					
Teaching Scheme/Week	Examination Scheme				
Practical hours	IAMarks	EAMarks	CAMarks	TotalMarks	Credits
02	40	60		100	01

# 1. Telephone Etiquettes and mannerisms

Role play of situations pertaining to Telephone handling

# 2. Handling guest mail

Role play of situations pertaining to handling guest mails (in-house, expected and checked out guests)

## 3. Handling guest messages

Role play of situations pertaining to handling guest message (Telephonic, In Person)

- 4. Situations on basis of charging Room tariff
- 5. Handling Arrival and Departure procedure at bell desk
- 6. Handling Scanty baggage and Left luggage procedure at bell desk
- 7. Handling Guest enquires and providing information
- 8. Procedure for receiving reservations
  - Procedure for determining room availability using conventional charts

# 9. Procedure for receiving reservations

Procedure for determining room availability using software

# **10. Procedure for receiving reservations**

Procedure for Amendments & Cancellation

# 11. Handling guest who are blacklisted

# ASSIGNMENTS

- 1. Country, Capital, Currencies & Airlines
- 2. India States and Capitals
- 3. 10 Tourist destination of Maharashtra
- 4. 10 Tourist destination of India
- 5. Metro cities information (Location, Shopping, Facilities, Restaurants, Places of interest, Historical Monuments)
- 6. Information on National and International chain of Hotels **Presentation on assignments with the use of audio visual aids**

#### SUBJECT CODE: AEC 101 SUBJECT : FOOD COMMODITIES (THEORY)

[	Teaching Scheme/Week	Examination Scheme				
	Theory hours	IA	EA Marks	CA Marks	Total Marks	Credits
		Marks				
	02	20	30		50	02

This subject intends to develop help students to develop an understanding into ingredients used in the kitchen, their types, uses, and storage.

		Hours	Marks
Chapter 1	Vegetables and Fruits	04	04
1.1	Classification and Uses		
1.2	Purchasing and Storage		
Chapter 2	Cereals and Pulses	04	04
2.1	Wheat – Composition and Structure, Flour Milling		
	and Types of Flours		
2.2	Rice – Types of Rice and Rice Products		
2.3	Introduction to maize, barley and oats		
2.4	Pulses – Types, method of sprouting and cooking		
Chapter 3	Fats and Oils	03	03
3.1	Sources and Properties		
3.2	Manufacture and Uses		
3.3	Rendering of fats		
3.4	Rancidity in fats and oils		
Chapter 4	Sugar	03	03
4.1	Sources		
4.2	Types		
4.3	Functions		
4.4	Storage		
Chapter 5	Raising Agents	02	02
5.1	Definition		
5.2	Principle		
5.3	Classification		
Chapter 6	Herbs, Spices and Condiments	03	02
6.1	Functions and Storage		
6.2	Difference between Herbs and Spices		
6.3	Condiments		
Chapter 7	Colours and Flavours, Gels and Gelling Agents,	03	02
	Preserves		
7.1	Colours – Forms, Instructions for use		
7.2	Flavours – Types		
7.3	Examples of commonly used colours, flavours and		
	essences		

7.4	Classification, Types and Uses of Edible gums		
7.5	Preserves – Types		
Chapter 8	Milk	03	03
8.1	Composition		
8.2	Types		
8.3	Uses and Storage		
Chapter 9	Cheese	04	03
9.1	Classification		
9.2	Manufacturing of Cheddar Cheese		
9.3	Uses, Purchasing and Storage of Cheese		
Chapter1	Butter, Cream and Yoghurt	03	04
0			
10.1	Butter – Manufacturing, Types and Uses		
10.2	Cream – Types and Uses		
10.3	Yoghurt – Types and Uses		

## **REFERENCE BOOKS:**

Sr.No.	Name of the Book	Author	Publisher
1	Food Commodities	Bernard Davis	Heinemann
			Professional
2	Food Commodities For	Lingard & Sizer	Butterworth &
	Cookery		Heinemann
3	The Book of Ingredients	Jane Grigson	Pengiun Books
			,England

#### SUBJECT CODE: LEE101

SUBJECT : BUSINESS COMMUNICATION (THEORY)						
Teaching Scheme/Week	Examination Scheme					
Theory hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits	
02	40	60		100	02	

To introduce students to the communication and presentation skills needed by hospitality professional

		Hours	Marks
Chapter 1	The Communication Process	06	15
1.1	Definition and importance of communication.		
1.2	Elements of communication/process of communication		
1.3	Formal and informal communication-		
1.4	Types of communication– Flow of communication (vertical, horizontal, lateral),		
1.5	Barriers to effective communication		
1.6	How to overcome communication barriers		
Chapter 2	Oral communication	04	10
2.1	Advantages and disadvantages		
2.2	Articulation and delivery		
2.3	Making speeches and presentations		
2.4	Telephone etiquettes		
2.5	Standard phrases used in hotels and restaurants.		
Chapter 3	Written communication	14	35
3.1	Advantages & disadvantages		
3.2	Letter of enquiry, Letterof complaint, Letter of		
	apology, Letter of order, Letterof application		
	Accompanied by bio-data, Letter of resignation,		
	Letter of collection & sales		
3.3	Writing a logbook		
3.4	Paragraph structure		
3.5	Report writing (incidents, visits)		
3.6	Memos, notices, circulars		
3.7	Notes Making		

#### **REFERENCE BOOKS**

Sr.No	Name of the Book	Author	Publisher
1	TechnicalCommunication	MeenakshiRamanan,	Oxford University
	Principlesand Practice	Sangeeta Sharma	Press
2	Technicalcommunication	Urmila Rai & S.M Rai,	Himalaya Publication
3	Essentials of Technical	Sunil Gokhale	Himalaya Publication
	Communication		
4	EnglishGrammar &	Wren & Martin	Orient Longman
	Composition		

#### **SUBJECTCODE:LEE 101A** SUBJECT: BUSINESS COMMUNICATION (PRACTICAL) Teaching Scheme/Week **Examination Scheme** Practical Hours Total Marks IA Marks EA Marks CA Marks Credits 04\* 20 30 50 02 ---

- **1.** Self introduction.
- **2.** Extempore on various topics
- **3.** Presentations on various topics
- **4.** Group Discussion.
- **5.** Telephone etiquettes and handling telephones.
- 6. Practice of Standard phrases used in hotels and restaurants
- 7. Preparation for interviews.
- 8. Importance of Bodylanguage informal situations
- 9. Conduct of Meeting/briefing
- **10.** Preparing Reports-Visit/incident
- **11.** Presentation of Reports.
- 12. Formal Speeches
- 13. Reading
- 14. Vocabulary development
- 15. Debate
- **16.** Book reading and Discussion

#### **SUBJECT CODE: LEE 102**

SUBJECT: BASIC FRENCH (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
02	40	60		100	02

To introduce basic knowledge of French language to the students of Hotel management

		Hours	Marks
Chapter1	INTRODUCTION	10	12
1.1			
1.2	Alphabet		
1.3	Accents		
1.4	Articles:Definite,Indefinite,		
1.5	I articles		
	Subject Pronouns		
1.6	8 8		
1.7	Vocabulary related to classroom		
1.8	Cardinal Numbers (0-100) & Ordinal Numbers		
1.9	Time, days of a week, months Vocabulary related to seasons, weather		
Chapter2	Conjugation– PresentTense	08	08
2.1	Conjugation of verbs être and avoir		
2.1	3.6		
2.2	'-er'(Ex.Parleretc)		
2.3	Conjugation of second regular group		
2.0	'-ir'(Ex.finir)		
2.4			
	'-re'(ex.attendre)		
2.5	Conjugtion of third regular		
	group'oir'(ex.Vouloir)		
Chapter3	Grammar	06	12
3.1	Adjectives : Qualifying, Demonstrative,		
	Possesive		
3.2	Preposition		
3.3	Plural		
3.4	Masculine and Feminine		
3.5	Negations		
3.6	Pronouns:Subject, object ,en, y, reflexive		
Chapter4	Personal Life	03	10

4.1 4.2 4.3	Self Introduction Vocabulary related to family Hobbies,daily routine		
Chapter5	At work	01	08
5.1	Professions		
5.2	Vocabulary related to professions		
Chapter 6	Translation	04	10
6.1	English to French		
6.2	French to English		

#### REFERENCEBOOKS

Sr.No.	Name of the Book	Author	Publisher
1	Basic French for Hotel	Vaishali Mankikar	Continental,
	Industry		Prakashan, Pune
2	Basic French course for the	Catherine Lobo, Sonali	Tanay Enterprises,
	Hotel Industry	Jadhav	Pune

SUBJECT CODE: LEE 102A								
SUBJECT: BASIC FRENCH (PRACTICAL)								
Teaching Scheme/Week	Examination Scheme							
Practical Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credits						
04*	20	20 30 50 02						

- 1. Alphabets
- 2. Basicgreetings
- 3. Numbers
- 4. Days of the week, Date, Months
- 5. Vocabulary related to Classroom
- 6. Question & Answers related to classroom
- 7. Time– Clock, Questions and Answers related to time
- 8. Seasons and weather
- 9. Question & Answers related to seasons and weather
- 10. Vocabulary related Professions
- **11.** Questions & Answers related to professions
- **12.** Vocabulary related to family
- **13.** Questions & Answers related to family
- 14. Vocabulary related to hobbies and daily routine
- 15. Questions & Answers related to hobbies and daily routine
- **16.** Self Introduction

SUBJECT CODE: DSC 201							
SUBJECT : BASIC CONTINENTAL FOOD PRODUCTION (THEORY)							
Teaching Scheme/Week		Ex	amination Sche	me			
Theory hours	Theory hours         IA Marks         EA Marks         CA Marks         Total Marks         Credits						
03	40	60		100	03		

# **SEMESTER II**

## **Rationale:**

This subject intends to develop knowledge of stocks, soups, sauces, egg and fish cookery, salads and potato preparations and its application in continental cooking.

Chapter 1	Stocks, Essences and Glazes	06	06
1.1	Definition of stock		
1.2	Ingredients used in stock making		
1.3	Care and rules of stock making		
1.4	Recipes of one litre of various stocks. (White stock,		
	Brown stock, Fish stock and Vegetable stock)		
1.5	Storage of Stocks.		
1.6	Essences, Glazes & Convenience bases.		
Chapter 2	Soups	06	08
2.1	Classification of Soup with 5 examples each	00	
	(Consommé, Cream, Puree, Broths, Chowder,		
	Veloute, Bisque, National Soup)		
2.2	Consommé- Definition, Ingredients, Clarification,		
2.2	Recipe for one litre and five variations.		
2.3	Garnishes and Accompaniments for Soups &		
2.3	Consommés.		
Chapter 3	Sauces	08	10
3.1	Definition of Sauces. Structure & Functions of		
	Sauces.		
3.2	Thickening agents – Roux: preparation and types,		
	Beurre Manie, White Wash, Cornstarch, Arrowroot,		
	Waxymaize, Instant Starches, Liaison.		
3.3	Classification of sauces.		
3.4	Recipes of Mother sauces – 1 litre&five derivatives		
	of each sauce.		
3.5	Butter sauces – types		
3.6	Dessert sauces – types.		
	Miscellaneous sauces.		
Chapter 4	Textures	03	04
4.1	Definition and Characteristics		
4.2	Types – Desirable and Undesirable		
Chapter 5	Eggs	06	08
5.1	Composition, Structure & Selection		
5.2	Uses in cookery		
5.3	General cooking principles - Effect of heat, acid, salt		
	& sugar		
5.4	Cooking eggs – boiling, poaching, frying, shirred		
	eggs, scrambled eggs, omelets, soufflés		
5.5	Types and Storage		
Chapter 6	Fish	06	08
6.1	Classification of fish with examples &		
1	characteristics.		

6.2	Selection of fish &	r shellfish			
6.3	Cuts of fish.	shemish			
6.4					
6.5	Handling & Storag				
6.6			ec		
Chapter 7	Salads			04	06
7.1		Classificatio	on and structure of	04	00
/.1	salad	, Chubbilleutic	in and structure of		
7.2		king			
7.2	Salad dressings –	0	oredients used for		
1.5	salad dressing, Ty		-		
7.4	Different types of	L	ressings		
/.1	• 1		Nicoise		
			Tossed		
			aponaise		
	Mimosa R		ndalouse Eve		
Chapter 8	Potatoes and othe	1		03	06
8.1	Various styles of		ations:	00	00
0.11	Parsley Potato		Lyonnaise		
	Potato Marquise		Duchesse		
	French Fries	Fried F			
	Dauphinois Potato				
	Potato Lorette	Anna P	1		
	Macairepotato	Potato 1			
	Chester Potato	Hashed			
	Jacket Baked				
8.2	Cooking Rice B	oiling & stear	ning. Reheating.		
8.3	Pasta – Varieties a	-			
		0			
Chapter 9	<b>Culinary Terms</b>			06	04
9.1	Bain Marie	Appetizer	Baste		
	Blend	Blanched	Bouquet garni		
	Caramel	Bouillon	Garniture		
	Consommé				
	Court Bouillon	Cutlet	Garnish		
	Beurre Manie	Fumet	Glaze		
	Concasse	Liason	Mire Poix		
	Hors d'œuvre	Julienne	Knead		
	Mis – en- Place	Marinate	Matignon		
	Paysanne	Paner	Parboil		
	Poach	Puree	Sabayon		

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Ragout	Potage	Roux	
Simmer	Royale	Stew	
Infusion	Au gratin	Sear	
Bisque	Macedione	Zest	
Fricasse	Pare	Souffle	
Barbeque	Croutons	Printaniere	
Beurre Noir	Espagnole	Brunoise	
Maitre – d- hote	el e		
butter			

#### **REFERENCE BOOKS:**

Sr.No.	Name of the Book	Author	Publisher
1	Professional Cooking	Wayne Gisselen	John Weily& Sons,
			N.Y
2	Modern cookery for	Thangam E. Philip	Orient Longman
	Teaching and Trade		Ltd.Mumbai
3	Theory of cookery	Krishna Arora	Frank Bros & Co. Ltd.
			New Delhi
4	Theory of Catering	KintonCeserani	ELBS
5	Practical cookery	KintonCeserani	ELBS
6	The book of ingredients	Jane Grigson	Pengiun Books ,England
7	Basic Cookery	Richard Maetland&	Heinemann Professional
		Derek Welsby	
8	Food Commodities	Bernard Davis	Heinemann Professional
9	Food Commodities For	Lingard & Sizer	Butterworth &
	Cookery		Heinemann

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SUBJECT CODE: DSC 201A						
SUBJECT : BASIC CC	SUBJECT : BASIC CONTINENTAL FOOD PRODUCTION (PRACTICAL)					
Teaching Scheme/Week		Ex	camination Sch	ieme		
Practical hours	IA Marks EA Marks CA Marks Total Marks Credits					
04	40	60		100	02	

Minimum 20 practicals of Continental menus to be conducted and should include the following : basic soups, sauces, egg preparations, fish preparations, stews, vegetables, potatoes, salads, basic custard, puddings and mousses.

• Students are required to maintain a journal to record the various practicals attended and the teacher must record the performance evaluation of the same on a day to day basis.

## SUBJECT CODE:DSC 202

SUBJECT: BASIC FOOD & BEVERAGE SERVICE II (THEORY)						
Teaching Scheme/Week Examination Scheme						
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				Credits	
03 40 60 100 03					03	

## Rationale

This subject aims to provide fundamental knowledge of Food & Beverage Menus with purpose to apply knowledge & skills required to provide immense services to the guest.

		Hours	Marks
Chapter 1	The Service Sequence	10	12
1.1	Taking Bookings		
1.2	Preparation for service		
1.3	Methods of Order Taking		
1.4	Types of KOT, BOT		
1.5	Service of Food & Beverage		
1.6	Clearing Following Services		
1.7	Billing Methods, dealing with discrepancies		
1.8	Feedback system		
Chapter 2	Types of Meals	10	14
2.1	Breakfast- Types & Service methods		
2.2	Brunch		
2.3	Lunch		
2.4	Afternoon Teas, High Tea		
2.5	Dinner		
2.6	Supper		
Chapter 3	Menu Knowledge	12	14
3.1	Introduction		
3.2	Menu Types – Table d' hote& A 'la carte' menu		
3.3	Menu Planning, Considerations & Constraints		
3.4	Menu Terms		
3.5	French Classical Menu		
3.6	Classical Foods, Accompaniments , cover &		
	service		
Chapter 4	Control Methods	06	08
4.1	Necessity & Functions of Control System		
4.2	Objectives of Control System		

4.3	Flow chart of F&B system		
4.4	Purpose of Revenue control system		
Chapter 5	Non Alcoholic Beverages	10	12
5.1	Classification		
5.2	Hot Beverages-Types, Production, Service		
5.3	Cold Beverages-Types, Production, Service		

# GlossaryofTerms

Gueridon Service	Single Point Service	Deberrasseur
Trancheur	Chef d'etage	Chef de sale
Sommelier	Mixologist	Barista
Bus Boy	Hot Plate	Still Room
Aboyer	Off Board	EPOS
Deffered Wash	Tray Jack	Plat du jour
Mise – en- place	Mise –en –scene	Carte du jour
Crumb Down	Dumb Waiter	Tisane
Waiters Friend	EPNS	Cover
BOT	КОТ	Accompaniments

## **REFERENCE BOOKS**

Sr.No.	Name of the Book	Author	Publisher
1	Food & Beverage Service	Denis Lillicrap, Cousins	Book Power
2	Modern Restaurant Service	John Fuller	Hutchinson
3	Food & Beverage Service-	Sudhir Andrews	Tata McGraw
	Training Manual		Hill
4	The Restaurant	John Walker	John Wiley &
	(from Concept to operation)	Donald Lundberg	Sons

#### SUBJECT CODE: DSC 202A

#### SUBJECT: BASIC FOOD & BEVERAGE SERVICE- II (PRACTICAL)

Teaching Scheme/Week	Examination Scheme					
Practical Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credits				
02	40	60		100	01	

- 1 Mise- en- place & Mise –en- scene
- 2 Taking an Order for meal and writing KOT
- 3 Sequence of Service (Clearing , Crumbing & service of coffee and presenting the bill)
- 4 Restaurant Reservation System
- 5 Breakfast Menu Planning, Cover Layup & Service : Continental, American Breakfast
- 6 Service of non alcoholic beverages
- 7 Breakfast Menu Planning, Cover Layup & Service : Full English Breakfast
- 8 Menu Planning, Cover Layup & Service: Full Afternoon Tea & High Tea
- 9 Menu Planning, Cover Layup & Service: Brunch & Supper
- 10 Menu Planning, Cover Layup & Service:17 Course French Classical menu
- Menu Planning, Cover Layup & Service: Hor-d'oeuvres, Potage, Oeuf, Farineaux
- 12 Menu Planning, Cover Layup & Service: Poisson, Entree', Sorbet, Releve', Roti, Legume, Salade
- 13 Menu Planning, Cover Layup & Service: Buffetfroid, Entremets, Savoureux, Fromage, Dessert
- 14 Menu Planning, Cover Layup & Service:5-7 Course French Classical Menu
- 15 Menu Planning, Cover Layup & Service:3- 4 Course French Classical menu
- 16 Menu Planning, Cover Layup & Service: Indian Lunch & Dinner Menu

## Assignments

Minimum of *2* Assignments based on the following topics to be given to individual student and the marks to be considered in internal marks.

- 1. Collect Menus of Fine Dining Restaurants, QSR, 5 Star Hotel, Coffee Shop
- 2. Prepare a chart of food and accompaniments for French and Indian menu.
- 3. Prepare one menu each of Fixed, Cyclic for Cafeteria.

SUBJECT CODE: DSC 203						
SUBJECT : MANAGING HOUSEKEEPING OPERATIONS (THEORY)						
Teaching Scheme/Week	Examination Scheme					
Theory hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits	
02 40 60 100 02						

#### Rationale

The subject aims to establish the importance of House keeping and their role in the Hospitality Industry. It also prepares the student to acquire basic knowledge and skills necessary for different tasks and aspects of housekeeping.

		Hours	Marks
Chapter 1	Housekeeping Supervision	04	08
1.1	Importance of supervision		
1.2	Checklist for inspection		
1.3	Dirty Dozen		
Chapter 2	Control Desk	06	12
2.1	Importance and functions of Control Desk		
2.2	Records maintained		
2.3	Key Control- Computerized keys, Manual keys,		
	Key Control Procedures		
2.5	Lost & Found Procedures- Procedure for Guest		
	articles Procedure for lost Hotel Property, Records		
	maintained		
Chapter 3	Linen, Uniform Room & sewing room	08	14
3.1	Layout of Linen Room		
3.2	Classification and sizes of Linen		
3.3	Calculation of Linen requirement		
3.4	Discard management		
3.5	Issue & exchange of uniforms		
3.6	Activities & Equipments in sewing room		
Chapter4	Textiles	06	12
4.1	Classification of fibers with examples		
4.2	Characteristics and uses of fabrics used in Hotel		
	Industry		
Chapter 5	Laundry Management	08	14
5.1	In - house laundry v/s Contract Laundry- Merits &		
	Demerits		
5.2	Layout, Equipment's & Agents		
	Laundry procedure : Guest, House		
5.4	Stains and Stain removal		
5.5	Dry-cleaning - Agents and procedures		

## **Glossary of Terms**

Dirty dozen	Tarnish	Guestroom inspection
Inspection checklist	Log book	Vanity unit
Vestibule	White ragging	Gate pass
Scheduled Maintenance	Antichlor	Calender
Contingency plan	Cutting down	Damask
Laundromats	Linen	OPL
Light linen	Linen Par	Sizing
Seersucker	Selvedge	Suds
Soft furnishing	Stock taking	Thread count
Tensile strength	Togs	Gaberdine
Drill	Dungarees	Seams
Toque	Darning	Dry cleaning
Shirring	Thimbles	Selvedge
Weft Thread count Mercerization Napping Yarn Felt Hydro extractor Suzie	Warp Flax Saniforization Pile weave Spining Weighting Tumble dryer Discard/ Condemned linen	Flannelette Napery Seersucker Sericulture Bleach Absorbents Flat bed press

#### **REFERENCE BOOKS**

Sr.No.	Name of the Book	Author	Publisher
1	Hotel House Keeping	Sudhir Andrews	Tata Mc Graw
	Operations & Management		Hill
2	Hotel Housekeeping &	G Raghubalan,	Oxford
	Management	Smritee Raghubalan	University Press
3	Hotel, Hostel & Hospital	Branson & Lennox	ELBS
	Housekeeping		
4	Accommodation Management	Rosemary Hurst	Heinemann
			publishing
5	Accommodation Management	Rosemary Hurst	Heinemann
			publishing

## SUBJECT CODE: DSC 203 A

	SUBJECT : MANAGING HOUSEKEEPING OPERATIONS (PRACTICAL)					
	TeachingScheme/Week	Examination Scheme				
ſ	Practical hours	IA	EA Marks	CA Marks	Total Marks	Credits
		Marks				
	02	40	60		100	01

- 1. Using a Room and public area inspection checklist
- 2. Various forms, formats maintained at control desk
- 3. Linen Room inventory
- 4. Monogramming

Monogramming of linen and uniforms using chain stitch and satin stitch

**5.** Mending Mending of torn linen and repair of uniforms- Button and hook stitching.

# 6. Identification and construction of weaves

Plain weave Basket weave Figured weave Pile weave

# 7. Identification and construction of weaves

Satin weave Twill weave Sateen weave

# 8. Stain Removal

Identification, classification and stain removal procedures for-Animal, vegetable, mineral, metalloid.

