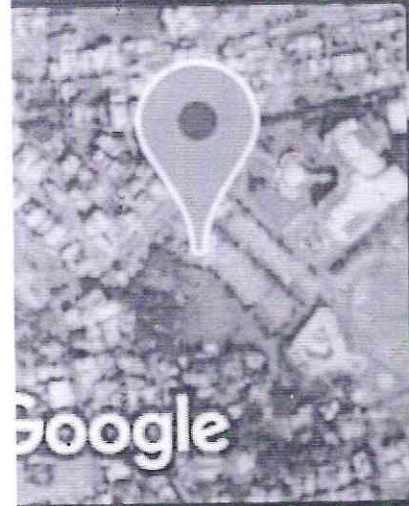




GPS Map Camera



Kolhapur, Maharashtra, India
P774+V2C, Laxminarayan Nagar, Kadamwadi,
Kolhapur, Maharashtra 416005, India
Lat 16.714297°
Long 74.255095°
18/01/23 11:46 AM GMT +05:30



Ramji
DIRECTOR
Bharati Vidyapeeth
(Deemed to be University)
Pune, India.
Institute of Management, Y...

Contact

sach.kumbhoje@gmail.com

www.linkedin.com/in/
sachinkumbhoje (LinkedIn)

Top Skills

Technology Transfer

Validation

Pharmaceutical process
development

Languages

Marathi

English

Kannada (Native or Bilingual)

Hindi

Certifications

StartUp India Learning Program

Global Business Foundation Skills

Honors-Awards

RECOGNITION FROM PRIME
MINISTERS OFFICE

Featured in 'Smart Udyojak'
Business Magazine

Best StartUps to Look for in 2020

Post Emerging StartUp

Sakaal Gaurav Puraskar

Sachin Kumbhoje

Entrepreneur, StartUp Coach & Public Speaker | Winner, Ranks #01
in 'India-Croatia StartUp Challenge 2022'

Kolhapur, Maharashtra, India

Summary

Sachin is a Healthcare professional who did his Post-graduation in Pharmacy and MBA in

HR & Marketing. He spent few years in US based leading Pharma Industry working in Technology Transfer.

Because he wanted to start something of his own, he then happily dropped out Ph.D. and pursued

MBA to begin his entrepreneurial journey. In 2015, he was a part of Infosys Foundation's Global

Business Foundation Skills Program, which was a turning point to kick-start his own startup, named as OpEx –Operational Excellence in 2016.

For his initiative to promote Make-In-India, he got recognition from Prime Minister's Office. With his bootstrapped StartUp, he could manage to impact more than 1,00,000 students & professionals for StartUp & Skill Development in 6 years. He is recipient of 'Gaurav Puraskar' from Maharashtra's Popular Press Media 'Sakaal'.

He considered COVID Crisis as an opportunity & started one more StartUp- CiREE in just 18 months of pandemic. He integrated technology, expertise in Skill Development & his network in the Industry to build India's First Pharma Edutainment OTT Platform for Skills, Jobs & Entrepreneurship.

CiREE is a Winner at 'India-Croatia StartUp Challenge 2022' as a part of Government of India, Invest India Federation & Indian Embassy at Croatia. For CiREE, he holds Number #01 in India, amongst 306 StartUps from India & Croatia. CiREE has won prizes & rewards worth of \$12,000 from Government of India and Corporate Partners.



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Sachin
Sachin
DIRECTOR
Bharati Vidyapeeth
(Deemed to be University)
Pune, India.
Institute of Management

Both his companies, OpEx and CiREE have a common vision to Solve India's Unemployment Crisis through balancing Job Creators and Job Seekers.

He is contributing country as -

- ✓ StartUp Coach
- ✓ Consultant- Incubation Centre Setup & Management
- ✓ Infosys Certified Trainer
- ✓ Recruitment Specialist
- ✓ Public Speaker, Including Talk at IIM
- ✓ Author of two books
- ✓ Active Platelets Donor

Experience

OpEx Accelerator Pvt. Ltd.
Co-Founder & Director
June 2016 - Present (6 years 8 months)
Kolhapur Area, India

OpEx is solving India's Unemployment Crisis by balancing Job Creators and Job Seekers through its StartUp and Skill Development Activities.

Today OpEx has impacted over 1,00,000+ Students, 100+ Universities and professionals through their Industry Readiness Programs, StartUp Development Activities and Business consulting services.


OpEx is an Officially listed GOI's StartUp Accelerator at startupindia portal, and it has been awarded as 'Best Emerging StartUp to look for in 2020' by Insights Success Business Magazine.