## 9. Stain Removal

Identification, classification and stain removal procedures for acidic, alkaline, pigments and miscellaneous stains.

## **10. Laundering Procedure**

Prewashing, washing, rinsing Starching Blueing

# **11. Laundering Procedure**

Washing, ironing of cotton, silk and synthetic fabrics.

# ASSIGNMENTS

Fabrics used in Hotel Industry (Samples to be collected)
 Presentation on assignments with the use of audio visual aids.

#### SUBJECT CODE: DSC 204

SUBJECT :MANAGING FRONT OFFICE OPERATIONS (THEORY)					
Teaching Scheme/Week	Feaching Scheme/Week         Examination Scheme				
Theory hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
02	40	60		100	02

#### Rationale

The subject aims to establish the importance of Front office and their role in the Hospitality Industry. It also prepares the student to acquire basic knowledge and skills necessary for different tasks and aspects related to arrival and Departure.

		Hours	Marks
Chapter 1	Pre- arrival Procedure	02	08
1.1	Pre Arrival activities- Preparing an arrival list		
1.2	Pre Arrival Procedure for FIT/FFIT, VIP		
1.3	Pre Arrival Procedure for group arrival (Special		
	arrangements, meal coupons etc.)		
Chapter 2	Arrival procedures for various categories	08	12
2.1	Types of Registration & its importance		
2.2	Procedure for Arrival for FIT / FFIT/ Walk-in		
2.3	Procedure for Arrival for VIP		
2.4	Procedure for Arrival for Group		
2.5	Dealing with overbooking situations and walking a		
	guest		
Chapter 3	Procedures at Front Desk	06	10
3.1	Room change Procedure		
3.2	Safe deposit lockers		
3.3	Handling Guest Complaints		
3.4	Dealing with Emergencies, Medical, Theft, Fire, Bomb		
	threat, Robbery, Terrorist attacks		
Chapter 4	Guest Departure	06	10
4.1	Summary of Front office Duties at checkout		
4.2	Tasks performed at Bell Desk, Cashier & Reception.		
4.3	Late checkout & Late charge		
4.4	Express checkout		
4.5	Departure Notification		
4.6	Soliciting guest comments		

4.7	Creating a good lasting Impression		
4.8	Onward & Future Reservations		
4.9	Updating Front Office Records		
Chapter 5	Methods of Payment	08	12
5.1	Handling Cash, Credit Cards		
5.2	Handling Foreign Currency, TravellersCheques, Bills		
	to company, Travel Agent		
5.3	Foreign Currency Regulations pertaining to payment of		
	bills		
Chapter 6	Guest Relations	02	08
6.1	Hospitality Desk - Its Functions & role		
6.2	Standard Operating Procedures at Hospitality Desk		

## **Glossary of Terms**

Float	FIT	FEEC
Overbooking	Voucher	Allowances
C Form	VPO	Cut off time
Guest folio	House limit	Floor limit
Late charge	Late checkout charge	Petty cash
Posting	Transient guest	Cancellation bulletin
Sold out	House guest	Blacklist
Double occupancy	Departure	Crew
House count	No show	GRC
Room rack	Sleep out	Stay over
Under stay	Walk in	Walking a guest
Cut off time	Check out	Retention charge

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## **REFRENCE BOOKS**

Sr.No.	Name of the Book	Author	Publisher
1	Hotel Front Office Operations	Sudhir Andrews.	Tata Mc Graw Hill
	& Management		
2	Check-in Check –out	Jerome Vallen	WM.C Brown
			IOWA
3	Principles of Hotel Front	Sue Baker, P. Bradley	Continuum
	Office Operations	J. Huyton	
4	Hotel Front Office	Bruce Graham Stanley	Thornes
5	Managing Front Office	Michael Kasavanna	AH & LA
	operations	Richard Brooks	
		Charles Steadmon	
6	Front Office Procedures &	Peter Abott.& Sue	Butterworth &
	Management	Lewry	Heinemann
7	Front Office operations	Colin Dix, Chris Baird	Pearson
8	Front Office Operations	Dennis foster	Glencoe
	and administration		

#### SUBJECT CODE: DSC 204 A

	SUBJECT : MANAGING FRONT OFFICE OPERATIONS (PRACTICAL)					
Teach	ning Scheme/Week	Examination Scheme				
I	Practical hours	IA Marks EA Marks CA Marks Total Marks Credits				Credits
	02	40	60		100	01

#### 1. Procedure for check-in walk in guests.

Role play of situations pertaining to arrival and receiving of walk-in guests.

### 2. Procedure for check-in of reserved guests.

Role play of situations pertaining to arrival and receiving of guests with confirmed reservations.

#### 3. Procedure for check-in of foreigners.

Role play of situations pertaining to arrival and receiving of foreign guests.

#### 4. Procedure for Group Check-in

Role play of situations pertaining to Pre-arrival, arrival and receiving of groups.

#### 5. Procedure for VIP Check-in

Role play of situations pertaining to Pre-arrival, arrival and receiving of VIP guests.

**6. Handling overbooked situations and walking a guest** Role play of situations pertaining to overbooking and walking a guest.

## 7. Procedure for room change

Role play of situations pertaining to guests request for a room change.

#### 8. Procedure for checking out a guest

Role play of situations pertaining to checking out of a guest.

**9. Procedure for accepting various forms of settlements** Role play of situations pertaining to settlement by Cash.

Role play of situations pertaining to settlement by credit card.

## 10. Procedure for accepting various forms of settlements

Role play of situations pertaining to settlement by BTC. Role play of situations pertaining to settlement by Travel agent. Role play of situations pertaining to settlement by Travellers'cheque.

## 11. .Procedure for accepting various forms of settlements

Role play of situations pertaining to settlement by foreign currency

## 12. The Hospitality desk

Role play of situations pertaining to complaint handling at hospitality desk.

## 13. Standard operating Procedure at front desk

Role play of situations pertaining to SOP's to be followed during reservation, occupancy and checkout.

## ASSIGNMENTS

- 1. Metro cities information (Location, Shopping, Facilities, Restaurants, Places of interest, Historical Monuments)
- 2. Information on National and International chain of Hotels
- 3. Collection of brochures and tariff card of different types of Hotel.

## Presentation on assignments with the use of audio visual aids.

SUBJECT CODE:SEC 101					
SUBJECT : PERSONALITY SKILLS FOR HOPITALITY INDUSTRY					
Teaching Scheme/Week		Ex	amination Sch	eme	
Theory Hours	IA Marks EA Marks CAMarks Total Marks Credits				
03	40	60		100	03

#### Rationale

The subject is designed to make students understand the concept and components of personality, thereby to apply the acquired knowledge towards achieving excellence in their respective academic careers.

		Hours	Marks
Chapter 1	Introduction to Personality Development	02	02
Chapter 2	Communication Skills	06	08
2.1	Modes of communication		
2.2	Verbal and Non-verbal communication		
2.3	Professional presentations(Types, Use of A/V aids)		
Chapter 3	Impression Management	06	06
3.1	Importance of Physical Appearance and Grooming		
	(presentable and attractive appearance, dressing,		
	make up, poise and posture)		
3.2	Importance of Physical Fitness		
3.3	Body Language-Kinesics, Haptics, Vocalics		
	,Proxemicsand Chronemics		
Chapter 4	Personality profile and Self development	06	12
4.1	Elements of Personality		
4.2	Determinants of Personality		
4.3	Personal goal setting and action plan		
4.4	Areas of self development		
4.5	Self Analysis (Self esteem, Motivation, Attitude)		
4.6	SWOT Analysis- Concept		
Chapter 5	Time Management	04	04
5.1	Time Planning		
5.2	Time Quadrant model		
5.3	Time Wasters and Robbers		

Chapter 6	Emotions	04	06
6.1	What are emotions?		
6.2	Emotions and Personality		
6.3	Emotional Stability		
6.4	Emotional Maturity		
6.5	Emotional Intelligence		
Chapter 7	Ethics	04	06
7.1	Introduction to Ethics and Values		
7.2	Code of ethics		
7.3	Ethics and positive human relationship		
7.4	Function of values		
7.5	Set of values for harmonious life		
Chapter 8Skill development for personality enrichment		08	08
8.1	Identifying general and specific skills		
8.2	Human Skills		
8.3	Cognitive Skills		
8.4	Technical Skills		
8.5	Listening Skills		
8.6	Practical Skills		
Chapter 9	Stress Management	04	04
9.1	Introduction		
9.2	Management Strategies		
9.3	Stress Managers		
9.4	Stress Control		
1	Frustration	04	04
10.1	Introduction		
	Causes of frustration		
10.3	Effects of frustration		
10.4	Solutions for avoiding frustration		

## **REFERENCE BOOKS**

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Sr.No.	Name of the Book	Author	Publisher
1	Development of Generic Skills- I	K Sudesh	Nandu printers and publications
2	Development of Generic Skills- II	K Sudesh	Nandu printers and publications
3	Development of Generic Skills	M K MALKE	Central techno
			Publication
4	Basic Managerial skills for all Human learning	E H Mcgrath	Prentice Hall, India

SUBJECT CODE: SEC 101 A					
SUBJECT : PERSONALITY SKILLS FOR HOSPITALITY INDUSTRY (PRACTICAL)					
Teaching Scheme/Week	cheme/Week Examination Scheme				
Practical hours	IA Marks EA Marks CA Marks Total Marks Credits				
04*	20	30		50	02

## 1. Development of proficiency in English

Practice on spoken communication skills and testing voice and accent, voice clarity, voice modulation and intonation.

#### 2. Personal Introduction

Developing an Understanding of Social Etiquettes.

#### **3.** Business manners and etiquettes

To understand presenting oneself with finesse.

#### 4. Debate

To understand subject knowledge, oral and leadership skills.

#### 5. Group Discussion

To understand subject knowledge, oral and leadership skills.

#### 6. Extempore

To understand subject knowledge, oral and leadership skills.

#### 7. Body Language

Study of different pictorial expression of nonverbal communications and its analysis.

#### 8. SWOT Analysis

- Self evaluation.
- Self discipline
- Recognition of one's own limits and deficiencies.
- Self Awareness.

#### 9. Presentation skills

To understand Preparing and delivery of presentation.

#### **10. Time Management techniques**

To understand Time Quadrant model and its use.

#### 11. Stress management techniques

To identify factors that causes stress though questionnaire/games.

## 12. Listening skills

To improve note making and listening skills.

## 13. Organizing a seminar

## 14. Guest lectures of hospitality professionals.

## 15. Field visits

Field visits to various sectors of the hospitality industry as a learning experience for students.

# 16. Report writing on guest lectures and field visits

## Assignment

- 1. Make a SWOT Analysis to identify your strength, weaknesses, opportunity and threats
- 2. Identify your areas of self development and plan a strategy to improve.
- 3. Identify qualities, traits of a eminent admired personality
- 4. Prepare a tree of life to understand personality determinants
- 5. Identify your values and prepare a code of ethics for yourself
- 6. Presentation on your role model in hospitality industry

# **SEMESTER-III**

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#### SUBJECT CODE:DSC 301

## SUBJECT:QUANTITY FOOD PRODUCTION & BASIC BAKING (THEORY)

Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
04	40	60	-	100	04

Rationale:

This subject intends to develop knowledge & skills required for catering with emphasis on operational techniques practiced in quantity food production which will help students to produce quality food products in a large quantity. It also provides a detailed understanding of meat cookery.

		Hours	Marks
Chapter 1	Quantity Food Equipments	06	06
1.1	Selection criteria		
1.2	Classification, Use, Care & Maintenance Of		
	following equipements: Cooking Equipments –		
	range, oven, salamander, grill, griddle, rotisserie,		
	deeofryer, tilting pan, steam jacket kettle, tandoor,		
	steam cooker. Processing equipments-Mixer, food		
	cutter, Food Processor, food grinder, potato peeler.		
	Holding & storage equipments-Steam table, bain		
	marie, Over head infrared lamp, refrigerator, walk in cooler, deep freeze		
Chapter 2	Introduction to Catering Industry	06	08
2.1	Types of catering establishmens		
2.2	Commercial catering- Hotels & Resturants		
2.3	Institutional catering- Hospital, School, College		
2.4	Industrial catering- importance, types of management		
	& functioning		
2.5	Transport catering- Air, Sea, Railway		
2.6	Outdoor catering		
Chapter 3	Kitchen Layout	06	06
3.1	Factors to be considered when planning a kitchen		
3.2	General layout of quantity kitchen- institutional		
	kitchen, industrial kitchen, Flight, Kitchen, Five star		
	deluxe hotel kitchen.		
Chapter 4	Menu Planning	06	08
4.1	Types of menu		
4.2	Principles of menu planning		

4.3	Planning of menus for various catering		
	establishment		
Chapter 5	Food & Nutrition	04	04
5.1	Food Pyramid- Importance of balanced diet		
5.2	Points to be considered while preparing healthful		
	meals		
Chapter 6	Elements of Costing	08	06
6.1	Objectives of Food cost Control		
6.2	Understanding Material cost, Labour cost,		
	Overheads, Total cost.		
6.3	Food Cost calculation: Gross Profit, Net Margin,		
	Net Profit.		
Chapter 7	Ingredients Used in Bakery	04	08
7.1	Flour- Functions		
7.2	Sugars- Functions		
7.3	Fats-Types, Functions		
7.4	Milk& milk products- Functions, guideline for usage		
7.5	Eggs- Functions, guidelines for usage		
7.6	Leavening agents Functions, guideline for usage		
7.7	Fruits and nuts-Types, Functions		
7.8	Salt-Functions, guidelies for usage		
7.9	Spices & Flavouring- Types, Functions.		
7.10	Chocolate & Cocoa- Types, Functions, guideline for		
	usage		
Chapter 8	Basic Principles of Baking	08	14
8.1	Formulas and Measurements- Baker's Percentage		
8.2	Baking process		
8.3	Steps in bread making		
8.4	Make up methods of cookies- Rolled, Dropped,		
	Mouded, Bagged and Ice box		
8.5	Cake making Methods- Sugar Batter, Flour Batter,		
	Boiling, Sugar water, All in one		
8.6	Faults – Bread, Cake and cookies		

REFERENC	E BOOKS		
1	Modern Cookery for	Thangam E.	Orient Longman
	Teaching & Trade. Volume I	Philip	Ltd. Mumbai
2	Food Commodities	Bernard Davis	William Heinmen
			Ltd. London
3	Prasad Cooking with Indian	J. Indersingh	Allied Publishers
	Masters	& Pradeep	Ltd., New Delhi
		Das Gupta	
4	Introduction to Catering	John fuller	John Wiley & Sons
	Management		N.Y
5	Theory of Catering	Kinton	ELBS
		Ceserani	
6	Food & Beverage Management	Bernard	William Heinmen
		Davis, Shally	Ltd. London
		Stone	
7	Theory of Cookery	Krishna Arora	Frank Bros & Co.
			Ltd. New Delhi
8	Practical Cookery	Kinton	ELBS
		Ceserani	
9	Menu Planning	John Kivela	Hospitality Press
10	Food and Beverage Controls	Richard Kotas	International, Text
		& Davis	Book Co. Ltd,
		Bernard	Glasgow
11	Food & Beverage Costing	Jagmohan	Himalaya
		Negi	Publishing
12	Basic Baking	S.C.Dubey	The Society of
			Indian Bakers
13	Understanding Baking	Joseph	John Wiley & Sons,
		Amendola &	N.Y
		Donald	
		Lundberg	
14	Professional Baking	Wayne	John Wiley & Sons,
		Gisselen	N.Y

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## SUBJECT CODE:DSC 301 A

SUBJECT:QUANTITY FOOD PRODUCTION & BASIC BAKING (PRACTICAL)						
Teaching Scheme/Week	Examination Scheme					
Practical Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits	
08	40	60	-	100	04	

- Minimum 10 menus to be conducted in Quantity Kitchen.
   Menus should comprise of 08 Indian menus for Industrial and Institutional purpose and 02 snacks menus.
- Minimum 10 Bakery practicals to be conducted and should include atleast 10 varieties of Bread, 10 varieties of cookies and also introduce them to basic cake making.
- Students are required to maintain a journal to record the various practicals attended and the teacher must record the performance evaluation of the same on a day to day basis.

SUBJECT CODE:DSC 302						
SUBJECT: INTRODUCTION TO BEVERAGE SERVICE (THEORY)						
Teaching Scheme/Week	Examination Scheme					
Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits	
94						

04	40	60	-	100	04

## Rationale

To impart comprehensive knowledge about various fermented & distilled alcoholic beverages such as wines, aperitifs, spirits, liqueurs & bitters.

		Hours	Marks			
Chapter 1	Non Alcoholic Beverages	10	20			
1.1	Classification					
1.2	Hot Beverages- Types, Production and Service					
1.3	Cold Bverages- Types, Production and Service					
Chapter 2	Aperitifs 04					
2.1	Defination					
2.2	Types-Wine Based, Spirit Based					
2.3	Service of Aperitifs					
2.4	Brands					
Chapter 3	Introduction to Fermented Alcoholic Beverages	06	08			
3.1	Wine- Classification, Brands	1				
3.2	Beer- Classification, Brands					
3.4	Sake- Classification, Brands					
Chapter 4	Introduction to Distilled Alcoholic Beverages	10	12			
4.1	Brandy- Classification, Brands					
4.2	Rum- Classification, Brands					
4.3	Vodka-Classification, Brands					
4.4	Gin- Classification, Brands					
4.5	Whisky- Classification, Brands					
4.6	Tequila- Classification, Brands					
Chapter 5	Introduction to Cocktails	06	06			
5.1	Methods of Making Cocktails					
5.2	Golden Rules					
5.3	Classification of Cocktails					
5.4	Examples of Cocktails					
Chapter 6	Introduction to Other Beverages	06	06			
6.1	Arrack, Aquavit, Schnapps, Fruit Brandies, Pastis,					
	Kirsch					
6.2	Feni, Calvados, Korn, Dopelkorn,Cordials					
Chapter 7	Introduction to Liqueur	03	05			
7.1	Introduction, Manufaturing					

7.2	Types		
7.3	Brands		
Chapter 8	Introduction to Bitter	03	04
8.1	Introduction, Manufacturing		
8.2	Types		
8.3	Brands		
Chapter 9	Tobacco	03	05
9.1	Introduction to Tabacco		
9.2	Types of Tobacco		
9.3	Manufacuring of Tobacco		
9.4	Cigar and Cigarettes		
9.5	Brands		
9.6	Service		

# **Glossary of Terms**

Perrier	Angostura Bitters	Amer Picon
Underberg	Fernet Branca	Campari
Pernod	Aperitif	Unicorn
Pastis	Bitters	Malt
Grist	Kilning	Draft beer
Wort	Hops	Weissbier /
		Weizenbier
Mash	Lager	Cider
Mash – Tun	Ale	Perry
Brewing	Stouts	Sake
Micro – brewery	Porter	Calvados
Hops	Bottle-conditioned beer	Esters

## **REFERENCE BOOKS**

1Food & Beverage ServiceDennis Lillicrap, CousinsBo	Book Power
2Modern Restaurant ServiceJohn FullerHu	Hutchinson

3	Food & Beverage Service Training	Sudhir Andrews	Tata Mc Graw Hill
	Manual		
4	The Restaurant (from Concept to	John Walker,	John Wiley & Sons
	operation	Donald Lundberg	
5	The Beverage Book	Dunkan &	Hodder & Stoughton
		Cousins	
6	Professional Guide to Alcoholic	Lipinski	Van Nostrand
	Beverages		Reinhold
7	Oxford Companion to Wines	Jancis Robinson	Oxford University
	_		Press

SUBJECT CODE:DSC 302						
SUBJECT:INTRODUCTION TO BEVERAGE SERVICE (PRACTICAL)						
Teaching Scheme/Week	Examination Scheme					
Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits	
04	40	60	-	100	04	

Sr.no	Торіс
1	Types of Glassware used in beverage Service
2	Service of Non Alcoholic Beverages (Hot & Cold)
3	Service of Aperitifs
4	Service of Wines Setting up cover for menu with wines
5	Service of Beer – Service Temperature, Equipment, Procedure, Brands
6	Service of Brandy
7	Service of Rum
8	Service of Vodka
9	Service of Tequila
10	Service of Gin
11	Service of Whisky
12	Service of Liqueur
13	Compiling a Wine & other drink list
14	Serice of Cocktails
15	Types of bitter and service of bitter & other alcoholic beverages
16	Service of Cigar & Cigar

### Assignment

Minimum of two assignments to be submitted by students by the end of the semester.

1)Wines from New world countries (USA, Australia, Africa and New Zealand)

2)Price list of wines from two outlets.

3)Indian wines brand names and prices

4)Price list of Beer from two outlets

5)Prepare a wine & other alcoholic beverages list.

6)List & give recipe of 10 cocktails of different base : Vodka, Rum, Tequila, Brandy, Whisky

SUBJECT CODE:DSC 303 A						
SUBJECT: ALLIED HOUSEKEEPING FUNCTIONS (THEORY)						
Teaching Scheme/Week		Examination Scheme				
Practical Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits	
02	40	40 60 100 01				
		0				

#### Rationale

The Subject aims to establish the importance of housekeeping operations and it role in the hospitality industry. It also prepares the student to acquire knowledge of the operational aspects in housekeeping.

		Hours	Marks
Chapter 1	Hospitality and Flower Arrangement	06	12
1.1	Concept and importance		
1.2	Principles, Types and Shapes of flower arrangement		
1.3			
1.4	Tools, equipments and accessoried used in		
	horticulture and flower arrangements		
1.5	Conditioning of plant material		
Chapter 2	Pest Control	04	08
2.1	Types of Pest		
2.2	Preventive and control measures		
Chapter 3	Contract Cleaning	04	08
3.1	Defination, concept		
3.2	Jobs given on contract by Housekeeping		
3.3	Advantages and disadvantages		
3.4	Pricing of Contracts		
Chapter 4	Safety and Security Processes	06	10
4.1	Safety of guest and guest property		
4.2	Safety of hotel property and employees		
4.3	Prevention of accidents	0.6	10
Chapter 5	Purchasing Systems	06	10
5.1	Types of purchasing		
5.2	Purchase procedure for housekeeping supplies, linen,		
	cleaning agents and cleaning equipments		
Chapter 6	Housekeeping Stores	06	10
6.1	Store requisition		
6.2	Issuing and control of materials		
6.3	Inventory Control and Stock taking		

#### **Glossary of Terms**

		99 ———
Perennials	Horticulture	Landscape
Oasis	Bonsai	Hardscape
Mechanics	Moribana	Nagiere
Kenzan	Ikebana	Hogarth curve
Conditioning	Fillers	Foliage

Trellis	Patio	Deck
Turf	Pest	Fumigation
Dry rot	Rodent	Pesticutor
Wet rot	Silver fish	Osh Standards
Recycled	NonRecycled	Store indent
inventory items	inventory items	Lead time
Purchase order	Stores requisition	Pass key
Grand master key	Emergency key	Floor master key
Contract	Stocktaking	Outsourcing
Charge Back	Contract Specificatio	n

## **REFRENCE BOOKS**

Sr. No	Name of the Book	Author	Publisher
1	Hotel House Keeping Operations	Sudhir	Tata McGraw Hill
	& Management -	Andrews	
2	Hotel Housekeeping &	G Raghubalan	Oxford University
	Management		
		Smritee	Press
		Raghubalan	
3	Hotel, Hostel & Hospital	Branson &	ELBS
	Housekeeping	Lennox	
4	Accomodation Management	Rosemary	Heinemann
		Hurst	Publishing
5	Accomodation Management	Rosemary	Heinemann
		Hurst	Publishing

SUBJECT CODE:DSC 303 A					
SUBJECT: ALLIED HOUSEKEEPING FUNCTIONS (PRACTICAL)					
Teaching Scheme/Week	Examination Scheme				
Practical Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
02	40	60		100	01

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- 1. Using a Room and public area inspection checklist
  - Cleaning of a Guest room and public area.
  - Checking of the Guest room and public area using a check list.
- 2. Flower Arrangements
  - Demonstration of various styles and shapes of flower arrangements.
- 3. Flower Arrangements
  - Preparation of various styles and shapes of flower arrangements.
- 4. Introduction to Horticultural aspects.
  - Visit to green house for identification of indoor plants used in hotels.
  - Identification fo outdoor plants used in hotels.
  - Identification and use of foliage in flower arrangements.
- 5. Special decorations for functions in hotel
  - Preparations for events organized in hotels floral rangolis, garlands, tinsel and miscellaneous decorations.
- 6. Inventory and stocktaking of room and cleaning supplies
  - Requisition procedure
  - Calculating par stock
  - Stock Taking or physical inventory of room and cleaning supplies.
  - Documentation of supplies inventory.
  - Cleaning of housekeeping stores.
- 7. Using housekeeping software for material management
- 8. Various methods of pricing contract
- 9. Pest control demonstration.
- 10. Standard operating Procedure at housekeeping
  - Handing of keys
  - Safety of Guests & Guests Property
  - Safety of Hotel Property & employees
- 11. Standard operating Procedure at housekeeping
  - To eliminate workplace hazards

# ASSIGNMENTS

- 1. Indoor and outdoor plants used in hotels.
- 2. Presentation on assignments with the use of Audio Visual aids

SUBJECT CODE:DSC 304					
SUBJECT: FRONT OFFICE ACCOUNTING (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
02	40	60		100	0

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## Rationale

It prepares the student to acquire knowledge of the operational aspects in front office. It also prepares the student to acquire basic skills and knowledge necessary related to front office accounting.

		Hours	Marks
Chapter 1	Front Office Accounting	06	10
1.1	Importance of the front office accounting		
	system		
1.2	51		
. –	Vouchers		
	Folios		
	Ledger		
	The front office accounting cycle		
	Use of computers in front office accounting		
Chapter 2	Credit Control practices at front desk	06	10
2.1	Objective of credit control		
2.2	Hotel credit control policy		
2.3	Credit control measures at check-in		
2.4	Credit control measures during occupancy		
	Credit control measures at check out and after		
2.5	guest departure		
Chapter 3	Calculation of various Statistical data using	06	10
	formula		
3.1	ARR, Room Occupancy %, Double		
	Occupancy %, Bed Occupancy %, Foreign		
	occupancy%, Local		
3.2	Occpancy % House Count, House Position,		
	etc.		
3.3	Reports – DRR, Revenue Report, Daily		
	Occupancy Report		
Chapter 4	Night Auditor	04	10
4.1	Concept of Night Audit & Role of Night		
	Audior		
4.2	Night Auditors Report		
	Establishing Room Rates	06	10

5.1 5.2 5.3	Rule of Thumb Hubbart's formula Market condition Approach		
Chapter 6	Forecasting Room Availability	04	10
6.1	Benefits of forecasting		
6.2	Data Required for forecasting		
6.3	Records Required for forecasting		
6.4	Room Availability forecast.		
6.5	Types of forecast & their sample format		

## **Glossary of Terms**

ARR	Rev Par	Yield			
ARG	DRR	Re-capitulation sheet			
Transcript	High Balance	High Debt			
House count	City Ledger	House limit			
Overstay	No show	Understay			
Stayover	CashPaid out	Rule of Thumb			
Hubbart's Formula	Forecasting				
Management Account					
Market Condition a	Market Condition approach				

## **REFERENCE BOOKS**

Sr no	Name of the Book	Author	Publication
1	Hotel Front Office Operations & Management	Sudhir Andrews	Tata McGraw Hill
2	Check – in Check – out	Jerome Vallen	WMC Brown Jowa

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3	Principles of Hotel Front	Sue Baker, P.	Continuum
	Office	Bradley,	
4	Hotel Front Office	Bruce Graham	Thornes
		Stanley	
5	Managing Front Office	Michael	AH&LA,
	operations	Kasavanna	
	-		
6	Front Office Procedures &	Peter Abott. &	Butterworth &
	Management	Sue Lewry	Heinemann
7	Front Office operations	Colin Dix, Chris	Pearson
		Baird	
8	Front Office Operations and	Dennis Foster	Glencoe.
	administration		
9	Hotel Accounting &	OziD'Cunha	Dickey Enterprises
	Financial Control		

SUBJECT CODE:DSC 304 A					
SUBJECT:	SUBJECT: FRONT OFFICE ACCOUNTING (PRACTICAL)				
Teaching Examination Scheme					

Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
02	40	60		100	01

- Use of computers in front office accounting Practice on use of front office software for accounting at front desk.
- 2. Using and making various vouchers used at front desk

Role play of situations pertaining to using and making vouchers like Allowance voucher, VPO, Cash voucher and miscellaneous vouchers.

- 3. Credit control practices at front desk Role play of situations pertaining to credit control practices during reservations. Role play of situations pertaining to credit control practices during arrival.
- 4. Credit control practices at front desk

Role play of situations pertaining to credit control practices during occupancy. Role play of situations pertaining o credit control practices during checkout.

- 5. Preparing a Night Auditors Report.
- 6. Calculations of various statistical data using Formulae

ARR, Rev Par, Room Occupancy %, Double Occupancy %

Bed Occupancy%, for eign occupancy %, Local Occupancy %

7. Calculations of various statistical data using Formulae

Bed Occupancy %, Foreign occupancy %, Local Occupancy %, Graphical presentation.

- 8. Preparing Weekly & Monthly forecasts.
- 9. Using Hubbart's formula for calculating room rate
- 10. Using front office software for MIS reports

Budgetary reports, Occupancy reports, Income and expenditure reports, forecasting reports etc.

11. Situations dealing with guest problems

Role play of situations pertaining to guest problems and emergency situations like bomb, terrorist attack, fire, death and natural disasters.

#### ASSIGNMENTS

- 1. Calculation of various statistical data using formula and graphical represention.
- 2. Hubbart's Formula for calculating Room rate.

SUBJECT CODE: LEC 101						
SUBJECT: HOTEL FRENCH(THEORY)						
Teaching		Examination Scheme				
Theory Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credits				
03	40	60		100	03	

To introduce basic knowledge of French language to the students of Hotel Management

		Hours	Marks
Chapter1	INTRODUCTION	10	12

1.1			
1.2	Alphabet		
1.3	Accents		
	Articles:Definite,Indefinite, Partitive and		
1.4	Contracted articles Subject Pronouns		
1.5	Basic greetings		
1.6	Vocabulary related to classroom		
1.7	Cardinal Numbers (0-100) & Ordinal Numbers		
1.8	Time, days of a week, months		
1.9	Vocabulary related to seasons, weather		
Chapter2	Conjugation– PresentTense	08	08
2.1	Conjugation of verbs être and avoir		
2.2	Conjugation of first regular group		
	'-er'(Ex.Parleretc)		
2.3	Conjugation of second regular group		
	'-ir'(Ex.finir)		
2.4	Conjugtion of third regular group		
	'-re'(ex.attendre)		
2.5	Conjugtion of third regular		
	group'oir'(ex.Vouloir)		
Chapter 3	Food & Beverage Service	06	12
3.1	Equivalents		
3.2	Restaurant Brigade		
3.3	French Classical menu (17 course) with classic		
2.4	exaples of each course & meanings in brief		
3.4	Wines		
	• Wine of France		
	Wine Terminology		
	• Reading a wine label		
3.5	• Wine regions		
5.5	French Cheese		
Chapter 4	Kitchen	10	12
4.1	Equivalents of		
	Kitchen Tools		
	Dairy Products		
	Vegetables		
	Fruits		
	Herbs and spices		
	Meat, fish, Poultry		
	Cereals		
	10		

	Seasoning		
4.2	e		
4.3	The Kitchen Brigade		
4.4	French Culinary Terms and the meaning in		
4.5	English		
	Recipe of any five basic food preparations		
	(Cream of Tomato, Egg Omelette, Salad, Cake,		
4.6	Grilled Chicken)		
	Translation of recipe from French to English		
Chapter 5	House keeping	01	04
5.1	Vocabulary related Guest room and hotel Floor		
Chapter 6	Front Office	01	04
6.1	Vocabulary related to Front Office operations		
Chapter 7	Standard Phrases used in a hotel	04	08
7.1	Translation from English to French		
7.2	Translation from French to English		

#### **REFRENCE BOOKS**

Sr.No.	Name of the Book	Author	Publisher
1	Basic French for Hotel	Vaishali Mankikar	Continental,
	Industry		Prakashan, Pune
2	Basic French course for the Hotel Industry	Catherine Lobo, Sonali Jadhav	Tanay Enterprises, Pune

SUBJECT CODE:LEC 101A						
SUBJECT:HOTEL FRENCH (PRACTICAL)						
Teaching Scheme/Week	Teaching Scheme/Week Examination Scheme					
Practical Hours	Practical Hours IA Marks EA Marks CA Marks Total Marks Credits					
04*	20	30	-	50	02	

#### Rationale

To enable students to acquire correct pronunciation of French hotel terminology, to use standard phrase in French related to hotel operations and also practice spoken French skills.

- 1 Alphabets
- 2 Basic greetings, Days of the week, Date, Months– Question and Answers

- 3 Time– Clock, Questions and Answers related to time
- 4 Kitchen Equivalents
- 5 Kitchen Equivalents
- 6 Kitchen Equivalents
- 7 To plan and read a menu in French and briefly describe the dishesin English
- 8 To read, translate and say the recipe for basic dishes covered in theory class
- 9 To read, translate and say the recipe for basic dishes covered in theory class-Practice
- 10 Question and Answers related to Kitchen
- 11 Reading of a wine label
- 12 Dialogues related to F & B Service
- 13 Question and Answers related to F & B Service
- 14 Standard phrases used in House keeping and Front Office
- 15 Questions & Answers, Dialogues related to House keeping
- 16 Question & Answers, Dialogues related to Front Office

# **SEMESTER IV Industrial Training**

SUBJECT CODE:DSC 401-(I) SUBJECT:INDUSTRIAL EXPOSURE & REPORT						
Teaching Scheme/Week		Examination Scheme				
Training Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credits				
54		120 80 200 37				

In the Fourth semester the student'shall undertake industrial training for a period of 22 weeks, reputed hotel, and restaurant or hospitality organization.

The institute shall assist in the placement of students for training in various hotels. The student can make self arrangement to traininany hotel of his choice. The student will have to bear the necessary expenses involved for the same.

At the end of the industrial training the student shall submit Training Report along with the logbook maintained on a daily basis during the period of training and the performance appraisal from each department.

The training report is to be prepared by the student in two copies and to be submitted to the Training & Placement Officer within the stipulated time for assessment.

The report will be assessed by the internal examiner and only on the basis of a certificate of the examiner concerned that the training has been satisfactorily completed would the student be allowed to appear for the external assessment conducted by a panel of examiners comprising of one external examiner (the external would include preferably one from the hotel industry of the level of Head of the Department and above) and one internal examiner. The Continuous Assessment marks will be awarded based on the performance appraisals filled by the hotel managers.

The student is required to practice the discipline & norms laid down by the institute and also follow the rules and regulations of the hotel in which he/she is undergoing training.

Any adverse remark from the hotel will call for stringent action.

## **SEMESTER V**

	SUBJ	ECT CODE:DS	SE 101			
	SUBJEC	T: LARDER (T	HEORY)			
Teaching Scheme/Week		Examination Scheme				
Training Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credi				
04	40	60	-	100	04	

This subject intends to develop knowledge and skills required for Garde Manger work and preparation of frozen desserts.

		Hours	Marks
Chapter 1	Le Garde Manger	04	06
1.1	Definition		
1.2	Functions of larder department		
1.3	Breakdown of larder department		
1.4	Responsibilities of Chef Grade Manger		
1.5	Larder Control		
1.6	Liason with Kitchen and Pastry department		
1.7	Layout of larder in a hotel		
1.8	Equipments and tools used in larder department		
Chapter 2	Horsd' oeuvres	03	04
2.1	Types of horsd' oeuvres: Hot and Cold-Canapes,		
	Cocktails relishes		
2.2	Miscellaneous horsd' oeuvres-Antipasto,		
	Bruschetta, Tapas, Amusebouche		
Chapter 3	Meat Cookery and Poultry	10	10
3.1	Composition & Structure		
3.2	Quality of Meat		
3.3			
3.4	-		
3.5	Selection, Cuts, approximate weights and methods of		
	cooking of the following- Lamb, Pork, Beef and		
	Veal		
3.6	Poultry- Selection, Cuts and uses		
Chapter 4	Curing and Smoking	02	02
4.1	Ingredients used for curing foods		
4.2	6		
4.3	Smoking		
Chapter 5	Charcutierie	05	06
5.1	Bacon – Cuts & uses		
5.2	Ham – Types & uses		
5.3	Differentiation – Ham, Bacon & Gammon		
0.0		1	
5.4	Forcemeats – Types		

Chapter 6	Pate, Terrines and other cold foods	05	06
6.1	Duties and responsibities of Chef du Froid		
6.2	Aspic – Definition, function and types		
6.3	Chaudfroid-definations, types		
6.4	Using aspic jelly and chaudfroid sauce		
6.5	Pate and Terrines-defination, preparation and		
	difference		
6.6	Gallantine and Ballotine- definition, prepration and		
	difference		
6.7	Mousse and Mouselline- definition, prepration and		
	difference		
6.8	Assembly of cold buffet		
6.9	Smorgasbord		
Chapter 7	Creams, Custard, Puddings and Frozen Desserts	04	06
7.1	Basic Custard		
7.2	Pastry cream- definition, prepration and variations		
7.3	Pudding types		
7.4	Bavarians, Chiffons, Mousses and Souffles		
7.5	Frozen desserts-classifaication, popular ice-cream		
	desserts		
7.6	Dessert sauces		
Chaper 8	Culinary Terms	04	06

	Anglaise	Assaisonner	Ateraux	Aspic		
	Abattis	Ballotine	Barder	Bavarois		
	Beignet	Bouchee	Blondir	Chantilly		
	Charlotte	Chiffonade	Coulis	Crecy		
	Dariole	Duxelle	Panada	Farcir		
	Foie Gras	Jardiniere	Nori	Jus-lie		
	Meringue	Navarin	Papillote	Parfait		
	Praline	Provencale	Quenelle	Quiche		
	Rataouille	Timbale	Darois	Crudite		
	Forcemeat	Rollmops	Frizzling	Baba		
	Kedergree	Rasping	Jambonnet	te Fleuron		
	Crepinetts	Tournedos	Zakuski	Matellote		
	Civet Macerate	Tournedos Gnocchi	Zakuski Sippets	Taboulleh Tripe		
	Muesli	Neige	Pastillage	Dashi		
	Bombe	Compote	Tapenade	Zabaglion		
	Lardons	Panache	Piquante	Baron		
	Sauerkarat	Salsa	Daube	Shaslik		
	Blanquette	Sundae	Crepes	Falafel		
	Qubus	Moussaka	Paella	Truffles		
	Baveuse	Waffles	Blackpudd	ing		
Chaper 9	Meat Cooker	ry and Poultry			12	12
9.1	Composition					
9.2	Quality of me					
9.3		ing flavor and	tenderness			
9.4	Cooking of m					
9.5		s, approximate	0			
9.6	-	e following: La		cei, veai		
9.0	1 Juniy- Selev	cuts and	uses			

## **REFRENCE BOOKS**

Sr.No.	Name of the Book	Author	Publisher
1	Professional Cooking	Wayne Gisselen	John Wiley & Sons, N.Y
2	Professional Baking	Wayne Gisselen	John Wiley & Sons, N.Y

3	Modern Cookery for Teaching & Trade (Volume I & II)	Thangam E. Philip	Orient Longman Ltd. Mumbai.
4	The Larder Chef	Leto. M.J.&Bode	K.H, Heinemann Proffessional
5	Larousse Gastronomique	Paul Hamlym	
6	Practical Cookery	Kinton Ceserani	ELBS
7	Professional Chefs, Art of Garde Manger	Frederic.H&John Nicolas	John Wiley & Sons, N.Y
8	Kitchen Planning & Management	John Fuller & David Kirk	Heinemann, Butterworth
9	Classical Food Preparation & Presentation	W.K.H.Bode	Batsford

	SUBJEC'	F CODE:DSE 1	01A		
	SUBJECT: L	ARDER (PRAC	TICAL)		
Teaching Scheme/Week		Exami	nation Schem	e	
Training Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
04	40	60	-	100	04

Minimum 20 practicals of Advanced Continental menus to be conducted.

Menus may be designed so as to cover classical appetizers, soups, sandwiches, main course, accompaniments, salads and desserts relevant to the theory covered in classroom sessions.

Students are required to maintain a journal to record the various practicals attended and the teacher must record the performance evaluation of the same on a day to day basis.

	SUBJECT CODE:DSE 102
SUB.	JECT: ALCOHOLIC BEVERAGES-I (THEORY)
Teaching Scheme/Week	Examination Scheme

Training Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
04	40	60	-	100	04

## **Rationale :**

The students will gain comprehensive knowledge about various types of wines, aperitifs and beers.

		Hours	Marks
Chapter 1	Alcoholic Beverages	16	16
1.1	Introduction to alcoholic beverages		
1.2	Manufacturing process- Fermentation, Distillation		
	and Brewing		
1.3	Classification of alcoholicbeverages- Wines, Spirits		
1.4	and Brewed beverages		
1.4	Aperitifs- Wine based and spirit based Liqueurs- digestifs and after meal drinks		
Chapter 2	Fermented Alcoholic Beverages	16	16
2.1	Wines	10	10
2.2	Viticulture and its methods, wine diseases		
2.2	Vinification – Still, Sparkling, Natural, Fortified and		
2.5	Aromatized wines.		
2.4	Wines of France, Italy, Spain, Africa, Australia,		
2.4	USA and India		
2.5	Food and wine Harmony		
2.6	•		
2.0	Storage and service of wine		
2.8	BOT and Beverage Control		
Chapter 3	Brewed Beverages- Beer	16	16
3.1		10	10
	Manufacturing process of beer		
3.2	Types of Beer- Bottled, Canned and Draught		
3.3	Famous Brands- International and Indian		
3.4	Other Fermented and Brewed beverages- Cider,		
2.5	Perry		
3.5	Sake		
3.6	1 1		
3.7	Service of Beer		
Chapter 4	Tobacco	08	06
4.1	Cigar and Cigarettes		
4.2	Types of Cigar and production of cigars		

	Cigar- strength and sizes		
4.4	Brand names, Storage and service		
Chapter 5	Bitters	08	06
5.1	Introduction- Types amd Classification of bitters.		
5.2	Manufacturing of bitters.		
5.3	Brands, use and service of bitters.		

## **Glossary of Terms**

Distillation	Aqua – vitae	Fore shots
Congeners	Pot Still	Maturing
Blending	Coffee Still	Bonne chauffe
Cognac	Armagnac	Brouilis
Ageing	Angels Share	Fine Maison
Grande Fine Champange	Fine Champagne	Old Liqueur Cognac
VSOP	Napolean Brandy	Grappa
Hors d'age	Marc	Peats reek
Grain Whiskey	Ouzo	Malt Whiskey
Single Malt	Blended Whisky	Rye Whisky
Dunder	Vatted Malt	Bagasse
Schnapps	White Rum	Dark Rum
Wine	Aromatised Wine	Agave
Blue Wine	Blush Wine	Vine
Champagne	Sparkling Wine	Fortified Wine
Asti Spumante	Vins mousseux	Jack Daniels
Vinho coto	Eau- de – vie	Arrack
Pisco	Bourbon	Pastis
London Dry	Gold Tequila	Silver Tequila
Old Tom Gin	Absinthe	Tiquira
	Ricard	

## **REFRENCE BOOKS**

Sr.No.	Name of the Book	Author	Publisher	
1	Food and Beverage Service	Dennis Lillicrap, John	Power Book	
		Cousins		
2	Modern Restaurant Service	John Fuller	Hitchinson	
3	Food and Beverage Service-	Sudhir Andrews	Tata Mc Graw Hill	
	Training Manual			
4	The Restaurant (From	John Walker Donald	John Wiley & Sons	
	Concept to Operations)	Lundberg		
5	The Beverage Book	Dunkan & Cousins	Hodder &	
			Stoughton	

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6	Professional Guide to Alcoholic Beverges	Lipinski	Van Nostrand Reinhold
7	Oxford Companion to Wines	Jancis Robinson	Oxford University Press

	SUBJE	CT CODE:DSE	102 A		
SUBJI	ECT: ALCOHO	LIC BEVERAC	GES-I (PRAC	TICAL)	
Teaching Scheme/Week	Examination Scheme				
Training Hours     IA Marks     EA Marks     CA Marks     Total Marks     Credits					
	•	= 12 ====			

04	40	60	-	100	04

Sr no	Topic
1	Identification of of Glassware, Wine bottles and equipment's required for or
	service
2	Service of Aperitifs
3	Service of Liquors
4	Reading wine label
5	Service of wine red, white(temperature, equipment, procedure and brands)
6	Service of wine old old red wine(decanting of wine), (temperature, equipment, procedure and brands)
7	Service of wine rose, Fortified (temperature, equipment, procedure and brands
8	Service of champagne(classification, temperature, equipment, procedure and brands
9	Food and wine harmony traditional and modern approach to wine and food matching
10	Planning of French classical menu with wines
11	Service of cigars and cigarettes
12	Draught/ Draft beard and service of draft beer
13	Service of beer bottle, canned
14	Bitters types of bitters and uses of bitters
15	Preparing the Beverage Menu card
16	Preparing the beverage menu card role of Sommelier in taking wine orders preparing B.O.T

SUBJECT CODE:DSE 103					
SUBJECT: ACCOMMODATION OPERATIONS (THEORY)					
Teaching Scheme/Week Examination Scheme					
12					

Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
04	40	60		100	04

The subjects aims to introduce students to the elements of interior designing of guest rooms and public areas with respect to colour, lighting, window treatment, floor and wall finishes. It helps the student to understand sales techniques and role of sales and marketing department.