Kolhapur StartUp Network
Founder
November 2021 - Present (1 year 3 months)
Kolhapur, Maharashtra, India

Kolhapur StartUp Network (KSN) was formed in 2021 will the sole motto to create a forum wherein all the StartUps will come onboard on a single platform and have a constructive discussion regarding the StartUp Ecosystem in and around Kolhapur. Through this forum, we aim to bring out a support system to discuss and solve the current & evolving problems that the StartUps are



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DIRECTOR
Bharati Vidyapeeth
(Deemed to be University)

facing in their day-to-day operations as well as to help the StartUps in getting the requisite support in their growth stage.

CiREE EduTech

Co-Founder

June 2020 - Present (2 years 8 months)

CiREE is an Internationally recognised & National Award Winning EdTech StartUp which offers Smart Skilling & Smart Hiring Blended Platform for Healthcare & Food Industry. It is Government of India recognised StartUp for its disruptive innovation in Skill Based Hiring Methodology by using Technology. CiREE is available in both Web Application as well as Android Application for its users.

Recently it has won 'India Croatia StartUp Challenge 2022' by Government of India and Indian Embassy at Croatia. It ranks #01 amongst 306 StartUps from India and Croatia.

Chamber for Advancement of Small & Medium Businesses

Head of Incubation Cell

May 2021 - Present (1 year 9 months)

Mumbai, Maharashtra, India

Government College of Engineering Karad, Maharashtra

Member, IIC

February 2019 - Present (4 years)

ACE for Entrepreneurs

Member, ACE for Entrepreneurs

September 2020 - Present (2 years 5 months)

Bengaluru, Karnataka, India

Satvyk - The Health reStore

Franchise Partner

November 2020 - June 2022 (1 year 8 months)

Satvyk works on making lives healthier and comfortable for its valuable stakeholders. Getting people organic food delivered is a very important part we work on, but that's not all. We are focused on giving our customers a complete Organic Lifestyle.



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Rajni
DIRECTOR
Bharati Vidyapeeth
(Deemed to be University)
Pune, India.

Right from your tooth powder to the desserts you have after the meal, we have it all. The processing is minimal and is done keeping in mind classical healthy techniques handpicked from ancient India such as bullock cart cold pressed oil technique, hand flour mills, hand chakkis for crushing grams into splits, vedic ghee process, etc. Every Satvyk customer is given a complete overview of what the ancient food techniques were, why they are still the best and the healthiest.

They are known to What to eat and What not to once they visit our Satvyk Store or have a conversation on call or social media with us. In the end, we have earned a satisfied Satvykian with a wide smile. In the process, we strive to give our lovely Satvyk Farmers a sustainable livelihood and help preserve the sustainability for our Mother Earth. Satvyk, as of date is working with around 9000 farmers spread across 10 states and 1 Union Territory.

The farmers are given a fair price for their Organic produce. They are very happy to have a market available for organic produce and this has led to more and more farmers adopt Organic Farming practices!

Watson Pharma Pvt Ltd
Officer: Pharmaceutical Technology
2010 - 2012 (2 years)

Goa, India

Process Validation, Product Development, Documentation, Batch Execution,
Batch Scale Up

Education

Shivaji University

Master of Business Administration (MBA), Human Resources Management/
Personnel Administration, General · (2015 - 2017)

Shivaji University

Master of Pharmacy, Pharmaceutical Chemistry · (2008 - 2010)

Bharati Vidyapeeth College of Pharmacy

Bachelor of Pharmacy (B.Pharm.), Pharmacy · (2004 - 2008)

Vyanketrao Highschool, Ichalkaranji

Secondary School · (1996 - 2002)

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Balkrishna
DIRECTOR
Bharati Vidyapeeth
Deemed to be University
Pune, India.
- Management -

BHARATI VIDYAPEETH (DEEMED TO BE UNIVERSITY)
INSTITUTE OF MANAGEMENT, KOLHAPUR

Date : 18/01/2023

Seminar Topic : Skills Required for Entrepreneurs

Resource Person : Mr.Sachin Kumbhoje

Date : 18/01/2023

The basic concept of entrepreneurship is about developing a vision of what a company should be, and then executing that vision by translating it into concrete steps and following through.

He started with a question ,Who is an entrepreneur? An entrepreneur is a person who organizes and operates a business or businesses, on greater than normal financial risks in order to do so. An entrepreneur is a person who has a passion for creation and the ability to follow through on their ideas, someone who has the ability to see a need that has previously not been addressed or in some cases created a need that didn't even exist. Entrepreneurs want to work for themselves and are willing to take risks in order for their ideas or products to succeed.

Resource Person has covered, It's easy to set your mind about the "right-now" aspect of your business, because the results are easy to see. But what about the long-term challenges and goals involved? How often are you projecting about those?

He has focused on ,A good entrepreneur can build his business by concentrating on small and key market areas by identifying areas that are been addressed poorly or not at all by other firms, and developing and delivering service to that market.

Choosing location is crucial turnaround for new business, Choosing a business location is one of the most critical decisions an entrepreneur has to make. This is achieved by considering factors like competition, local labour market and ability for future growth .




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Pune, India.
Institute of Management, Kolhapur.