		Hours	Marks
Chapter 1	Parstock Calculation and Inventory	04	04
1.1	Linen		
1.2	Uniform		
1.3	Guest Supplies and consumables		
1.4	Cleaning supplies and consumables		
1.5	Stocktaking and inventory		
Chapter 2	Standard contents of a guest room	06	06
2.1	Guest room furniture		
2.2	Standard furniture and room sizes		
2.3	Furniture arrangement in guest rooms		
2.4	Guest room fixtures and fitting		
2.5	Beds, mattresses and bedding		
2.6	Soft furnishings		
2.7	Accessories		
Chapter 3	Interior Designing	06	06
3.1	Importance & Definition		
3.2	Principles of Design		
3.3	Elements of Design- Line/Form/colour /texture		
Chapter 4	Refurbishing & Redecoration	04	04
4.1	Definition		
4.2	Factors		
4.3	Snagging list		
Chapter 5	Interior Decoration	20	20
5.1	Colour :Colour Wheel, Colour schemes (used in		
	hotel areas), Psychological effects of colour		
5.2	Lighting :Type / classification / importance,		
	Lighting for guest rooms & public areas		

5.3	Window and Window Treatment : Different		
5.5	types of Windows, Curtains & Draperies, VAlance,		
	swags, Blinds		
5.4	Floor finishes & wall coverings:		
	Classification /Types		
	Characteristics & use		
	Selection criteria		
	Cleaning procedures- Agents used / polishing/		
	Burnishing, Floor seals		
	Carpets - Types, selection, care & maintenance		
	Types & functions of wall coverings		
Chanton 6	Hognitality	04	04
Chapter 6	Hospitality	04	04
6.1	Importance of Hospitality		
6.2	Managing the delivery of Hospitality		
6.3	Developing a service management programme		0.6
Chapter 7	Hotel Technology	06	06
7.1	Technology in guest room-cost & benefits		
7.2	Locking system		
7.3	Energy management and climate control system		
7.4	5		
7.5	Communication systems		
7.6	Other technology-In room entertainment system,		
	control panels		
Chapter 8	Sales Techniques	04	04
8.1	Various sales tools and sales techniques- Upselling		
	& suggestive selling, offering alternatives		
	Role of Front office staff to maximize occupancy		
8.3	e i ,		
	Tour,MICE business,handling of group and		
	corporate sales		0.6
Chapter 9	Managing Guest services	06	06
9.1	Total quality management in hotel		
9.2	The real components of Total Quality Management		
9.3	Measuring guest services		
9.4	Customer relationship management		
9.5	Complaint handling		

## **Glossary of Terms**

Dado	Atrium	Valence
Cornice	Cascade	Swag

Pelmet	Terrazzo	Granolithic
Tessellated tiles	Anaglypta	Lincrusta
Anglepoise	CFL	LED
Parquet	Pile	Wilton
PVC	Chenille Axminster	Axminster
Shoji screen	Supaglypta	Tint
Tufted carpet	Broad loom carpet	Persian carpet
Pile bonded carpet	Bay window	Bow window
Plantation window	Dalhousie	Attic window
Louvers	Venetian blinds	Sky lights
Refurbishing	Renovation	Underlay
Soffit lighting	Diffused lighting	Incandescent lighting
Tertiary colours	Bolsters	Shams
Triad	Accents	Up selling
Upgrading	MICE	USP
Hospitality	Moment of truth	Point of sale
TQM	CRM	AIOD
ATM	EDP	HOBIC
HITIS	LEED	Moment of truth
Opaque	WATS	PIP
Quality assurance	Quality circle	VoIP
ELS	RFID	CAS
OTA	Biometric lock	

## **REFERENCE BOOKS**

Sr.	Name of the Book	Author	Publisher
No.			
1	Hotel House Keeping Operations	Sudhir Andrews	Tata Mc Graw Hill
	& Management		
2	Hotel Housekeeping &	G Raghubalan	Oxford University
	Management	Smritee Raghubalan	Press
3	Hotel, Hostel & Hospital	Branson & Lennox	ELBS
	Housekeeping		
4	Accomodation Management	Rosemary Hurst	Heinemann
5	Hotel Front Office Operations &	Sudhir Andrews	Tata Mc Graw Hill
	Management		
6	Check-in check out	Jerome Vallen	WMC Brown
			IOWA

7	Principles of Hotel Front Office	Sue Baker, P.	Continuum
	Operations	Bradley	
		J. Huyton	
8	Hotel Front Office	Bruce Graham	Thornes
		Stanley	
9	Managing Front Office operations	Michael Kasavanna	AH & LA
		Richard Brooks	
		Charles Steadmon	
10	Front Office Procedures &	Peter Abott. & Sue	Butterworth &
	Management	Lewry	Heinemann
11	Front Office operations	Colin Dix, Chris	Pearson
		Baird	
12	Front Office Operations and	Dennis foster	Glencoe.
	administration		
13	Hotel Accounting & Financial	OxiD'Cunha	Dickey Enterprises
	Control		

SUBJECTCODE:DSE 103 A						
SUBJECT: ACCOMMODATION OPERATION (PRACTICAL)						
Teaching Scheme/Week		Examination Scheme				
Theory Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credits				
08	40	40 60 100 02				

- 1. Drawing of colour wheel, identification of different types of colours.
- 2. Identification of different types of colour schemes.
- 3. Planning and designing colour schemes for Different types of rooms and suite rooms.
- 4. Planning and designing colour schemes for the public areas of a hotel.
- 5. Preparation of a Snagging list.
- 6. Designing of various floor coverings for guest rooms and public areas.
- 7. Designing of various wall coverings for guest rooms and public areas.
- 8. Designing of various curtains and draperies for guest rooms and public areas.
- 9. Designing a lighting plan for guest rooms and public areas.
- 10. Role play of situations pertaining to USP in selling rooms, Upgrading of guests.
- 11. Role play of situations pertaining to up selling, suggestive selling.
- 12. Role play of situations pertaining to Business techniques for CVGR and Groups.
- 13. Comparison of hotel Advertisements Business hotel, Heritage hotel, Resort.
- 14. Comparative study of MICE destinations, Convention hotels.
- 15. Role play of situations pertaining to repeat clientele.
- 16. Role play of situations pertaining to offering alternatives to guests.

## Assignments

- 1. Field visits related to above topics.
- 2. Assignment on floor finishes (samples to be collected)
- 3. Assignment on wall coverings (samples to be collected)
- 4. Assignment on soft furnishings. (samples to be collected)
- 5. Assignment on different types of windows and window treatments.
- 6. Assignment on lighting systems in guest rooms and public areas.
- 7. Collection of brochures and tariff cards of different types of hotels.
- 8. Designing a brochure for A Business hotel, Heritage hotel, Resort.
- 9. Designing a model for guest room, rest room and public areas.

## Presentation on above topics with use of audio visual aids.

SUBJECT CODE: SEC 102					
SUBJECT: ACCOUNTING SKILLS FOR HOTELS (THEORY)         Teaching Scheme/Week       Examination Scheme					
Theory Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credits			
03	40	60		100	03

The course aims to help students to acquire the basic knowledge of accounting as practiced in hotels for the day-to-day operations of the organization. It would also prepare them to comprehend and utilize this knowledge in day-to-day accounting operations in hotels.

		Hours	Marks
Chapter 1	Introduction to Accounting	04	04
1.1	Terms and terminologies used in Accounting		
1.2	Definition, Objectives and Importance of		
	Accounting and Hotel Accounting		
Chapter 2	<b>Double Entry System of Book - Keeping</b>	04	04
2.1	Nature, Advantages and Principles		
2.2	Classification of Accounts		
2.3	Golden rules of Debit and Credit		
2.4	Accounting Concepts and Convention		
Chapter 3	Journal and special function books	04	06
3.1	Practical problems on Journalizing – Simple entries		
3.2	Practical problems on special function books		
Chapter 4	Trial Balance	04	06
4.1	Definition, need and types of Trial Balance		
4.2	Practical problems on preparation of Trial balance		
Chapter 5	Final accounts of small hotels and restaurants	10	10
5.1	Need for preparation of Trading account, Profit and		
	Loss account and Balance Sheet		
5.2	Practical problems on Trading account, Profit and		
0.12	Loss account and Balance Sheet with following		
	adjustments only : Closing Stock, Depreciation of		
	fixed assets and Staff meals		
Chapter 6	Allowances, Discount and Visitors Paid Out	04	06
6.1	Meaning and Types		
6.2	Formats of Allowance and VPO Vouchers		
6.3	Difference between Allowance & Discount		
6.4	Difference between Discount & VPO		

Chapter 7	Visitors Tabular Ledger	04	06
7.1	Format and Use of Visitors Tabular Ledger		
7.2	Practical Problems on Visitors Tabular Ledger		
Chapter 8	Guest Weekly Bill	06	08
8.1	Format and Use of Guest Weekly Bill		
8.2	Practical Problems on Guest Weekly Bill		
8.3	Difference between VTL and GWB		
Chapter 9	Uniform System of Accounting	08	10
9.1	Introduction to Uniform System of Accounting		
	(Practical problems on Cost of Food and Beverage		
	sales)		
9.2	Practical problems on preparation of Income		
	Statement as per Uniform System of Account.		

#### **REFERENCE BOOKS**

Sr.No	Name of the Book	Author	Publisher
1	Managerial Accounting in	Peter. J. Harris and	Stanley Thornes
	the Hospitality Industry-	Peter A Hazzard	Publishers Ltd.
2	Hotel Accounting &	Ozi D' Cunha	Dickey Enterprises,
	Financial Control	Glesson Fist	Mumbai
3	Accounting in the Hotel &	Richard Kotas	International Textbook
	Catering Industry.		Co.Ltd
4	Hotel Management	Dr. Jagmohan Negi	Himalaya, Publishing
	-		House, Mumbai -

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SUBJECT CODE: AEC 102					
SUBJECT: RESEARCHING FOR HOSPITALITY & TOURISM MANAGEMENT (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
03	40	60		100	02

The students will be able to understand the process of Research and Report writing

		Hours	Marl
Chapter 1	Introdution to Research	06	08
1.1	Meaning and definition of research		
1.2	Purpose of research		
1.3	Significance of research		
1.4	Types of research(qualitative and quantitative)		
1.5	Steps in research proces		
Chapter 2	Research problem and designing the title of	06	04
	research		
2.1	Problem identification and defining problem		
2.2	Points to be considered while selecting the topic and		
	framing the title		
2.3	Formulation of objectives		
2.4	Hypothesis- definition ,meaning		
Chapter 3	Data	06	08
3.1	Primary data		
	a.Definition and significance		
	b.Sources		
3.2	Secondary data		
	a.Definition and importance of sources		
	b.Citation (bibliography in APA and MLA style for		
	journal, books, newspaper, magazine)		
	c.using e-resources		
Chapter 4	Reasearch Approch	06	08
4.1	Observations		
4.2	Focus group discussion		
4.3	Experimentation		
4.4	Survey		
Chapter 5	Research Instruments	04	08
5.1	Questionnaire- Essential of a good questionnaire		
5.2	Schedule- Advantages and Limitation		
5.2			

6.1	Concept of sampling		
6.2	Population, Sample unit, Sampling size		
6.3	Sampling method-Probability and Non Probability		
Chapter 7	Processing and analyzing data	08	08
7.1	Data Processing(editing, classification, tabulation)		
7.2	Data Analysis(Qualitative and Quantative- manual		
	and using a computer)		
Chapter 8	Report Writing	06	08
8.1	Steps in report writing		
8.2	Structure of Report		

SUBJECT CODE: AEC 102 A					
SUBJECT: RESEARCHING FOR HOSPITALITY & TOURISM MANAGEMENT (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				Credits
03	40	60		100	02

As a requirement of the Cirriculum each student is required to undertake research in their Field of intrest.

Students will have to spend the allotted hours for carrying out extensive literature review topic finalization, statement of objectives, setting of the hyporthesis and developing a research plan.

Internal assessment will be on the basis of 3 presentations given during the semester.

- -Litetrature review
- -Approval of Objectives and Hypothesis
- -Questionnaire Approval

External Assessment will be on the basis of presentation in front of the panel (one internal examiner and one external examiner) the presentation will include all the above as well as Research methodology.

SUBJECT CODE:AEC 102						
S	SUBJECT: HOSPITALITY LAW (THEORY)					
Teaching Scheme/Week		Examination Scheme				
Theory Hours	IA Marks	IA Marks EA Marks CA Marks Total Marks Credits				
03	40	60		100	03	

The subject aims to provide information regarding the various laws pertaining to the hotel and catering industry.

		Hours	Marks
Chapter 1	The Indian Contract Act 1872	06	06
1.1	Definition and essentials of a contract		
1.2	Valid, Void and Voidable contracts		
1.3	Free consent and consideration		
1.4	Performance and discharge of contracts		
1.5	Breach of contract and remedies for breach of		
	contract		
Chapter 2	The Sales of Goods Act 1932	04	04
2.1	Meaning of contract of sale		
2.2	Difference between sale and agreement to sale		
2.3	Rights and duties of seller and buyer		
2.4	Unpaid seller		
Chapter 3	The Partnership Act 1932	04	04
3.1	Nature of partners		
3.2	Rights and duties of partners		
Chapter 4	The Companies Act 1956	04	06
4.1	Essential features of company		
4.2	Legal aspects of corporate social responsibility		
Chapter 5	The Bombat Shop and Establishment Act	04	06
5.1	General Provisions applicable to the hotel industry		
5.2	Daily and weekly working hours, over time, annual		
	leave with wages		
Chapter 6	The Industrial Dispute Act 1948	04	06
6.1	Definition of Industry		
6.2	Industrial disputes		
6.3	Settlement of industrial disputes		
6.4	Strike, lay-off, lock out, retrenchment and closure		
Chapter 7	The Payment of Wages Act 1936	04	06

7.1	Responsibility of payment of wages		
7.2	Rules for payment of wages		
7.3	Permissible deductions		
Chapter 8	Food Legislation	06	06
8.1	The prevention of Food Adulteration Act 1954		
8.2	Role of Food Inspector and Public Analyst		
8.3	Colouring, packing and labeling		
8.4	Prohibition and regulation of sales		
8.5	Preservatives		
8.6	Anti-oxidants, emulsifying, stabilizing and anti-		
	caking agents		
Chapter 9	The Food Safety and Standards Act 2006	04	06
9.1	Food Safety and Standards Authority of India		
9.2	General Principles of Food Safety		
9.3	General Provisions as to Articles of Food		
9.4	Provisions Relating to Import		
9.5	Special responsibilities related to food safety		
9.6	Offences and penalties		
Chapter	The Consumer Protection Act	04	04
10			
10.1	Rights of a consumer		
10.2	Redressal of consumer disputes		
Chapter	Licenses and Permits	04	06
11			
11.1	Licenses and permits required for hotel and catering		
	establishments		
11.2	Procedure for applying and renewal of licenses and		
	Permits		
11.3	Provisions for suspension and cancellation of		
	licenses		
11.4	By laws for operating Permit Rooms and Bar		

## **REFERENCE BOOKS**

Sr.No	Name of the Book	Author	Publisher
1	Mercantile Law	B.D Joshi	Narendra Publication
2	Elements of Mercantile	B.D Joshi	Narendra Publication
	Law		
3	Principles of Business Law	Ashwathappa. K	Tata Mac Graw Hill
4	Business Law	M.C. Kuchal	Vikas Publication
5	Various Bare Acts		

## LIST OF ABILITY ENHANCING ELECTIVE COURSES

- AEE 101 CATERING SCIENCE
- AEE 102 DIETITICS & NUTRITION
- AEE 103 FOOD & BEVERAGE CONTROLS
- AEE 104 PRINCIPLES OF MANAGEMENT
- AEE 105 ORGANISATION BEHAVIOR
- AEE 106 HOTEL ECONOMICS
- AEE 107 FINANCIAL MANAGEMENT

SUBJECT CODE: AEE 101					
SUBJECT: CATERING SCIENCE					
Teaching Scheme/Week	Examination Scheme				
Theory Hours IA Marks EA Marks CA Marks Total Marks			Credits		
04			50	50	04

To develop awareness of the importance of hygiene, sanitation and food safety in hotel industry.

		Hours	Marks
Chapter 1	Importance of Hygiene in the Catering Industry	04	02
1.1	Introduction, Definitions: Hygiene & Sanitation		
1.2	Significance of hygiene & Sanitation in the food		
	industry		
Chapter 2	Food Microbiology	08	06
2.1	Classification & Morphology of Microorganisms-		
	Bacteria, Virus, Fungi, Algae, protozoa.		
2.2	Growth of Bacteria and its relevance to the food		
	industry.		
2.3	Factors affecting microbial Growth. Moisture, Ph,		
	Temperature, Oxygen, Time, Osmotic Pressure		
2.4	How food act as a substrate for micro organisms.		
2.5	Concept of food contamination, Sterility, Cross		
	Contamination, Contamination from plants & fruits,		
•	animals, sewage, soil, water, air.		
2.6	Food spoilage, causes, chemical changes caused by		
	microorganisms.		
Chapter 3	Food borne illnesses	08	04
3.1	Microbial action-Food Poisoning (Microorganisms		
	involved, mode of transmission, control of food		
	Borne illness)		
3.2	Food infection (Bacterial, Viral, Protozoal)		
	(Micro organisms involved, mode of transmission,		
	control of food borne illness)		
3.3	Toxic metals and chemicals		
3.4	Naturally occurring toxicants in food.		
3.5	Investigation of food– borne disease outbreak		
Chapter 4	Beneficial effects of micro organisms	06	04
4.1	Role of micro organisms in the manufacture of		

	formanted foods Dairy and Justa Vasatable		
	fermented foods, Dairy products, Vegetable		
	preparations, Bakery products & Alcoholic		
	beverages.		
Chapter 5	Hygienic food Handling	06	04
5.1	Importance of following sanitary procedures.		
5.2	Concept of danger zone		
5.3	Sanitary procedures while Preparation, Cooking,		
5.4	Mixing raw and cooked preparation, Holding: Hot		
5 5	holding, cooling, leftover		
5.5 Chapter 6	Common Faults in food preparation	08	04
Chapter 6	Environmental Sanitation. Hygiene in food production and service areas	Vð	04
6.1	Types of wastes in catering establishments the	08	04
0.1	disposal methods. Food Contamination and spoilage	00	••
	due to kitchen pests and Pest control.		
Chapter 7	НАССР	06	06
7.1	Hazard Analysis and critical control points,		
7.2	Importance, definition & usage of HACCP.		
Chapter 8	Sanitation Regulation & standards	06	06
8.1	Food adulteration. Simple tests to detect food		
	adulterants in milk, sugar, turmeric, chilli powder,		
	tea, coffee semolina, Ghee, butter margarine, oil		
8.2	Control of food quality– Indian Standards.		0.6
Chapter 9	Food Preservation	06	06
O 1			
9.1	Food Preservation by canning, drying, fermentation,		
9.1	Pickling and curing, chemical preservatives & by		
	Pickling and curing, chemical preservatives & by irradiation.	06	07
Chapter 10	Pickling and curing, chemical preservatives & by irradiation. <b>Food Science</b>	06	06
<b>Chapter 10</b> 10.1	Pickling and curing, chemical preservatives & by irradiation.Food SciencepH-Definition and its relevance in industry.	06	06
Chapter 10	Pickling and curing, chemical preservatives & by irradiation.Food SciencepH-Definition and its relevance in industry. Browning reactions (desirable & undesirable,	06	06
<b>Chapter 10</b> 10.1 10.2	Pickling and curing, chemical preservatives & by irradiation.Food SciencepH-Definition and its relevance in industry.Browning reactions (desirable & undesirable, enzymatic and non enzymatic reactions of food).	06	06
<b>Chapter 10</b> 10.1	Pickling and curing, chemical preservatives & by irradiation.Food SciencepH-Definition and its relevance in industry. Browning reactions (desirable & undesirable, enzymatic and non enzymatic reactions of food). 	06	06
Chapter 10           10.1           10.2           10.3	Pickling and curing, chemical preservatives & by irradiation.Food SciencepH-Definition and its relevance in industry.Browning reactions (desirable & undesirable, enzymatic and non enzymatic reactions of food).Concept of gelatinization, inversion and crystallization in starch.	06	06
<b>Chapter 10</b> 10.1 10.2	Pickling and curing, chemical preservatives & by irradiation.Food SciencepH-Definition and its relevance in industry. Browning reactions (desirable & undesirable, enzymatic and non enzymatic reactions of food). Concept of gelatinization, inversion and	06	06

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### **REFERENCE BOOKS**

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-		1	
Sr.No	Name Of theBook	Author	Publisher
1	Food Hygiene and Sanitation	Ms.S. Roday	Tata Mc Graw Hill
2	The Technology of Food	Norman Desrosier	CBS Publishers
	Preservation		
3	Food Microbiology	William Frazier &	Tata McGraw Hill
		Dennis Westhoff	
4	Food Science & Experimental	Dr. M.Swaminathan	Bappco Publishers
	foods		
5	Prevention of Food Adulteration	Seth & Capoors	ILBS Publishers
	act,1954		

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SUBJECT CODE:AEE 102						
	SUBJECT: DIETITICS & NUTRITION					
Teaching Scheme/Week	Examination Scheme					
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits					
04	50 50 04					

To develop basic awareness of important nutrients and knowledge of nutritional requirements for human beings & plan a balanced diet & understand the changes that occurs in the chemical components of food during preparation.

		Hours	Marks
Chapter 1	Introduction to nutrition		04
1.1	Definitions: Food, Diet, Nutrients, Nutrition,		
	Malnutrition, Over and Under Nutrition/Energy, Energy requirements.		
1.2	Basal metabolic rate, factors affecting basal metabolic rate.		
1.3	Concept of digestion, absorption, metabolism.		
1.4	Objectives of cooking.		
Chapter 2	Carbohydrates	04	06
2.1	Definition, Composition, Classification		
2.2	Foodsources, Functions		
2.3	RDA (Adolescents and Adults)		
2.4	Importance of fiber in the Diet		
2.5	Symptoms of Deficiency and Excess of Carbohydrates in diet		
2.6	Effect of heat on Carbohydrates		
Chapter 3	Proteins	06	06
3.1	Definition, Composition, Classification		
3.2	Food sources		
3.3	Essential and Non-essential Aminoacids		
3.4	RDA (Children and Adults)		
3.5	Effect of heat on Proteins		
Chapter 4	Lipids	06	06

4.2 4.3 4.4	Definition, Composition, Classification Food Sources RDA (Adolescents and Adults) Symptoms of deficiency and excess of fats Effect of heat on fats		
Chapter 5		06	04
	Definition, Classification of Vitamins in to Fat Soluble And Water Soluble Functions, Sources, RDA, Symptoms of Deficiency and excess		
Chapter 6	Mineral	06	04
6.2	Classification, General Functions of Minerals- Calcium, Iron, Iodine, Sodium and Chlorine Food Sources, Symptoms of Deficiency and Excess RDA in Adolescents and Adults		
Chapter 7	Water	04	04
	Sources, Functions of Water in human body, Sources Of Water Deficiency and Excess		
Chapter 8	Classification of Raw Materials into food groups	08	04
8.1	The nutritive values-cereals, pulses, nuts& Oil seeds milk & milk Products, eggs, flesh foods, Vegetables & fruits, fats & oils.		
Chapter 9	Formulation of balanced & Therapeutic Diet	10	08
9.2 9.3 9.4 9.5 9.6	Five food group's system diet therapeutic diet. Exchange list system Planning of a diet for normal adults (male & female) Concepts of Therapeutic diets, Foods to be avoided and recommended in Diabetes Mellitus, Cardiovascular disorders Gastro intestinal disorders, Kidney disorders and Liver disorders, Fevers and Infections New trends in Nutrition (importance of avoiding junk food, gluten free diet, transfatty acids, convenience food)		
Chapter 10	Food Additives	04	04
10.1	Definition, types and functions and various uses in food industry		

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Sr.No	Name Of theBook	Author	Publisher
1	Nutrition and Dietetics	Ms. Shubhangini Joshi	Tata Mc Graw Hill
2	Diet and Nutrition	BN Tiwari	Pearl Books
3	Food Science	B.Srilakshmi	New Age
			International
			Publication
4	Hand Book of Food and	Dr. M.S.	Bappco Publishers
	Nutrition	Swaminathan	

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SUBJECT CODE: AEE 103								
SUBJECT: FOOD & BEVERAGE CONTROLS								
Teaching Scheme/Week		Examination Scheme						
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits							
04		50 50 04						

To impart to students various cost, control and inventory concepts in a food and beverage operation, to understand the various techniques through which revenue can be increased and pilferage can be reduced and acquire knowledge on Management Information System

		Hours	Marks
Chapter 1	Introduction to Food & Beverage Management	08	06
1.1	Sectors of Food & Beverage Industry		
1.2			
1.3	Food & Beverage Management functions		
	Responsibilities of food and beverage management		
	Constraints to food and beverage management		
Chapter 2	An overview of Food and Beverage Control	06	04
2.1	Food and beverage control defined		
2.2	Objectives of food and beverage control		
2.3	Problems of food and beverage control		
2.4	The fundamentals of control		
Chapter 3	Cost, Profit and Sales concepts	10	06
3.1	The elements of cost		
3.2	Basic cost concepts - Fixed and variable costs, Direct		
	and indirect costs, Controllable and uncontrollable		
	costs, Estimated, budgeted and Standard costs Outlay		
	and opportunity costs.		
3.3	Kinds of profit.		
	Break even analysis		
Chapter 4	Budgeting for Food and Beverage Operations	10	06

4.1	Budgets defined		
	Objectives of budgetary control		
4.3	Types of budgets		
4.4	Basic stages in the preparation of budgets		
4.5	Obstacles to control		
Chapter 5	Purchasing	06	06
5.1	The main duties of the purchasing manager		
5.2	The purchasing procedure for food and beverage		
5.3	The selection of a supplier		
5.4	Methods of purchasing food and beverage		
5.5	Purchase specifications for food and beverage		
Chapter 6	Receiving, Storing and Issuing	08	08
6.1	Objectives of receiving food		
6.2	The meat tag		
	Stock taking of food		
	Receiving of beverages.		
	Storing and issuing of beverages.		
	Cellar records		
	Issuing beverages		
	Stock taking of beverages		
Chapter 7	Control checklist	06	06
7.1	Food control checklist		
7.2	Beverage control checklist, bar procedures, beverage		
	control procedures		
7.3	Prevention of fraud in the bar		
-	Management information System	10	08
	Various Reports		
	Calculation of Actual Cost		
	Daily Food Cost		
	Monthly Food Cost		
	Statistical Revenue Reports		
8.6	Cumulative and Non-Cumulative		

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Sr. No	Name Of theBook	Author	Publisher
1	Food and Beverage Management	Bernard Davis, Sally Stone	Butter worth Heineman ltd
2	Food and Beverage Control	Richard Kotas Bernard Davis	International, Textbook, Glasgow
3	Cost accounting- Methods and Problems	BKBhar	Academic Publishing

SUBJECT CODE: AEE 104							
SU	SUBJECT: PRINCIPLES OF MANAGEMENT						
Teaching Scheme/Week		Examination Scheme					
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits						
04		50 50 04					

To make the student understand the concepts of management and the irpractical application in the hospitality industry.

		Hours	Marks
Chapter 1	Introduction to management	06	04
1.1	Management and Organization defined		
1.2	Elements of an organization		
	Levels of management		
1.4	External and internal factors that affect management		
Chapter 2	The Evolution of Management Theory	08	08
2.1	Brief history of management thought		
2.2	Taylor's Scientific Management Theory		
2.3	Fayol's Classical Organization Theory		
Chapter 3	Planning and Decision Making	08	08
3.1	Planning defined.		
3.2	Importance of plans and goals.		
3.3	Hierarchy of plans/Types of plans		
	(Objectives, Strategies, Policies, Procedures, Methods,		
	Rules, Programmes, Budgets)		
3.4	Steps in planning.		
3.5	The rational model of decision making		
Chapter 4	Organising & Staffing	12	08
4.1	Organising defined and importance.		
4.2	Formal and informal organization.		
	Span of management.		
	Departmentation.		
4.5	Centralisation & Decentralisation.		
4.6	Delegation of Authority.		

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Chapter 5	Leadership	10	06
5.1	Leadership styles- Autocratic, Democratic, Laissez		
5.2	faire		
	Blake & Mouton's Managerial Contingency Theory)		
Chapter 6	Motivation	08	08
6.1	Motivation defined		
6.2	Nature and importance		
6.3	Theories of motivation		
	i) Maslow's Hierarchy of Needs		
	ii) McGregor's Theory X & Theory Y Morale		
6.4	Morale		
6.5	Benefits of high morale/motivation		
Chapter 7	Co ordination	06	04
7.1	Co-ordination defined		
7.2	Need for Coordination		
7.3	Problems in achieving effective coordination		
7.4	Approaches to achieving effective coordination		
Chapter 8	Controlling		
8.1	Control defined		
8.2	Need for control		
8.3	Steps in the control process		

Sr.No	Name Of theBook	Author	Publisher
1	Management	Stoner and Freeman	Prentice Hall of India
2	Essentials of Management	Koontz,O' Donnell	Mac Graw Publishing Co.
3	The Best of Peter Drucker on Management	Peter Drucker	Mac Graw Publishing Co.
4	Management Process	R. Davar	Universal Books

SUBJECT CODE: AEE 105					
SUBJECT: ORGANIZATIONAL BEHAVIOUR					
Teaching Scheme/Week Examination Scheme					
14					

Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
04			50	50	04

The subject aims to introduce students to the various elements and dynamics of organizational behavior.

		Hours	Marks
Chapter 1	Introduction to Organizational Behavior	05	04
1.1 1.2	- <b>8</b> -		
Chapter 2	Foundation of individual behaviour	08	06
	Personal factors Organizational factors Psychological factors		
Chapter 3	Motivation	06	06
011	Nature of Motivation Theories of motivation-Maslow, Herzberg, Equity And Expectancy		
Chapter 4	Foundation of Group Behaviour	06	06
4.1 4.2 4.3 4.4	Group Formation Group Task		
Chapter 5	Leadership	05	04
5.1	Nature of leadership		
Chapter 6	Communication	05	04
6.1 6.2 6.3	Inter personal communication Barriers and ways of overcoming barriers Organizational communication Informal communication		
Chapter 7	Conflicts	05	04

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7.1	Causes of conflicts		
7.2	Ways of overcoming conflicts		
Chapter 8	Organization	08	04
8.1	Organizational structures		
8.2	Behavioral implications of different structures		
Chapter 9	Organizational Change	08	06
9.1	Factors responsible for change		
9.2	Resistance to change		
9.3	Implementation of the change process		
9.4	Ways of overcoming the resistance		
Chapter 10	Organizational Culture	08	06
10.1	Definition and importance of organizational culture		
10.2	Creation and sustenance of organizational culture		

Sr.No	Name Of theBook	Author	Publisher
1	Essentials of Organizational Behaviour	Stephen. P	Robbins Prentice Hall of India
2	Organisational Behaviour	Fred Luthans	McGraw Hill
3	Organisational Behaviour	Ashwathappa. K	Himalaya Publishing House
4	Organisational Behaviour	B.P.Singh	Dhanpat Rai & sons
5	Organisation Behaviour	Umashankaran	Tata McGraw Hill

SUBJECT CODE: AEE 106						
SUBJECT:HOTEL ECONOMICS						
Teaching Scheme/Week	Examination Scheme					
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits					
04	04 50 50 04					

This subject helps the students to develop an understanding of the concept sand theories of application of management techniques in the field of economics. Moreover they should be able to understand the Manager's role in the decision making process from economic view point.

		Hours	Marks
Chapter 1	Nature & Significance of Managerial Economics	04	08
1.1	Meaning, Features & Significance		
1.2	Functions of Managerial Economics		
Chapter 2	Basic Termsusedin Economics	08	08
2.1	Micro & Macro Economics		
2.2	Problem of Scarcity – Lionel Robbins Definition of		
	Economics		
	Economic Tasks– Production & Distribution		
	Economic Entities– Household & Firm		
2.5	Distinction between Plant, Firm & Industry		
Chapter 3	Demand Analysis	12	08
3.1	Meaning, Types & determinants of Demand		
3.2	Meaning & Determinants of Individual & Market		
	Demand		
3.3	Demand Function & Demand Schedule		
3.4	The Law of Demand		
Chapter 4	Theory of Consumer Demand	10	06
4.1	Utility- Meaning & Types		
4.2	The Law of Diminishing Marginal Utility		
4.3	The Law of Equi-Marginal Utility		
Chapter 5	Elasticity of Demand	10	06
5.1	Concepts, Kinds & Types		
5.2	Measurement of Price Elasticity Demand		
Chapter 6	Production Analysis	08	06
6.1	Concepts & Attributes		
6.2	The Law of Variable Proportions		
6.3	The Law of Returns to Scale		
Chapter7	Supply Analysis	06	04

7.2	Meaning & Determinants of Supply The Law of Supply Elasticity of Supply-meaning, measurement & factors affecting elasticity of Supply		
Chanter 8	Trues of Montrot	06	04
Chaptero	Types of Market	06	04
8.1	Meaning & Classification of Market Structure	UO	04
8.1		UO	04

Sr.No	Name Of theBook	Author	Publisher
1	Business Economics	V. G. Mankar	Himalaya Publishing House
2	Modern Micro Economics	Ahuja H. L	S. Chand Publishing
3	Business Economics (Micro)	Dr. (Ms). Girija Shamkar	Nirali Prakashan

SUBJECT CODE: AEE 107						
SUBJECT: FINANCIAL MANAGEMENT						
Teaching Scheme/Week	Examination Scheme					
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits					
04			50	50	04	

### Rationale

This subject helps the students to develop an understanding of the concepts and theories of

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Financial Management in the Hospitality industry. This will also help the students in analyzing the financial statements and capital budgeting.

		Hours	Marks
Chapter 1	Financial Management	04	04
	Definition, Scope and objectives-Branches of accounting		
1.2	Historical, cost, Financial control, Financial. Management and Revenue.		
Chapter 2	Ratio Analysis	12	08
2.2	Meaning, Importance and limitations Practical problems on computation of Liquidity Ratios- Current and Quick Ratio. Activity /Turnover Ratios-Stock Turnover Ratio, Debtors Turnover Ratio, Creditors Turnover Ratio, Long-term Solvency Ratios-Proprietary Ratio, Debt Equity Ratio. Profitability Ratios-Gross Profit, Net Profit, Operating ratio, Return on Capital employed, Return on Proprietor's Fund Ratio. Practical problems on preparation of Balance sheet from given ratios.		
Chapter 3	Funds Flow and Cash Flow Statement	12	10
3.2	Nature, Importance and Uses Differences between Funds Flow and Cash Flow Statement Practical problems on preparation of Funds Flow considering following adjustment only: Depreciation on fixed assets, Dividend- Interim and Final and Taxation		
Chapter 4	Working Capital Management	08	06
4.1 4.2 4.3	Definition and Meaning Factors affecting working capital Working capital cycle Practical problems on determination of working capital		
Chapter 5	Capital Budgeting	10	06

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5.1	Meaning and Importance		
5.2	Practical problems on capital budgeting : Payback period, Accounting Rate of return, Net Present Value		
Chapter 6	Budgets, Budgeting and Budgetary Control	08	08
6.1	Definition and Characteristics of Budgets		
6.2	Meaning and Advantages of Budgetary Controls		
6.3	Practical problems on Cash Budget, Flexible Budget		
Chapter 7	Introduction to Pricing and Value added Tax.	10	08
-	Importance of Pricing.		
7.1	5		
7.1	Importance of Pricing.		
7.1 7.2	Importance of Pricing. Methods of Pricing- Cost plus, Rate of Return,		
7.1 7.2	Importance of Pricing. Methods of Pricing- Cost plus, Rate of Return, Absorption Contribution and Backward.		

The students may be assigned exercises related to Hotel Accounting to get hands on experience. They may be given assignments to collect various Formats used in the Hotel Industry and to present same in the class.

### **REFERENCE BOOKS**

Sr.No	Name of theBook	Author	Publisher
1	Financial Management	M.Y.Khan & P.K.Jain	Tata McGraw Hill
2	Financial Management	Prof. Dr. S.V. Patankar	Everest Publishing House
3	Financial Management	Prof. N. M.Vechalekar	Nirali Publication
4	Financial Management	Satish M Inamdar	Everest Publishing House
5	Introduction To Management Accounting	L.N.Chopde and D.H.Choudhary	Sheth Publishers Pvt.Ltd
6	Financial and Cost Control Techniques	Dr. Jagmohan Negi, Gaurav Manohar	Metropolitan Book Co. Pvt. Ltd. New Delhi.

# **SEMESTER-VI**

### SUBJECT CODE:DSE 201

SUBJEC	T: REGIONAL CUISINES OF INDIA (THEORY)
g Scheme/Week	Examination Scheme

Teaching Scheme/Week	Examination Scheme					
Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits	
04	40	60		100	04	

**Rationale**:- This object will give the students an insight into the Indian food ethos, indian spices, masalas, as well as promote and understanding of regional Indian cuisine

		Hours	Marks
Chapter 1	Indian Food Ethos	04	06
1.1	Indian food ethos- Jainism, Buddhism, Hinduism,		
	Sikhism, Muslim, jewish, Christianity		
Chapter 2	Indian spices and ingredients	04	04
2.1	Role of Indian spices and ingredients in Indian cooking		
Chapter 3	Food and Ayurveda	04	06
3.1	Introduction to Ayurveda		
3.2	Body Constitution		
	Types of Prakruti		
3.3	Tridosa – Vata, Pitta, Kapha		
5.5	Life style related eating habits – Healthy, eating habits		
	Satvik, Rajas, Tamas diet		
	Incompatible foods		
	Fast Food		
Chapter 4	Basic Masalas	02	06
4.1	Role of masalas in Indian cuisine.		
4.2	Different masalas used in Indian cooking - wet and		
	dry.		
4.3	Composition of different masalas – garam masala –		
	garam masala, sambar		
	masala, rasam powder, chat masala, dhansak		
	masala,goda masala, malawanimasala, kashmiri		
	masala.		
4.4	Proprieary masala blends		
Chapter 5	Regional Cooking Style	24	26
5.1	Cooking from different states with reference to		
5.2	Geographical location		
5.3	Historical background		
5.4	• Seasonal availability of raw material		
5.5	• Special equipemts and fuels		
	• Staple diet & popular food preparations.		
	For the following cuisines / states		

	1) Goan	8)	Rajasthani			
	2) Maharashtrian	9)	Tamilnadu			
	3) Gujrati / Parsi	10)	Kashmiri			
	4) Karnataka	11)	Lucknowi			
	5) Bengali	12)	Kerala			
	6) Punjabi	13)	Sindhi			
	7) Andhra / Hyderab	,				
Chapter 6	Culinary Terms				04	06
	Kahwah	Wazwa	an	Ver		
	Sandesh	Toddy				
	Loochi					
	Sorpotel	Shukto	o Pa	inch		
	phoran Payassam		Appam			
	Brista					
	Raita	Shikor	a	Dhansak		
	Tikka	Ponga		Wark		
	Kari	Seekh				
	Khansamah	Naan				
	Murabba	Sauntl	h Gustaba			
	Rista		Petha			
	Chenna	Do pya	azaa	Raan		
	Mussall			irwaan		
	Kabachini					
	Kalan	Imarti		Kachori		
	Kheema		Halwa			
	Tandoor	-		-		
	Malpua	Bhatur	a	Gujiya		
	Roganjosh	Ittr	u	Moin		
	Vindaloo	Burfi		doz		
	Zarda	Moilee	•	<b>G</b> ( <i>L</i> )		
	Bhurta	1101100	<i>,</i>			
	Rabarhi	Kulfi				
	Pakora	120111				
	Shikampuri kebab	Korma		Kadhi		
	Khichri	Kofta	L	Pulao		
	Dosa	Kona Khoya		i ulao		
	Baghar	Knoya				
	Yakhni	Kalia		Salan		
		Kana Kachu	mhor	Salall		
	Achar	Nachul	mber			
	Bhujjia	$C_{1}$	ilemot	Zamir		
	Loab	Gil-e-h		Zamin		
	Galavat	Dhung	ar			
	Chikki					

	Mutanjan	Pachadi			
	Bhunao	Falooda	Foogath		1
	Baffad				l
	Boondi	Gajjac	Dum		l
	Biryani	Boti	Mungodi		1
	Bonda	Bisibele huli	yana		
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Chanton 7	Indian Them	a Lunches		06	06
Chapter 7				00	00
7.1	Concept of th				I
7.2		considered when orga	inizing theme		l
FERENCE BO	lunches				L

- 1 Historical Companion to Indian Food, K.T.Acharya, Oxford University Press
- 2 Modern Cookery for Teaching & Trade, Volume, I, Thangam E. Philip, Orient Longman Ltd. Mumbai
- 3 Ayurveda Ahara: Food, Diet, Dr.P.H.Kulkarni, India Sri Satguru Publications, New Delhi
- 4 Ayurvedic Indian Cooking, Dr. Sunanda Ranade, IAA

- 5 Ayurvedic Concept of Diet and Nutrition, Dr. Sunanda Ranade, Dr. Rajendra, Deshpande, Dr. Arti Firke, IAA
- 6 Ayurveda Nutrition and Cooking, Dr, Sunanda Ranade
- 7 Zaika, Sonya Atal Sapru, Harper Collins.
- 8 Prasad Cooking with Indian Masters, J.Indersingh & Prdeep Das Gupta, Allied Publishers Ltd. New Delhi
- 9 Hyderabadi Cuisine, Pratibha Karan, Harper Collins.
- 10 Dastarkhwan-e-Awadh, Sangeeta Bhatnagar & R.K.Saxena, Harper Collins
- 11 Wazwaan, Rockey Mohan, Roli & Janseen.
- 12 Punjabi Cuisine, Premjit Gill, Harper Business
- 13 A Taste of India, Madhur Jaffrey, Mac Millan Publishing
- 14 Tandoor, Ranjit Rai, Overlook Press
- 15 The Bengal Book, Das Gupta, UBSPD
- 16 Maharastrian Cuisine, Kaumudi Marathe, Zaika

SUBJECT CODE:DSE 201A					
SUBJECT: REGIONAL CUISINES OF INDIA (PRACTICAL)					
Teaching Scheme/Week Examination Scheme					
IA Marks	IA Marks EA Marks Total Marks Credits				
08 40 60 100 04					
	T: REGIONAL IA Marks	T: REGIONAL CUISINES OF I Exami IA Marks EA Marks	T: REGIONAL CUISINES OF INDIA (PRACTIO           Examination Scheme           IA Marks         EA Marks		

Minimum 20 Practicals including, Indian regional menus to be conducted.

The practicals should comprise dishes from the following states / cuisine:

1) Goan	8)	Rajasthani
2) Maharashtrian	9)	Tamilnadu
3) Gujarati / Parsi	10)	Kashmiri
4) Karnataka	11)	Lucknowi
5) Bengali	12)	Kerela
6) Punjabi	13)	Sindhi

7) Andhra / Hyderabadi

Stuents are requited to maintain a journal to record the various practicals attended and the teacher must record the performance evaluation of the same on a day to day basis.

SUBJECT CODE:DSE 102						
SUBJECT: ALCOHOLIC BEVERAGES II (THEORY)						
Teaching Scheme/Week	Examination Scheme					
Theory Hours	IA Marks	IA MarksEA MarksCA MarksTotal MarksCredits				
04	40	60		100	04	

To impart comprehensive knowledge of various spirits, liqueurs and cocktails.

		Hours	Marks
Chapter 1	Spirits	08	06
1.1	Introduction to Spirits		
1.2	Fermentation and Distillation Process		
1.3	Pot Still and Patent still.		
1.4	Various methods of Measuring Alcoholic Strength		
Chapter 2	Whisky	10	08
2.1	Ingredients used in making of Whisky.		
2.2	Manufacturing process of Whisky.		
2.3	Types of Whisky-Scotch and Irish Whisky		
2.4			
2.5	International and IMFL Brand		
Chapter 3	Brandy	08	08
	Ingredients used in making of Brandy		
3.2	Manufacturing process of Brandy		
3.3	Types of Brandy - Cognac and Armagnac		
3.4	Labeling Terminology		
3.5	Fruit and other Brandies.		
3.6	International and IMFL Brands.		
Chapter 4	Rum	06	06
4.1	Ingredients used in making of Rum		
4.2	Manufacturing process of Rum		
4.3	Tyjpe of Rum-White, dark and golden		
4.4	International and IMFL Brands		
Chapter 5	Gin	06	06
5.1	Ingredients used in making of Gin.		
5.2	Manufacturing process of Gin		
5.3	Types of Gin.		
5.4	International and IMFL Brands		
Chapter 6	Vodka	04	04
6.1	Ingredients used in making of Vodka		

6.2	Manufacturing process of Vodka.		
6.3			
6.4	International and IMFL Brands.		
Chapter 7	Tequila	06	04
7.1	Ingredients used in making of Tequila.		
7.2	Manufacturing process of Tequila		
7.3	Types of tequila		
7.4	Brands of Tequila		
Chapter 8	Other Alcoholic Beverages	04	06
8.1	Aquavit		
8.2	Schnapps		
8.3	Pastis		
8.4	Feni		
8.5	Arrack		
Chapter 9	Liqueurs	06	06
9.1	Definition and types of liqueurs		
9.2	Production methods		
9.3	Service of Liqueurs		
Chapter 10	Cocktails	06	06
10.1	Introduction and history of cocktails		
10.2	Methods of making cocktails and rules for making		
	cocktails		
10.3	Equipments glassware, and garnishes used in		
	making of cocktails, Cocktail recipe		

# Glossary of Terms

Hors d'age Pisco Grain whisky Single malt Corn whisky London dry gin Old tom gin Dunder Silver Tequila Schnapps	Marc Ouzo Blended whisky Vatted malt Bourbon Plymouth Dutch gin White rum Gold Tequila Aquavit	Grappa Peats Reek Malt whisky Rye whisky Jack Daniels Steinhaeger Bagasse Dark rum Agave Arrack
	5	U
e	e	U
Silver Tequila	Gold Tequila	Agave
Schnapps	Aquavit	Arrack
Tiquira	Absinthe	Pastis
Pernod	Ricard	Apertitifs
Angostura bitters	Cordials	Aromatized wines
Ale	Lager	Stout
Porter	Boquet	Burgundy
Aguardante	Grappa	Quetsch

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Sr.	Name of the Book	Author	Publisher
No.			
1	Food and Beverage Service	Dennis Lillicrap,	Power Book
		John Cousins	
2	Modern Restaurant Service	John Fuller	Hutchinson
3	Food and Beverage Service	Sudhir Andrews	Tata Mc Graw Hill
			Edition
4	The Beverage Book	Durkan & Cousins,	H & S Toughton
	-	Hodder Arnold	
5	Professional Guide to	Robert Lipinski, Bob	Van Nostrand
	Alcoholic Beverages	Lipinski	Reinhold
6	Oxford Companion to wines	Jancis Robinson	Oxford University
	-		Press
7	The Restaurant (From Concept	Donald Lundberg	John Willey and
	to Operations)		Sons
8	The Ultimate Encyclopedia of	Stuart Walton	Brain Glover
	Wines, Beer, Spirits and		Hermes house
	liqueues		

SUBJECT CODE:DSE 102 A					
SUBJECT: ALCOHOLIC BEVERAGES II (PRACTICAL)					
Teaching Scheme/Week	Examination Scheme				
Practical Hours	IA Marks EA Marks CA Marks Total Marks Credits				
08	40	60		100	04

- **1.** Preparing a Beverage list
- 2. Preparing an Beverage order ticket
- 3. Service of Whisky
- **4.** Service of Brandy
- 5. Service of Rum
- 6. Service of Gin
- 7. Service of Vodka
- 8. Service of Tequila
- **9.** Service of other alcoholic beverages
- **10.** Service of Liqueurs
- **11.** Types of Cocktails
- 12. Methods of making cocktails-Buildup, Stirred
- **13.** Methods of making cocktails-Layered, Floating
- 14. Menu planning and Service of food and alcoholic beverages
- 15. Preparing of Beverage List for a Specialty bar
- 16. Maintenance of statutory books

### Field Visit

Students should be taken for visit to Winery and report must be submitted individually.

Work Shop -A cocktail and mocktail workshop to be conducted and the report must be submitted individually.

Minimum of 02 assignments to be submitted by students by theend of these mester based on following topics.

- 1 Types of mocktail with recipes, glassware, method and presentation
- 2 Collecting themed bar menu cards (Minimum 5)
- 3 Price list of Spirits from 5 outlets

# SUBJECT CODE:DSE 203SUBJECT: TRENDS IN HOUSEKEEPING (THEORY)Teaching Scheme/WeekExamination SchemeTheoryHoursIA MarksEA MarksCA MarksTotal MarksCredits044060--10004

**Rationale**: The subject intends to familiarize the students with the current trends in housekeeping

		Hours	Marks
Chapter 1	Chaning trends in Housekeeping	06	06
1.1	Introduction		
1.2	Latest trends in Housekeeping with respect to		
	Erogonomics		
	Green housekeeping-Ecotel		
	Facility management		
	Technology		
Chapter 2	Erogonomics	08	08
2.1	Importance of Erogonomics in housekeeping		
2.2	Time and motion study in housekeeping routine		
2.3	Erogonomics design of furniture and fixtures		
2.4	Ergonomics design of equipments		
2.5	Ergonomics in housekeeping process		
Chapter 3	Introduction to Green housekeeping	08	06
3.1	Introduction to green housekeeping		
3.2	Ecotels		
3.3	Ecotel certification – 5 globes		
3.4	Role of housekeeping in environmental control		
3.5	Case study		
Chapter 4	Energy Conservation	08	06
4.1	Importance of Energy Conservation		
4.2	Energy Monitoring and Performance		
4.3	Guidelines for energy conservation		
4.4	Use of energy conserving products		
	Educating and Sensitizing housekeeping staff		
	regarding		
	Importance of energy conservation		
Chapter 5	Water Conservation	08	06
5.1	Importance of Water Conservation		
5.2	General guidelines for water conservation		
5.3	Rainwater Harvesting		
5.4	Educating and Sensitizing housekeeping staff and		
	guest		

Chapter 6	Waster Management	06	06
6.1	Importance of Waste Management		
6.2	3-R principle: Reduce, Reuse, Recycle		
6.3	Types of waste in hotels		
6.4	Waste disposal and control		
6.5	Sewage treatment plant in hotels		
6.6	Vermicomposting		
Chapter 7	<b>Recent trends in Material planning for House</b>	08	08
	Keeping		
7.1	Bedding – Mattress, bed sheets, pillow menus		
	Bedspreads, comforted and dust ruffle		
7.2	Bath Linen		
7.3	Table linen		
7.4	Uniforms		
Chapter 8	Facility management	06	06
8.1	Introduction to Facility Management		
8.2	Scope of Facility Management		
8.3	Outsourcing		
8.4	Housekeeping services in Facility Management		
8.5	Maintenance in Facility Management		
8.6	Security in Facility Management		
Chapter 9	Role of Technology in Housekeeping	06	08
9.1	Property Management System - PMS		
9.2	Familiarize with software used in housekeeping-		
9.3	Opera,		
	Fidelio		
	MIS-Definition, Concept and various reports		
	generated		

# Glossary of Terms

Atrium	Feasibility study	HVAC
Shotgun arrangement	Tower configuration	Facilities planning
Eva floors	Ergonomics	Skylit bathrooms
Jacuzzi	Luxmeter	Outsourcing
Pillow menu	Productivity standards	Slumber
Whirlpool	Workstudy	AAC Blocks
Biodegradables	CFCs	CFLs
Ecotels	Fly ash	Green building
Grey water	High albedo paint	HPMVs
HPSVs	MDF	Mulches
R-value	Trellises	Vermicompost
Dupion silk	Bast fibre	Damask
Tow yarn	Jacquard	Percale

Sericulture	FBAs	Filling yarn
Ergonomics	Tebilization	Anthropometry
Biogas	Power zone	Organic wastes

Sr. No.	Name of the Book	Author	Publisher
1	Hotel House	Sudhir Andrews	Tata McGraw Hill
	<b>Keeping Operations</b>		
	& Management -		
2	Hotel Housekeeping	G Raghubalan	Oxford University
	& Management		
3	Hotel, Hostel &	Branson & Lennox	ELBS
	Hospital		
	Hosuekeeping		
4	Accomodation	Rosemary Hurst	Heinemann
	Management	-	Publishing
5	Accomodation	Rosemary Hurst	Heinemann
	Management		publishing

SUBJECT CODE:DSE 203A						
SUBJECT: TRENDS IN HOUSEKEEPING (PRACTICAL)						
Teaching Scheme/Week	Teaching Scheme/Week Examination Scheme					
Practical Hours IA Marks EA Marks CA Marks Total Marks Credits						
08	40	40 60 100 04				

- 1. Preparation of Time and motion study and practice in Housekeeping routines.
- 2. Preparation of sample format of ergonomic risk foctor analysis for housekeeping staff.
- 3. Preparation of guidelines for energy conservation in housekeeping department.
- 4. Preparation of lighting system design for guest rooms and public areas.
- 5. Preparation of safety and security systems for guest rooms and public areas.
- 6. Calculation of energy cost in public areas for energy management.
- 7. Calculation of energy cost in public areas for energy management.
- 8. Preparation of checklist for eco friendly housekeeping in hotels.
- 9. Practice with computer & PMS handling related to Housekeeping.
- 10. Preparation of Housekeeping staff requirement and staff scheduling using housekeeping software.
- 11. Preparation of daily housekeeping schedules using housekeeping software.
- 12. Preparation of housekeeping history and staff performance reports using housekeeping software.
- 13. Planning of a Facility management project for various sectors.
- 14. Preparation of a feasibility study for outsourcing housekeeping jobs.
- 15. Designing of hotel staff uniforms.
- 16. Various reports generated for MIS in housekeeping.

### Assignments :

- 1. Methods of pest control and chemicals used in hotels.
- 2. Project report on biogas and sewage treatment plants for waste disposal.
- 3. Project report on Vermicomposting.
- 4. Project report on Rain water harvesting.
- 5. Project report on Ecotel.

### Visits :

- 1. Visit to an Ecotel.
- 2. Visit to a biogas and sewage treatment plant.
- 3. Visit to a Vermicomposting plant.
- 4. Visit to a Rain water harvesting system.
- 5. Visit to a facility management agency.

SUBJECT CODE: SEC 103						
SUBJECT: TOURISM OPERATIONS (THEORY)						
Teaching Scheme/Week	Teaching Scheme/Week Examination Scheme					
Theory Hours         IA Marks         EA Marks         CA Marks         Total Marks         Credits						
03	40	60		100	03	

To inculcate a sense of importance and establish a link between the tourism industry and the hotel industry and to highlight tourism industry as an alternative career path.

		Hours	Marks	
Chapter 1	The Tourism Phenomenon	04	03	
1.1	Definition - Tourism, Tour; Tourist; Visitor;			
	Excursionist; Domestic; International; Inbound;			
	Outbound; Destination.			
1.2	Growth of Tourism / Evolution / History of			
	Tourism.			
1.3	Present status of tourism in India			
Chapter 2	<b>Constituents of Tourism Industry</b>	04	05	
2.1	Primary Constituents			
2.2	Secondary Constituents			
2.3	The 5 A's of Tourism - Attractions, Accessibility,			
	Accommodation, Amenities, Activities.			
	2.4 Career Opportunities for tourism professionals.			
Chapter 3	Chapter 3 Infrastructure of Tourism		06	
3.1	Role of Transport in Tourism			
3.2	Modes of Transport: Road, Rail, Air, Sea.			
3.3	Types of Accommodation- Main Alternate &			
	Supplementary accommodation			
Chapter 4	Types of Tourism	04	06	
4.1	Types of Tourism- Holiday, Social, Cultural,			
	MICE, Religious, VFR (Visiting Friends and			
	Relatives) Sports, Political, Health, Senior Citizen,			
	Sustainable Tourism			
4.2	4.2 Alternative Tourism : Eco Tourism, Agro Rural			
	Tourism			
Chapter 5	The Impact of Tourism	04	06	
5.1	Economic Impact - Employment generation,			
	Foreign Exchange earnings			
5.2	[6			

	Multiplier Effect, Leakage, Infrastructure		
5.3	Development		
0.0	Social, Cultural and Political Impact – Standard of		
	living, Passport to Peace, International		
	Understanding, Social Integration, Regional		
5.4	growth, National Integration		
	Environmental Impact – Tourism Pollution and		
	Control, Wildlife and Bird Sanctuaries and their		
	protection for tourist industry		
Chapter 6	The Tourism Organisations – Objectives, Role	06	06
	and Functions		
6.1	Government organizations: DOT, ITDC, MTDC,		
	ASI, TFCI.		
6.2	Domestic organisations: TAAI, FHRAI, IATO		
6.3	International organizations : WTO, IATA, PATA		
6.4	Non Government organizations : Role of NGO in		
	making responsible tourists		
Chapter 7	The Travel Agency	06	06
7.1	Meaning & Definition of Travel Agent		
7.2	Types of Travel Agent : Retail and Wholesale		
	Functions of a Travel Agent : Provision of travel		
	information, Ticketing, Itinerary preparation,		
	Planning and Costing, Settling of accounts. Liason		
	with service providers		
7.3	Role of travel agents in promotion of tourism		
Chapter 8	The Tour Operator	06	06
8.1	Meaning & Definition		
8.2	Types of Tour Operator : Inbound, Outbound and		
	Domestic		
8.3	Tour packaging : Definition, Components		
8.4	Types of Package Tour : Independent Tour,		
	Inclusive Tour, Escorted Tour, Business Tour		
8.5	Guides and Escorts : Role and function		
	Essential qualities to be a Guide or Escort.		
Chapter 9	Travel Formalities and Regulations	04	06
9.1	Passport : Definition, Issuing authority, Types of		
	Passport and requirements for passport		
9.2	Visa : Definition, Issuing authority, Types of Visa		
	and requirements for Visa		
9.3	Health Regulations		
9.4	Foreign Exchange	04	04
Chapter 10	Itinerary Planning	04	06
10.1	Definition		

10.2	Steps to plan a Tour		
10.3	Route map		
10.4	Transport booking - reservation		
10.5	Accomodation - reservation		
10.6	Food facilities		
10.7	Local guide / escort		
10.8	Climate / seasonality		
10.9	Shopping & cultural show		
10.10	Costing		
Chapter 11	Technology in the Travel Industry	02	04
11.1	Relationship between Information Technology		
	and Tourism Industry.		
11.2	Current Technology used - G.D.S (Global		
	Distribution System)		
11.3	Use of Internet in tourism		

### Assignments

- 1. Preparation of Itinerary 2 days, 15 days, 21 days etc for well known tourist destinations in India and abroad.
- 2. Preparation of passport and visa Documents and procedural requirements
- 3. Field visit to a Travel Agency, Airport etc.

### **REFERENCE BOOKS**

Sr.No	Name of the Book	Author	Publisher
1	Introduction to Travel &	Michael M.	Van Nostrand Reinhold
	Tourism	Cottman	
2	Travel Agency & Tour	Jagmohan Negi	Kanishka Publishers &
	Operation		Distibutors
3	Concepts & Principles	A.K. Bhatia	Sterling Publishers
	International Tourism		Pvt.Ltd.
4	Fundamentals & Practices	B. K. Goswami	Har Anand Publications
	A Textbook of Indian	G.Raveendran	Pvt
	Dynamics of Modern	Ratnadeep Singh	Kanishka Publishers &
	Tourism		Distributors
	Tourism Development	Fletcher & Cooper	ELBS
	Principles and Practices		

SUBJECT CODE: DSCP						
	SUBJECT: PROJECT WORK					
Teaching Scheme/Week	Teaching Scheme/Week Examination Scheme					
Theory Hours IA Marks EA Marks CA Marks Total Marks Credits						
12	40	60		100	06	

The students have to utilize the hours allotted for data collection, data analysis & preparing a detail project report at the end of the semester to record the process of the project and the findings thereon. The report should be in spiral bound format for the internal examination and hard bound with golden embossing for external examination.

The format of the project report is as detailed below

- Cover page
- Title Page
- Certificate
- Acknowledgements
- Index
- Introduction
- Aims & Objectives
- Theoretical framework of the topic (Background of the Topic, History, Contents from Secondary Data, Explanation of Terms)
- Research Methodology (Data collection method, Sampling method)
- Data Analysis & Data Interpretation (Graphical presentation of collected data)
- Suggestions / Recommendations
- Conclusions & Limitations
- Bibliography
- Appendix (Any relevant material to support the project)

Students have to present the process and findings of the project report to the panel examiners with the help of a Power Point presentation not exceeding 15 minutes. The examiners would evaluate the project based on the parameters of quality of the study, Project Report, presentation by the student & viva.

### Note

The Project Report should be market research and field work oriented and preferably related to the Elective Course (Food Production / Food & Beverage Service / Accomodation Department.

SUBJECT CODE:AEC 103							
SUBJECT: HOSPITALITY MARKETING (THEORY)							
Teaching Scheme/Week	Examination Scheme						
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits						
03	40	40 60 100 03					

This subject intends to promote and understanding of core concepts of marketing, current marketing environment, challenges in marketing of services and the marketing strategies to be adopted.

		Hours	Marks
Chapter 1	Introduction to Marketting	04	04
1.1	Defining Marketing		
1.2	Core concepts of Marketing		
1.3	Orientations towards Marketing:Production concept,		
	Product concept, Selling concept, Marketing		
	concept, Societal Marketing concept		
1.4			
1.5	0		
Chapter 2	Introduction to Services Marketing	06	08
2.1	Definition		
2.2	Goods Vs. Service		
2.3	Characteristics of Services		
2.4	Problems in marketing of services and its solution		
2.5	Scope of Service		
Chapter 3	Customer Value and Satisfaction	04	04
3.1	Defining Customer Value and Satisfaction		
3.2	Delivering Customer Value and Satisfaction		
3.3	Attracting and Retaining customers		
3.4	Concept of Customer Profitability		
Chapter 4	Understanding the Marketing Environment	02	04
4.1	Demographic environment		
4.2	Economic environment		
4.3	Technological environment		
4.4	Political environment		
4.5	Social Cultural environment		
4.6	Business environment 16		

Chapter 5	Analyzing Consumer Markets and Buying	04	04
-	Behavior		
5.1	Consumer Behavior Model		
5.2	Factors influencing buyer behavior : Cultural, Social		
0.2	Personal, Psychological		
5.3	Buying decision process		
Chapter 6	Market Segmentation	04	04
6.1	Definition, Concept of market segmentation, target		
	market and market positioning.		
6.2	Reasons for market segmentation.		
6.3	Basis for segmentation : Geographic, Demographic,		
0.5	Behavioral, Psychographic		
Chapter 7	Product Strategies	06	08
7.1	Levels of Product		
7.2	New Product Development		
7.3	Product Life cycle concept		
7.4	Product Differentiation		
7.5	Concept of Branding		
	Pricing Strategies	06	08
8.1	Price and its importance		
8.2	Internal and external factors affecting pricing		
	decisions		
8.3	Pricing strategies adopted by hotel for : Room		
	Tariff, F & B items, Functions & Packages.		
Chapter 9	Physical Distribution Strategies	06	08
9.1	Importance of distribution		
9.2	Channel Level		
9.3	Channels of distribution in the hospitality industry		
	(Travel agents, Tour operators, Internet, Consortia,		
	Hotel Representative, CRS etc.)		
9.4	Franchising		
9.5	Alliances		
9.6	Location of Services		
Chapter	Promotion Strategies	06	08
10			
10.1	Definition, Characteristics of Promotional tools		
	used in the hotel industry.		
10.2	Advertising		
	Sales Promotion		
10.4	Publicity & Public Relations		
			1
10.5	Personal Selling Direct Marketing.		

Sr. No.	Name of the Book	Author	Publisher
1	Marketing for Hospitality and Tourism	Philip Kotler	Pearson Education
2	Hotel Marketing	S M Jha	Himalaya Publishing
3	Hospitality Marketing	Neil Warne	Hospitality Press, Melbourne
4	Hospitality Marketing Management	Robert Reid,	CBS Publication

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### LIST OF SKILL ENHANCING ELECTIVE COURSES

SEE	101	FIRST AID
SEE	102	HOTEL MAINTENANCE
SEE	103	RETAIL MANAGEMENT
SEE	104	EVENT MANAGEMENT
SEE	105	ENTREPRENEURSHIP DEVLOPMENT
SEE	106	FACILITY PLANNING
SEE	107	SKILL ENHANCEMENT FOR MEDIA AND JOURNALISM IN
		HOSPITALITY

SUBJECT CODE: SEE 101					
SUBJECT: FIRST AID					
Teaching Scheme/Week		Examination Scheme			
Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
04			50	50	04

### Rationale

To introduce the students to first aid practices and managing emergency incidents until professional help is provided.

		Hours	Marks
Chapter 1	Introduction to First Aid	10	10
1.1	First Aid		
1.2	First aid priorities		
1.3	How to prepare yourself during an emergency		
1.4	Looking after yourself: Personal safety and		
	protection from infections		
Chapter 2	Accidents and Injuries	12	10
2.1	Dealing with a casualty		
2.2	Requesting help		
2.3	Use of medication		
2.4	Assessing a casualty		
2.5	Method of assessment		
2.6	Head to toe examination		
2.7	Monitoring vital sign		
Chapter 3	Managing an incident	14	10

3.1	Removing clothing and headgear		
3.2	First aid materials: Dressing, Bandage, Slings.		
3.3	Action at an emergency		
3.4	Traffice incidents		
3.5	Fires		
3.6	Electrical incidents		
3.7	Water incidents		
Chapter 4	Emergency first aid for	14	10
4.1	Wounds and bleeding		
4.2	Shock		
4.3	Head injury		
4.4.	Spinal injury		
4.5	Broken bones		
4.6	Burns and scalds		
4.7	Poisoning		
4.8	Bites and Stings		
Chapter 5	Life saving procedures	14	10
5.1	Resuscitation		
5.2	Choking		
5.3	Hanging and Strangulation		
5.4	Drowning		
5.5	Inhalation of fumes		
5.6	Asthma		

Sr. No.	Name of the Book	Author	Publisher
1	First aid manual	Written and endorsed by St John Ambulance	St Andrew's First Aid and the British Red Cross, DK
2	First aid Manual	St. John Ambulance (Author)	Dorling Kindersley Publishers Ltd 7 <sup>th</sup> Revised edition edition (1 May 1997)

	S	UBJECT COD	DE:SEE 102		
	SUBJECT:	HOTEL MAI	NTENANCE		
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
04			50	50	04

The subject will provide information regarding the basic services and different types of engineering and maintenance systems in hotel industry. This subject will help students to understand various aspects and importance of the Engineering department in a hotel. Attheend of the course students will be thorough with various machine sand their working, fuels, electricity, safety and security, water distribution systems and energy conservation in hotel.

		Hours	Marks
Chapter 1	Maintenance & Replacement Policy	07	05
1.1	Definition of Maintenance		
1.2	Importance of Maintenance department in the hotel		
	industry		
1.3	Organization chart of Maintenance department in 3/4/5 star hotels		
1.4	Duties and responsibilities of Chief Engineer of a hotel		
1.5	Types on maintenance and their advantages and		
	disadvantages:Breakdown/Corrective,Preventive		
	Predictive.		
1.6	Contract Maintenance: Need of contract		
	maintenance.Types: Lumpsum, Unit Rate, Cost plus,		
	Upper limit contract.		
1.7	Maintenance chart for Swimming Pool: Daily basis		
	and Quarterly basis		
	Kitchen: Daily basis and Quarterly basis		
1.8	Replacement of equipments: Reasons for		
	replacement, economic replacement of equipments.		
Chapter 2	Refrigeration	08	08
2.1	Definations: Heat, Temperature, Sensible Heat,		
	Latent Heat, Relative Humidity, Zero Law of		
	Thermodynamics, IInd Law of Thermodynamics.		
2.2	Methods of Heat Transfers: Conduction, Convection		
	and Radiation.		
2.3			

Chapter 7	Energy and its Conservation	06	04
6.6	Various plumbing fixtures		
5.5	Daigram and functions		
6.5	Traps:Water Clostes and Flushing Systems, Types,		
6.4	Water distribution system: Up Feed, Down Feed		
0.5	exchange, Limesoda		
6.2 6.3	Methods of purification and Softening: Ion		
6.2	Adverse effects of hard water		
Chapter 6 6.1	Water systems Sources of water	08	07
		00	~ ~
5.4	Calculation of Electricity Bil		
5.3	Importance and methods of Earthing		
5.2	Types of Fuse: Re-wireable, Cartridge, MCB		
5.1	Types of Electricity supply:Single and Three Phase	~ *	
Chapter 5	Electricity	07	06
4.3	Fuels used in hotel industry		
7.2	Gaseous		
4.2	Comparion of various fuels:Solid, Liquid and		
4.1	Types of Fuels	04	
Chapter 4	Fuels	04	04
3.3	Factors affecting AC Comfort		
3.2	Factors affecting load on AC		
	Block Daigram and working		
3.1	Types of AC: Unitoray AC, Window AC, Split AC,		
Chapter 3	Air Condidtioning	06	06
	working		
	Walk in Freezer/ Cold Storage:Block Diagram and		
2.5	Maineteance, Defrosting: Need and Methods		
	Block diagram and working,		
	Domestic Refrigerator:		
2.4	Refrigeration System		
	Block diagram of working of Vapour Compression		
	Refrigerants: Properties and types		
	refrigeration		

7.1	Various energy sources: Conventional and Non		
	Conventional(Examples, Advantages and		
	disadvantages)		
7.2			
7.3	Simple methods of energyconservations in Kitchen		
	and Guest rooms.		
7.4	Use of Solar energy in a hotel.		
Chapter 8	Fire and Its Prevention	06	04
8.1	Fire Traingle		
8.2	Types of Fires: A,B,C, D, E and F		
8.3	Theory of Extinguishment: Staravation, Cooling and		
	Smothering		
8.4	Various types of fire extinguishers		
8.5	Smoke Detectors and Fire Alarm system		
Chapter 9	Safety and Security in Hotel	06	03
9.1	Causes of Accidents		
9.2	Prevention/Control of Accidents		
9.3	Safety Issues in Hotel:Guest key Control, kitchen		
	Safety, Slip and falls		
Chapter 10	Pollution and Control	06	03
10.1	Air Pollution: Causes and Effects		
10.2	Water Pollution: Causes and Effects		
10.3	Noise pollution: Causes and Effects		
10.4	Waste Management		

Note- Field visit to be arranged for students to engineering department of a five star hotel.working of AC plants and other aspects and systems of maintenance department to be shown to students. A report of the same must be submitted by students individually.

#### Assignments

- 1. Eco-friendly Refrigerant.
- 2. Centralized Air Conditioning in detail with block diagram
- 3. Working of Air filter, Humidifier and De-humidifier in AC
- 4. Water purification methods
- 5. Various lighting systems used in a hotel
- 6. Procedure to be followed in case of Fire alarm in hotel
- 7. Make a chart for various fire extinguishers with colour code and the type of fire it extinguishes.
- 8. Waste Disposal Methods– Incineration and Land Fill

Sr. No.	Name of the Book	Author	Publisher
1	Hotel Engineering	Sujit Ghosal	Oxford University
			Press
2	Hotel Engineering	R.K.Chhatwal	
3	Text book of Hotel	Arora	Standard Publishers
	Maintenance		
4	Hospitality Facilities	David m Stipnauk	EIAHMA
	Management & Design		

#### SUBJECT CODE: SEE 103

SUBJECT: RETAIL MANAGEMENT						
Teaching Scheme/Week	ne/Week Examination Scheme					
Theory Hours	Theory Hours         IA Marks         EA Marks         CA Marks         Total Marks         Credits					
04	04 50 50 04					

## Rationale

This subject helps the students to develop an understanding of the concepts and application of retail management techniques.

		Hours	Marks
Chapter 1	Retalling	04	04
1.1	Concept, importane, Functions		
1.2	Retails as a career.		
Chapter 2	Retail formats	08	06
2.1	Store and non store		
2.2	Retailing		
2.3	Franchising		
2.4	Unconventional channels		
2.5	Retail expansion- need for foreign direct		
	invenstement in Indian retail		
Chapter 3 Indian V/s Global Scenario in Retail		08	06
3.1	Evolution of retail in India		
3.2	Traditional business models in Indian retail		
3.3	Drivers of retail change in India		
3.4	Key sectors in Indian Retail		
3.5	International Retailing-factors contributing to its		
	growth		
Chapter 4	The Retail Consumer	06	06
4.1	Need for understanding consumer buying behavior		
4.2	Customer decision making process		
4.3	Factors influencing the retail shopper		
Chapter 5	Retail Strategy	06	06
5.1	Importance of strategy from a retail perspective		
5.2	The strategic planning process		

Chapter 6	Retail location	06	06
6.1	Factors affecting location decision		
6.2	Site selection		
6.3	Store design		
Chapter 7	Basic of Retail Mechandising	08	06
7.1 Concept, Importance, Functions			
7.2	Functions and methods of buying for different		
	types of organizations, introduction to Private		
	label, Brands- concepts and needs		
Chapter 8	*		06
8.1	Factors affecting retail pricing decisions		
8.2	Pricing Strategies		
Chapter 9	Retail Store Operations	06	06
9.1	Concept		
9.2	Functional areas of retail operations		
9.3	Floor Space Management		
9.4	Managing store inventories and display		
Chapter	The Legal and Ethical aspects of retail	06	04
10	business		
10.1	Acts pertaining to the retail sector		
10.2	Taxation and its impact on retailing		

Sr. No.	Name of the Book	Author	Publisher
1	Retail Management	GibsonG	Vedamani and Jaico Publishing house
2	Retail Management	Chetan Baja	Oxford University Press
3	Retail Management Text & Cases	Sapna Pradhan	Tata Mc Graw Hill
4	Retail Management Text & Cases	UC Mathur	K. International Publishing house

SUBJECT CODE: SEE 104					
SUBJECT: EVENT MANAGEMENT					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
04 50 50 04					

This subject helps the students to develop an understanding of the concepts and theories of application of management techniques inorganising of events.

		Hours	Marks
Chapter 1	Event Management	08	08
1.1	Introduction-Event Management		
1.2	1.2 Size of Event		
1.3			
	Business etc.		
1.4		0.0	00
Chapter 2	Planning an Event	08	08
2.1	Principles and steps in Planning		
2.2	Consultation with clients:Setting objectives,		
	confirmation of date, list of guests, theme		
	finalizations, event agenda		
Chapter 3	Concepts and Design	10	05
3.1	Developing the concept		
3.2	Analyzing the concept		
3.3	Designing the event		
3.4	Logistics of the concept		
3.5	Feasibility		
Chapter 4	Legal Compliance	06	05
4.1	Relevant legislations		
Chapter 5	Activities in Event Management	12	10
5.1	Pre event activities		
5.2	5.2 During event activities		
5.3	5.3 Post event activities		
5.4	5.4 Managing event-Planning, staging, organization		
5.5	5.5 Financial considerations		
5.6	Marketing and Promtion		

Chapter 6	Planning Venues	08	05
6.1	Finding venue, requirement of space		
6.2	Creating request for proposal		
6.3	Site inspection and confirmation		
6.4	Pre event meeting		
Chapter 7	Marketing of a Event	08	05
7.1	Tools used for marketing: Advertising, Publicity,		
	Sponsor and media.		
Chapter 8	Dealing with the Vendors	04	04
8.1	Types of vendors, choosing vendors		
8.2	Vendor contracts		

Sr. No.	Name of the Book	Author	Publisher
1	Event planning: the ultimate guide to successful meetings, corporate events, fundrai singgal as, conferences, conventions, incentives	Allen,Judy, Mississauga,Ont	John Wiley & Sons Canada, c2009
2	The event manager's bible: how to planand deliver an event	Conway, Des	Oxford, 2006
3	Tony Rogers Conferences and Conventions: a global industry	Tony Roger	Elsevier, 2003
4	Marketing Destinations and Venues for Conferences, Conventions and Business Events	Tony Rogers & Rob, Davidson	Pearson, 1998

#### SUBJECT CODE: SEE 105

### SUBJECT: ENTREPRENEURSHIP DEVELOPMENT

Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks	IA Marks EA Marks C		Total Marks	Credits
04			50	50	04

#### **Rationale:**

The subject aims to provide information regarding the various aspects pertaining to becoming a successful entrepreneurin the Hotel & Catering Industry.

		Hours	Marks
Chapter 1	Introduction to Entrprenurship	10	08
1.1	Who is entreprenurship?		
1.2	1 ' 1 1		
	Intrapreneur Concept, Classification, Characteristics		
	and skills of an Entrepreneur		
1.3	Skills of an Entrepreneur		
1.4			
1.5			
Chapter 2	Introduction to Entrepreneurship	10	08
2.1	Entrepreneurship as a Career		
2.2	Role of an Enterpreneur and Economic		
	development		
2.3	Various Entrepreneurs in India and Abroad		
2.4	Identifying the Opportunity (SWOT Analysis)		
Chapter 3	Market Assesment	10	08
3.1	Sources of Funding for a Business: Internal and		
	External Funds, Personal Funds, Family and friends,		
	Commerical banks and Financial institutions		
3.2	Procedure to get loan from various banks for		
	business		
Chapter 4	Tools and Techniques of Ideation	12	10
4.1	Business plan- steps involved from concept to		
	commissioning		
4.2	Project Report: Meaning and importance,		
1.0	components of a project report		
4.3	Project Appraisal: Meaning and definition,		
4.4	Technical Economic feasibility and Cost-Benefit		
4.4	analysis		
	Risktaking		
Chapter 5	Modern Trends in Entrepreneurship	10	08

	E- Commerce Concept and Process Global Entreprenur		
Chapter 6	Legal Acts prevailing in India	12	08
6.1	Various Acts applicable to business enterprises		
6.2	GST- Introduction		

Sr.	Name of the Book	Author	Publisher
No.			
1	Entrepreneurship Theory &	J.S.Saini	Wheeler Publisher
	Practice	B.S.Rathore	
2	Entrepreneurship	E.Gorden	Himalaya Publishing
	Development	k.Natrajan	
3	Entrepreneurship	J.B.Patel	Tata McGraw Hill
	Development	D.G.Allampally	
4	A Manual On How to	J.B.Patel	EDI STUDY
	Prepare a Project Reports	S.S.Modi	MATERIAl,
			Gujarat,India
5	Entrepreneurship	Rajiv Roy	Oxford Higher
			Education
6	Principals of	Prof.Satish	Everest Publishing
	Entrepreneurship	C.Ailawadi	House
		Mrs.Romy Banerjee	
7	Entrepreneurship	Robert D	Tata McGraw Hill
		Michael	Education Private
		P.Peters	Limited, NewDelhi, Sixth
		Dean A Shepherd	Edition

SUBJECT CODE : SEE 106					
SUBJECT:FACILITY PLANNING (THEORY)					
Teaching Scheme/Week		Ex	amination Sch	eme	
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
04			50	50	04

To introduce students to the fundamentals of planning and design related to hotel operation areas.

		Hours	Marks
Chapter 1	Introduction to Planning and Designing	08	10
1.1	Principles of planning and designing		
1.2	Trends in catering		
1.3	Time and motion study		
Chapter 2	<b>Building and Exterior Facilities</b>	08	10
2.1	Roof, exterior walls, windows and doors		
2.2	Structural frame & foundation		
2.3	Elevators.		
2.4	Storm water drainage systems, utilities.		
2.5	Landscaping and grounds		
Chapter 3	Parking Areas	08	10
3.1	Parking lots		
3.2	Structural features		
3.3	Lay out considerations		
3.4	Maintenance		
3.5	Parking garages		
3.6	Accessibility requirement for parking areas		
3.7	Valet parking		
Chapter 4	Lodging Planning and design	16	10
4.1	Development Process		
4.2	Feasibility studies		
4.3	Space allocation programme		
4.4	Operational criteria		
4.5	Budget		
4.6			
4.7	6		
	Hotel design		
4.9	Guestrooms and suites		
4.10	Lobby		

4.11	Food and beverage outlets		
4.12	Function areas		
4.13	Recreational facilities		
4.14	Back of the house areas		
Chapter 5	Food Service Planning and Design	08	10
5.1	Concept development		
5.2	Feasibility		
5.3	Regulations		
5.4	Planning layout		
5.5	Receiving areas		
5.6	Storage areas		
5.7	Kitchen		
5.8	Office space		
5.9	Sample blue print		

Sr. No.	Name of the Book	Author	Publisher
1	Hospitality Facilities management	David M. Stipanuk	Educational Institute, and Design, Harold Roffmann, AHMA
2	How things work- The Universal Encyclopedia of Machines.Volume 1& 2		Paladin
3	The Management of Maintenance	Frank D. Borselink	John Willey
4	Air Conditioning Engieering	W.P.Jones	English Language Book, Society Edword Arnold
5	Building Construction	Sushil Kumar	Standard Publishers, Distributors, Delhi
6	The Complete Guide to DIY	Mike Lawrence	Orbis Publishing Ltd. UK, Maintenance Home
7	Engineering systems in hospitality industry	Allan .T	Status

# Assignments

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Assignments based on all the above topics to be done.

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SUBJECT CODE:SEE107					
SUBJECT:SKILL ENHANCEMENT FOR MEDIA & JOURNALISM IN HOSPITALITY					
Teaching Scheme/Week		Ex	amination Sch	eme	
Practical Hours IA Marks EA Marks CA Marks Total Marks Credits					
08			50	50	04

The subject in to develop creative writing skills among hospitality students The students are expected to utilize the allotted hours in the following activities:

- Book reading and discussion (Atleast 2)
- Exploring journals/Literature in the digital /electronic media (Atleast 4)
- Writing a travelogue (Atleast2)
- Writing a review of a book or a restaurant (Atleast 4)

• Creating promotional material such as posters, pamphlets etc.for the various curricular as well as extra curricular events of the institute. (Atleast4)

# **SEMESTER VII**

SUBJECT CODE:DSE 201					
SUBJECT: ADVANCED FOOD PRODUCTION & KITCHEN MANAGEMENT (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
04	40	60		100	04

The subject intends to provide indepth insight into international cuisine and develop an advanced understanding of technical as well as managerial skills for culinary professionals.

		Hours	Marks
Chapter 1	Production Management	02	04
1.1	Introduction to production management		
1.2	Kitchen organization		
1.3	Allocation of work, Job Description, Duty Roster		
1.4	Production Planning & Scheduling		
1.5	Production Quality & Quantity Control		
1.6	Forecasting and Budgeting		
Chapter 2	Nouvelle Cuisine	02	04
2.1	Evolution of Nouvelle cuisine		
2.2	Principles of Nouvelle cuisine		
Chapter 3	Food Presentations & Garnishes	02	04
3.1	Importance of food presentation		
3.2	Skills and techniques in food presentation		
3.3	Importance of garnishes		
3.4	Classical garnishes		
Chapter 4	International Cookery	20	20
4.1	Influence of historical background, geographical		
	location on the staple food and cuisines of the		
	following countries/ regions:		
	France Japan		
	Italy China		
	Germany Tex Mex		
	Spain Mediterranean		
	Great Britan South East Asia		
Chapter 5	Meringues	02	02
5.1	Making of meringues		
5.2	Factors affecting stability of meringues		
	Cooking of meringues		

Chapter 6	Sugar	02	04
6.1	Tools required for sugar work		
6.2	Types of sugar as decorative work :		
	Spun Sugar, Pulled Sugar, Poured sugar and Blown		
	Sugar		
Chapter 7	Chocolate	02	04
7.1	Manufacture		
7.2	Couverture		
7.3	Tempering		
7.4	Molding		
7.5	Chocolate Decorations		
Chapter 8	Icings & Toppings	04	04
8.1	Types of icings – Flat, Butter cream, Royal,		
	Marzipan, Nougatine, Pastillage, Ganache		
Chapter 9	Recipe Balancing	02	04
9.1	Importance		
9.2	Principles of recipe balancing in cake making and		
	bakery		
Chapter 10	Pastries	05	06
10.1	Types: Short Crust, Flaky, Puff, Danish, Choux and		
	Filo		
10.2	Faults and thier causes		
Chapter 11 New Concepts in Culinary		05	04
11.1 Understanding basics of Molecular Gastronomy			
11.2	Organic foods		
11.3	Vegan cuisine		

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Sr. No.	Name of the Book	Author	Publisher
1	Professional Cooking	Wayne Gisselen	John Wiley & Sons, N.Y
2	Practical Cookery	Kinton Ceserani	ELBS
3	Basic Cookery	Richard Maetland &	Heinemann
		Derek Welsby	
4	Culinaria Volume I & II	Konneman	<b>CBS</b> Publication
5	Professional Baking	Wayne Gisselen	John Wiley & Sons,
	C C		N.Y
6	International Cuisine and	Parvinder S Bali	Oxford Publications
	Food Production		

	Management		
7	Understanding Baking	Bernard Davis,	William Heinmen Ltd.
		Shally Stone	London
8	Larousse Gastronomique	Krishna Arora	Frank Bros & Co. Ltd.
			New Delhi
9	Basic Baking	Kinton Ceserani	ELBS
10	Classical Food Preperation and Presentation	John Kivela	Hospitality Press
11	Theory of Cookery	Krishna Arora	Frank Bros & Co.Ltd,
			Delhi
12	Theory of Catering	Kinton Ceserani	Book Power
13	Professional Pastry Chef	Rocky Mohan	Roli & Janssen

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# SUBJECT CODE:DSE 201 (A)

SUBJECT: ADVANCED FOOD PRODUCTION & KITCHEN MANAGEMENT (PRACTICAL)					
Teaching Scheme/Week	Examination Scheme				
Practical Hours	IA Marks	EA Marks	Total Marks	Credits	
08	40	60	100	04	

Minimum 24 International menus to be conducted.

The menus should cover the following regions of the world :

1. Tex-Mex	2. France	3. Italy	4. China
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- 5. Spain 6. Germany 7. Great Britain 8. Japan
- 9. Mediterranean region 10. South East Asia

Students are required to maintain a journal to record the various practicals attended and the teacher must record the performance evaluation of the same on a day to day basis.

SUBJECT CODE:DSE 202					
SUBJECT: FOOD & BEVERAGE OPERATIONS & MANAGEMENT (THEORY)					IEORY)
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
04	40	60		100	04

To impart comprehensive knowledge about bar operation and management skills.

		Hours	Marks
Chapter 1	Introduction to Bar & Bar Beverages	12	12
1.1	Alcoholic Beverages		
1.2	Non Alcoholic Beverages		
1.3	Aerated Beverages, Bar Syrups, Squashes and		
	Cordials		
	Premixed Drinks Mineral, Spring water, Flavoured		
1.4	and Packaged waters.		
1.5			
1.6	<b>71</b>		
1.7	Role of Various bar personnel in the bar.		
	Bar equipment's and their uses (Large and Small		
	equipment's)		
Chapter 2	Planning of Bar	08	06
2.1	Layout of a bar		
2.2	Factors to be considered while planning a bar		
2.3	Safety and hygiene consideration		
2.4	Seating arrangements of various bars.		
Chapter 3	<b>Bar Controls &amp; Statutory Requirements</b>	08	06
3.1	Purchasing, Receiving and storing of beverages		
3.2	Inventory/Stock Control methods.		
3.3	Calculation of Beverage cost Daily, Weekly Bar		
	Reports.		
3.4	Sales Summary and Sales Analysis, Sales Mix.		
Chapter 4	Mixology	10	10
4.1	Introduction to the science of Mixology.		
4.2	Cocktail making		
4.3	Glassware and garnishes.		
4.4	Making of Traditional and Innovative cocktails.		
4.5	Flair bartending		
Chapter 5	Function and Event Catering	08	10

5.1	Definition of function catering and types of		
5.1	functions		
5.2	Organizational structure of Banquet department,		
	duties and responsibilities of banquet		
5.3	Function catering administrative procedures		
5.4	•		
5.5	1 1 1		
5.6	Seating arrangement for various functions, Table		
	plan and space considerations.		
5.7	Off premises / out-door catering		
Chapter 6	Gueridon Service	08	06
6.1	Origin and definition.		
6.2	Types of trolleys.		
6.3	Special equipments used in gueridon service care		
	and maintenance.		
6.4	Service Procedure.		
6.5	Service of classical dishes		
Chapter 7	Buffets	04	04
	Definition		
7.2	Types of Buffets		
7.3	Equipments and set up of buffets.		
Chapter 8	Menu Engineering	03	03
8.1	Concept and application.		
8.2	SWOT analysis of various food and beverage		
	outlets.		
Chapter 9	Customer Relationship	03	03
9.1	Handling Customer Complaints.		
9.2	Customer Satisfaction		

# **Glossary of Terms**

Fortified wines	Cobblers	Collins
Blended drinks	Coolers	Crustas
Cups	Daisies	Egg nogs
Fixes	Flips	Frappes
High ball	Juleps	Pick-me-up
Pousee-cafe	Smashes	Sours
Swizzles	Toddies	Amer-picon
Campari	Bar die	Hawthorne strainer
Boston shaker	Cassis	Cerise
Citronelle	Framboise	Gomme
Grenadine	Orgeat	Squashes
Bar-blade	Speed pourers	Bar optics
	193	

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Front bar	Back bar	Kirsch
Generic liqueurs	Proprietary liqueurs	Pousee cafe
Jigger	Asian Buffet	Gala Reception
Dispense Bar	Smorgasbord	Easter Buffet
Brunch Buffet	Candelabra	Casserole Stations
Fork Buffet	Suzette Pans	Beverage Urns
Chafing Dish	Portion scale	Props
Floral Accessories	Skirting	Waffle Irons
Rechaud Stores	Trancheur	Carousal
Gueridon	Underbars	Over bar
Portable bar	Cobra Gun	IRD
Centralized Rook Service	RSOT	De-Centralized Room Service
California Menu	Cyclic Menu	EMT
PMT	Evlevenses	
SWOT		
SWOT		

Sr. No.	Name of the Book	Author	Publisher
1	Food and Beverage Service	Dennis Lillicrap, John Cousins	Power Book
2	Modern Restaurant Service	John Fuller	Hutchinson
3	Food and Beverage Service	Sudhir Andrews	Tata Mc Graw Hill Edition
4	The Beverage Book	Durkan & Cousins, Hodder Arnold	H & S Toughton
5	Professional Guide to Alcoholic Beverages	Robert Lipinski, Bob Lipinski	Van Nostrand Reinhold
6	Oxford Companion to wines	Jancis Robinson	Oxford University Press
7	The Restaurant (From Concept to Operations)	Donald Lundberg	John Willey and Sons
8	The Ultimate Encyclopedia of Wines, Beer, Spirits and liqueues	Stuart Walton	Brain Glover Hermes house
9	Food and Beverage Management	Bernard Davis Sally Stone	Butterworth Heineman Ltd

#### SUBJECT CODE:DSE 202A

## SUBJECT: FOOD & BEVERAGE OPERATIONS & MANAGEMENT (PRACTICAL)

Teaching Scheme/Week	Examination Scheme				
Practical Hours	IA Marks EA Marks CA Marks Total Marks Credits				Credits
08	40	60		100	04

- **1** Preparation of various types of Beverage lists
- 2 Service of various Spirits & Cocktails
- **3** Planning and layout of various types of bars
- 4 Maintenance of statutory records
- 5 Preparing of Daily/Weekly Bar Reports
- 6 Flair Bartending Principles : Types of Flair Bartending
- 7 Molecular Mixology
- 8 Innovative Cocktails & Mocktails
- 9 Filling up of Banquet Function Prospectus
- 10 Banquet seating arrangements, formal banquet service
- **11** Mise-en-place for service from gueridon trolley and service of dishes
- 12 Setting up of buffets and service procedures
- 13 Planning of Off premises catering functions
- 14 Menu Engineering
- 15 SWOT Analysis of fine dining establishment, QSR
- 16 Planning and service of food festivals and other promotional events

SUBJECT CODE:DSE 203					
SUBJECT: ACCOMMODATION MANAGEMENT (THEORY)					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
04	40	60		100	04

The subject aims to establish the importance of management in Accommodation Operations. This course aims to establish the importance of Front Office within the hospitality industry. It also prepares the student to acquire management skills and knowledge in the Department.

		Hours	Marks
Chapter 1	Pioneers of the hotel industry	04	02
1.1	Founders of the hotel industry		
1.2	Developments in hotel industry		
1.3	Indian hotel chains-History & growth		
Chapter 2	Social skills required for Rooms Division staff	06	06
2.1	Introduction and Importance of social skills		
2.2	Behaviorial skills - self presentation, body		
	language		
2.3	Crossculture-Styles of welcoming, need for		
	foreign language, global language		
Chapter 3		06	08
3.1	, <u>1 1</u>		
3.2	Type of budgets - capital & operating		
3.3	Budgeting for front office operations- Forecasting		
	Revenue, Estimating Expenses, Refining Budget		
	Plans		
Chapter 4	Revenue Management	06	06
4.1	Concept		
4.2	Measuring & maximizing Yield		
4.3	Elements of Revenue Management		
4.4	Using Revenue Management- concept of ARR and		
	REV PAR		
4.5	Calculation of Yield Statistics and Yield		
	Management		
Chapter 5	Evaluating Front Office Operations	06	06

5.1	Daily Operations Report		
5.2	Occupancy Ratios		
5.3	Rooms Revenue Analysis		
5.4	Hotel Income Statement		
5.5	Rooms Division Income Statement		
5.6	Rooms Division Budget Reports		
5.7	Operating Ratios		
5.8	Ratio Standards		
Chapter 6	Introduction to Management Information	06	06
	System		
6.1	MIS-Introduction, Definition, Concept,		
	understanding information system, MIS for key		
6.2	decisions Property Management System - Various modules		
	related to Reservations, Registration, Cashiering,		
	Telephones, Guest history		
Chapter 7	Managing Human Resource in Rooms Division	06	06
Chapter /	Department	00	00
7.1	Determining manpower requirements.		
7.2	Recruitment		
7.3	Training		
7.4	Staff Scheduling		
7.5	Staff Motivation		
7.6	Performance Appraisal		
7.7	Effective use of SOP's in front office departments		
Chapter 8	New property operations	06	06
8.1	Starting up Rooms Division Operations		
8.2	Systems and procedures		
8.3	Staffing consideration		
8.4	Count down		
Chapter 9	Housekeeping in Allied sectors	08	08
9.1	Need & Importance		
9.2	Institutional Housekeeping-Hostels, guest houses		
	& residential homes		
9.3	Housekeeping in Hospitals		
9.4	Housekeeping in Retail sectors		
9.5	Housekeeping in Art Gallery, Museum		
9.6	Housekeeping in Aircrafts, Airports		
9.7	Corporate Housekeeping		
	r · · · · · · · · · · · · · · · · · · ·		
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Chapter 10	Customer Relationship Management in Rooms	06	06
	Division		
10.1	Definition & concept		
10.2	Importance of loyalty programme		
10.3	Benefits of loyalty Programme		
10.4	Types of loyalty programme		

# **Glossary of Terms**

Capital budget	Operating budget	Pre opening budget
Flexible bedget	Fixed budget	Master budget
Variable expenses	Semi variable expenses	Yield Management
GOPPAR	Performance Appraisal	Induction
Orientation	Cross training	Multi skilling
Time and motion study	Soft opening	Countdown
Zero base budgeting	Contingency plan	Graveyard shift
Job description	Job specification	Job analysis
Job assignment	Job breakdown	Productivity standard
Job assignment	Work study	Pre opening budget
Zero base budgeting	Job analysis	Facility management
Buddy system	Productivity standard	Countdown
Social Skills	Staffing guide	Graveyard shift
Behavioral skills		

# **REFERENCE BOOKS**

Sr. No.	Name of the Book	Author	Publisher
1	Hotel House Keepung Operations	Sudhir Andrews	Tata Mc Graw
	& Management		Hill
2	Hotel Housekeeping &	G Raghubalan,	Oxford University
	Management	Smritee	Press
		Raghubalan	
3	Hotel, Hostel & Hospital	Branson &	ELBS
	Housekeeping	Lennox	
4	Accomodation Management	Rosemary Hurst	Heinemann
			publishing
5	Hotel Front Office Operations &	Sudhir Andrews.	ELBS
	Management		

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6	Check-in Check-out	Jerome Vallen	Heinemann
			publishing
7	Principles of Hotel Front Office	Sue Baker, P.	Tata Mc Graw
	Operations	Bradly, J. Huyton	Hill
8	Hotel Front Office	Bruce Graham	WM.C Brown
		Stanley	IOWA
9	Managing Front Office operations	Michael	Continuum
		Kasavanna	Thornes
		<b>Richard Brooks</b>	
		Charles Steadmon	
10	Front Office Procedures &	Peter Abott. & Sue	AH & LA
	Management	Lewry	Butterworth &
			Heinemann
11	Front Office operations	Colin Dix, Chris	Pearson
		Baird	
12	Front Office Operations	Dennis Foster	Glencoe.
	And administration		
13	Hotel Accounting & Financial	Ozi D'Cunha	Dickey
	Control		Enterprises

SUBJECT CODE: DSE 203 A					
SUBJECT: ACCOMMODATION MANAGEMENT (PRACTICAL)					
Teaching Scheme/Week	ek Examination Scheme				
Practical Hours	IA Marks EA Marks CA Marks Total Marks Credits				
08	40	60		100	04

1. Prep	aring of various budgets in Rooms Division department.
2. Calc	ulation of stocks and expenses for Rooms Division department.
3. Prep	aration of Rooms division income statement.
4. Prep	aration of reports for consumption of guest consumables.
	ulations of various statistical data using Formulae: ARR, Room Occupancy ble Occupancy %, Bed Occupancy %, foreign occupancy %, Local Occupancy
6. Calc	ulation of Yield Statistics and Yield Management.
	ulation of staffing requirements and staff scheduling for the Rooms Division artment in different types of hotels.
8. Prep hote	aration of duty roster for Rooms Division department in different types of `ls.
9. Prep Division	aration of orientation and training programme for new recruits in Rooms department.
10. Prep	aration of format for performance appraisal and various rating systems.
11. Prep	aration of Time and motion study for Rooms Division jobs.
12. Prac	tice with computer & PMS handling related to Rooms Division
13. Prac	tice of mock interviews of Rooms Division job positions.
14. Prep property	aration of a checklist for Rooms Division tasks in the countdown of a new launch.
15. Plan	ning Start up systems and procedures in the Rooms Division department of a
new start	up property.
	ning for housekeeping operations in Retail and Corporate sectors, Hostels, Guest ses and Hospitals.

# Assignment

- 1. Preparation of job descriptions for housekeeping personnel
- Preparation of orientation and induction training programme for housekeeping staff 2.
- 3. Preparation of performance appraisal report \_\_\_\_\_ 200 \_\_\_\_\_

- 4. Preparation of SWOT analysis for Rooms Division Department
- 5. Preparation of SOP's for front office department. Preparation of SOP's for Protocols
- of VVIP, VIP's and CIP's & traditional welcome amenities (Ministers, Dignitaries,
- Govt. Officials, Foreign delegates and others)
- 6. Preparation of SOP's for different tasks in Rooms Division.

SUBJECT CODE:SEC 104						
SUBJECT: APPLICATION OF COMPUTERS IN HOTELS (THEORY)						
Teaching Scheme/Week	neme/Week Examination Scheme					
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits					
02	20	30		50	02	

The subject aims to give a basic knowledge of computers and its operations and enables the student to operate the computer with enough practice to get confidence.

		Hours	Marks
Chapter 1	Computer Fundamentals	03	03
1.1	Features of Computer System		
1.2	Block Diagram		
1.3	Hardware Input & Outpur Devices, CPU,		
	RAM, ROM		
1.4	Software - System, Applications/W		
1.5	Networks - LAN, MAN, WAN, Topologies		
1.6	Viruses- Types, Precautions		
1.7	Types of Software- System & Application		
	software's		
Chapter 2	Windows	03	03
2.1	Features		
2.2	Terminologies - Desktop, Windows,		
	Wallpaper, Icons, File, Folder, etc. Windows		
2.3	Explorer - (Assignment with files, folders)		
	Accessories - Paint, Notepad, Calculator,		
Chapter 3	MS Word	03	02
3.1	File Commands, Print, Page Setup		
3.2	Editing - Cut, Copy, Paste, Find, Replace,		
3.3	etc.		
	Formatting Commands - Fonts, Bullets,		
3.4	Borders,		
3.5	Columns, Tabs, Indents.		
	Tables, Auto Text, Auto Correct		
	Mail Merge, Hyperlinks		
Chapter 4	MS Excel	03	03
4.1	Features, Auto Fill, Custom Listsetc		
4.2	Cell Reference - Relative & Absolute (s)		
4.3	Formulae, Functions (Math/Stats, Text, Date,		
4.4	IF)		
4.5	Charts-Types, Parts of the Chart		

	Databases Create, Sort, Auto Filter, Sub		
	Total)		
Chapter 5	MS Powerpoint	04	03
5.1	Slide Layout, Slidetransition		
5.2	Clip Art, Organizational Chart, Graphs,		
5.3	Tables.		
	Custom Animations, Slide Timings.		
Chapter 6	Internet / Email	04	04
6.1	History, Pre-requisites for Internet, Role of		
	Modem		
6.2	Services - Emailing, Chatting, Surfing, Blog		
6.3	Search Engines, Browsers, Dial Up, Domains		
6.4	Broadband, Concepts of Webupload,		
6.5	download		
	Threats - Spyware, Adware, SPAM		
Chapter 7	E-Commerce And ERP Concepts	03	03
7.1	Concepts of B-to-B, B-to-C		
7.2	ERP Concept		
7.3	SAP Concepts		
Chapter 8	Hospitality Software	03	03
8.1	Shawman Hospitality Software- Point of Sale		
0.0	(VPOS - 9)		
8.2	Introduction		
8.3	Restaurant order taking		
8.4	Add on command prompt		
8.5	Cheque making -single, split etc.		
8.6	Bill settlement		
8.7	Availing Discounts	02	0.2
Chapter 9	Hospitality software	03	03
9.1	Shawman Hospitality Software-Property		
0.2	Management System		
9.2 9.3	Introduction Room Reservations		
9.3 9.4			
9.4 9.5	Group Booking Payment Settlement		
9.5 9.6	Adding Discounts		
9.0 9.7	Payroll Management System		
Chapter 10	Hospitality Software	03	03
10.1	Shawman Hospitality Software- Human	03	03
10.1	Resource		
10.2	Management System		
10.2	Sales & Catering Management System		
10.3	Wire data System		
10.4			

10.5	Customer feedback system	
10.6	Introduction	
10.7	Payroll	
10.8	Customer Feedback	
10.9	Communication withon the property &	
	Outside the property	
	Other Hospitality Software's Fidelio, Opera,	
	Oracle, Micros	

1 Mastering MS-OFFICE, Lonnie E. Moseley & David M. Boodey, BPB Publication

2 Computer Fundamentals, P.K. Sinha, BPB Publication

3 Computer Fundamentals, Anita Goel, BPB Publication

SUBJECT CODE:SEC 104 - A						
SUBJECT: APPLICATION OF COMPUTERS IN HOTELS (PRACTICAL)						
Teaching Scheme/Week	Teaching Scheme/Week Examination Scheme					
Practical Hours	IA Marks EA Marks CA Marks Total Marks Credits					
0	4	6		100	02	

#### Practical 1

COMPUTER FUNDAMENTALS Inputn Devices, Output devices, LAN, WAN, MAN

## **Practical 2**

#### WINDOWS

Change wallpaper, set screen saver, Create folders and files using Notepad. Cut, copy and paste files to floppy/ pen drives. Create images using Paint Check free disk space and speed of processor. Change date and time.

#### Practical 3, 4, 5, 6

#### WORD

Type recipe of any dish, with its image, with ingredients inatable. Create KOT, Student's Resumes with students photograph.(WORLD Letter Writing) **KOT Making** Company Letter head making File, Edit, View, Insert, Format, Tools, Table Commands Page Setup, Print File, Edit, View, Insert, Format, Tools, Table Commands Page Setup, Print Options, Setting Page Margins Clip Arts, Inserting Pictures/Charts/Files Correcting Text, Cut, Paste, Undo, Redo, Deleting Blank lines, Inserting A Page, Typing Over Text, Replacing Text, Moving And Copying Text. menu Method, Key Board Method, Tool Bar Method, Drag & Drop Method, Checking Text, The Spell Checker, Auto Correct Check Up, The Grammar Checker, Formatting A Text, Changing Type Style, Character Hiaghlighting, Alignment of Text, Left, Right Center, Justifying Text-Types & Tab Setting, Setting Tab Using Ruler, Indenting Paragraphs, Increasing And Decreasing Indents, Using Ruler To set Indents, Spacing Paragraph Line Spacing, Spacing Between

Paragraphs. Page Views, Normal Views, Page Layout View, Outline View, Print Preview, "Full Screen View, Master Document View, Magnification, Page Formatting, Setting Margins, Paper Size, Printing in Landscape Or Portrait Orientation, Page Numbering, Adjoining Page

Numbering, Deleting Page Numbering, Header & Footer, Creating And Editing Inserting And Deleting Pages in A Document, Saving The Text, Saving The File To Disk, Closing A file, Opening A Non-Work document Printing Text.

# Practical 7, 8, 9 EXCEL

List of employees, with salary,

KOT.Report Card with Pass/Fail Result, Bills with details of Hotel Rooms, Charts, Data base of Emplyees with filtersProcessing With MS Excel, Starting Excel, Starting New Work Book, Entering And Editing Data, Formatting Work Sheet, Sorting The DAta, The Worksheet Selecting Cells And Ranges, Selecting With Mouse, Data Entry, Entering Numbers, Text, DAte & Time Entries, Entering Series, Filing A Text Series With Auto Fill, Filing A Number Series, Editing DAta, Clearance And Replacing Contents of A Cell, Deleting The Contents of A Range of Cell, Re-arranging Work sheet data, Copying Auto Correct, Spell Checking, File dose, Formatting Data, Font Selection, Aligning DAta, Format Style, Formatting Work Book, Arranging, Hiding, Unhiding, Inserting Columns And Rows, Adjusting Width, Copying And Moving, Inserting And Deleting Sheets From Work Book, Mathematical Operator, Exponentiation And Percentage Operators, Logical Or Comparison Operator, Exponentiation And Percentage Operators, Logical Or Comparison Operators, Using Mouse To Create A Formula. Inserting A Chart, Chart Types, Modifying Chart Adding Drawing To the Chart, Printing In Excel, Print Parameters, Default And Changing Default Settings, Sorting, Printing Etc.

# Practical 10, 11 POWER POINT

To Present the above information as a presentation as anassignment. Use different layout, organization chart, design templates, in the presentation. Opening And Saving Presentations The Easy Way -Using Auto Content Wizard-Working With Blank Presentation -Using The Templates -Using The Slide Master Working with Color Schemes- Working with slides, Making A New Slide Move, Copy or Duplicate Slides Delete A Slide Copy A Slide From One Presentation To Another Go To Specific Slide-Change The Lay Out of A Slide Zoom In or Out of Slide Working With Text In Power Point Cutting, Copying and Pasting-Formatting Text, Change Font & Size, Shadowing, Embossing-Alignment The Text-Left, Center, Right And Justify-Power Of Graphics In Power Point Working With Clipart Picture- Using Microsoft Excel-Chart-Using Organization Charts-Power Point Drawings Ways To Draw- Adding Lines Connecting Lines Borders And Adding Curves - Creating Word Tables Making Great Looking Presentations (Putting O nA Show)- Arranging, Creating Animated Slides - Manually Advancing Slides-Adding And Removing Transitions - Running A Presentation Continuously Printing The Presentation Elements.

# Practical 12 INTERNET

To search and downloading formation from the internet as a topica and submit (Hard/Softcopy) Create email id, send mail to faculty as an assignment.

# Practical 13, 14 - Shawman - Point of Sale

Shawman Hospitality Software - Point of Sale (VPOS9) Introduction Restaurant ordertaking Add on command prompt Cheque making - single, split etc. Availing Discounts Bill Printing, Re-printing, Bill settlement

# **Practical 15 Property Management System**

Taking Rooms Booking Adding DiscountsBilling

# Practical 16 Payroll System

Calculating Paryroll Appraisal System

SUBJECT CODE: AEC 104					
SUBJECT: HUMAN RESOURCE MANAGEMENT (THEORY)					
Teaching Scheme/Week		Examination Scheme			
Theory Hours	IA Marks EA Marks CA Marks Total Marks Credits				
03	40	60		100	03

The student will be able to understand the role and importance of Human ResourceManagement in the modern hospitality environment.

_		Hours	Marks
Chapter 1	Introduction to Human Resource Management	04	06
1.1	Human Resource Management defined		
1.2	Human Resource Management and Personnel		
	Management		
1.3	Role, Nature and Characteristics of Human		
	Resource Management		
1.4	Functions of Human Resource Management		
1.5	Challenges for Human Resource Management		
Chapter 2	Human Resource Planning	10	10
2.1	Man power planning - concept need and technique		
2.2	Process of manpower planning		
2.3	Job Analysis, Job Description, Job Specification		
2.4	Recruitment/Sources of recruitment		
2.5	Selection, orientation and induction process		
Chapter 3	Human Resource Development	06	06
3.1	Definition and elements of Human Resource		
	Development		
3.2	Training - need and importance		
3.3	Assessment of training needs		
3.4	Difference between training and development		
Chapter 4	Performance Management and Appraisal	08	08
4.1	Performance Management - Need and importance		
4.2	Performance Appraisal - Purpose methods and		
	errours		
4.3	Career Management Promotion and Transfers		
4.4	Career development and its benefits		
4.5	Need for career counselling		
Chapter 5	Performance and Job Evaluation	08	04

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5.1	Performance evaluation and its objectives		
5.2	Job Evaluation-concept and objectives, methods of		
	job evaluation and limitations of Job evaluation		
5.3	Competency matrix - concept, benefits and		
5.5	implementation in the hospitality industry		
Chapter 6	Compensation Administration	10	08
6.1	Objectives of compensation administration		
6.2	Types of compensation - direct and indirect		
6.3	Factors influencing compensation administration,		
	concept of Cost to Company (CTC)		
6.4	Steps in formulation of compensation packages		
6.5	Current trend in compensation - Competency and		
	Skill based pay, Broad banding		
Chapter 7	Incentives and Benefits	08	06
7.1	Objectives of wage incentives		
7.2	Wage incentives planning process		
7.3	Types of incentive schemes in brief - straight piece		
	rate, differential piece rate, Task and Time Bonus,		
	Meritrating		
7.4	Organisation wide incentive plans - Profit sharing,		
	Employee stock options (ESOP)		
7.5	Fringe benefits - objectives and forms		
Chapter 8	Grievances and Discipline	03	06
8.1	Grievance Handling - causes of grievances, GHS		
8.2			
8.3	Discipline aims and objectives, Causes of		
	indiscipline		
8.4	Women Grievance committee - importance, role and		
	functions		
Chapter 9	Industrial Relations - Labour and Management	03	06
	Relations		
9.1	Trade union - concept, objectives and functions		
9.2	Collective Bargaining		
9.3	Workers Participation in Management in hospitality		
	industry		
9.4	Labour turn over - causes and measures for reducing		
	labour turnower and retention		
	strategies implemented by the hospitality industry		

Sr.	Name of the Book	Author	Publisher
No.			
1	Fundamentals of Human	Gary Desslerand	Pearson Education
	Resource Management-	Biju Varkkey	
	content, competencles and		
	application		
2	Personeel Management	C.B Mamoria	Himalaya Publishing
3	Human Resource	Dr. V.P Michael	Himalaya Publishing
	management and human		
	relations		
4	Human Resource	Sudhir Andrews	Tata Mc Graw hill
	Management Atextbook for		
	the hospitality industry		
5	Human Resource	Malay Biswas	Oxford university pres
	Management in Hospitality		
6	Human Resource	Ved Prakash	
	Management		

SUBJECT CODE: AEC 106					
SUBJECT: TOTAL QUALITY MANAGEMENT					
Teaching Scheme/Week	Examination Scheme				
Theory Hours	IA Marks	EA Marks	Total Marks	Credits	
03	40	60	100	03	

Rationale To enable the student to understand the importance of total quality management

		Hours	Marks
Chapter 1	Introduction to Quality	06	06
1.1	Definition		
1.2	Importance of Quality		
1.3	Evolution of Quality		
1.4	Determinants of Quality		
1.5	Quality Cycle		
Chapter 2	Contribution to total quality management	06	06
2.1	Philip B. Crosby		
2.2	W.Edwards Demings		
Chapter 3	Managing Quality	06	08
3.1	Quality Cycle		
3.2	Cost of Quality		
3.3	Traditional V/S Modern Management		
Chapter 4	Benchmarking	06	08
4.1	Concept of Benchmarking		
4.2	01		
4.3	Advantages and limitations of benchmarking		
	process		
Chapter 5	Focusing on Customers	06	08
5.1	Customer driven quality		
5.2	Requirement of internal and external		
	customers		
5.3	Model of CRM- IDIC		
Chapter 6	Problem Solving Tools	06	08
6.1	PDCA		
	6.2 Pareto analysis		
6.3	6.3 Quality circles		
6.4	6		
Chapter 7	Quality Certification and audit	06	08
7.1	ISO-9000		
7.2	EMS-14001		

7.3	Food Safety Management-22000		
Chapter 8	TQM in Services	06	08
8.1	Dimension of Services		
8.2	PZB Model		
8.3	Rater Model		

Sr. No.	Name of the Book	Author	Publisher
1	The essence of	John Blake	Practice Hall of
	Total Quality		India Pvt. Ltd. New
	Management		Delhi
2	Word of Kaizen – A	Shyam Talawadekar	Published by
	Total Quality		Quality
	Culture of Survival		Management
			System, Thane
3	Quality is Free –	Philip Crosby	McGraw
	and Quality is still		Companies
	Free		
4	The Eight Core	Yasutaka Sai	McGraw
	Values of Japanese		Companies
	Businessmen		
5	Total Quality	K. Shridhara. B	Himalya Publishing
	Management text		House.
	and cases		
6	Total Quality	Shailendra Nigam	Excel Books
	Management		

# **Semester VIII**

SUBJECT CODE: DSC SUBJECT: INDUSTRIAL EXPOSURE & REPORT-II					
Teaching Scheme/Week					
Training Hours	IA Marks	EA Marks	CA Marks	Total Marks	Credits
54		120	80	200	21

In the Eight semester the student shall undertake industrial training for a period of 11 weeks, reputed hotel, and restaurant or hospitality organization.

The institute shall assist in the placement of students for training in various hotels. The student can make self arrangement to train in any hotel of his choice. The student will have to bear the necessary expenses involved for the same.

At the end of the industrial training the student shall submit Training Report along with the logbook maintained on a daily basis during the period of training and the performance appraisal from each department.

The training report is to be prepared by the student in two copies and to be submitted to the Training & Placement Officer within the stipulated time for assessment.

The report will be assessed by the internal examiner and only on the basis of a certificate of the examiner concerned that the training has been satisfactorily completed would the student be allowed to appear for the external assessment conducted by a panel of examiners comprising of one external examiner (the external would include preferably one from the hotel industry of the level of Head of the Department and above) and one internal examiner. The Continuous Assessment marks will be awarded based on the performance appraisals filled by the hotel managers.

The student is required to practice the discipline & norms laid down by the institute and also follow the rules and regulations of the hotel in which he/she is undergoing training.

Any adverse remark from the hotel will call for stringent action.

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